

Pass Guaranteed Quiz 2026 Revenue-Cloud-Consultant-Accredited-Professional - Valid Salesforce Revenue Cloud Consultant Accredited Professional Guide Files



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Earning the Salesforce Revenue-Cloud-Consultant-Accredited-Professional Certification is a great way for professionals to demonstrate their expertise in managing revenue processes using Salesforce. It can help them stand out in a competitive job market and increase their earning potential. Additionally, it can help businesses identify individuals who have the skills and knowledge needed to manage their revenue streams effectively.

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Salesforce Revenue Cloud Consultant Accredited Professional certification is an excellent way for professionals to demonstrate their expertise in revenue management and optimization. Salesforce Revenue Cloud Consultant Accredited Professional certification is recognized globally and is highly valued by employers who are looking for skilled professionals who can help them maximize their

revenue potential. Salesforce Revenue Cloud Consultant Accredited Professional certification also provides professionals with the opportunity to network with other certified professionals and stay up to date with the latest trends and best practices in the industry.

Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q49-Q54):

NEW QUESTION # 49

What 3 design examples will negatively impact the scale and performance of the revenue cloud implementation?

- A. extensive use of quote line custom fields
- B. routine generation of quote having 200 quote lines
- C. routine generation of invoices having 200 invoice lines
- D. multiple automation types (trigger/workflows,flows) on a single object
- E. External API calls within the pricing sequence

Answer: A,D,E

Explanation:

The three design examples that will negatively impact the scale and performance of the Revenue Cloud implementation are:

A: Multiple automation types (trigger/workflows,flows) on a single object: Having multiple automation types on a single object can lead to complex and inefficient processes. This can slow down the system and negatively impact the performance and scalability of the Revenue Cloud implementation.

B: External API calls within the pricing sequence: Making external API calls within the pricing sequence can introduce latency and potential points of failure. This can slowdown the pricing process and negatively impact the performance and scalability of the Revenue Cloud implementation.

C: Extensive use of quote line custom fields: Using a large number of custom fields can increase the complexity and size of the data model. This can slow down queries and negatively impact the performance and scalability of the Revenue Cloud implementation.

References: 1

<https://trailhead.salesforce.com/content/learn/modules/scalability-with-salesforce/understand-scalability-at-salesforce> Design examples that can negatively impact the scale and performance of the Revenue Cloud implementation include using multiple automation types on a single object, making external API calls within the pricing sequence, and extensively using custom fields on quote lines. Multiple automations on a single object can lead to complex logic processing and increased execution times, impacting overall system performance. External API calls within pricing sequences can introduce latency and potential points of failure, affecting the responsiveness and reliability of pricing calculations. Additionally, an excessive number of custom fields on quotelines can increase the data load and processing time during quote generation and manipulation, further degrading system performance. These design considerations are critical for maintaining optimal performance and scalability in Revenue Cloud implementations.

NEW QUESTION # 50

What Planning Strategies Should be taken to Make User Acceptance Testing(UAT) efficient?(Choose 3 options)

- A. Execute all tests on behalf of the customer
- B. Define and agree on acceptance criteria with customer
- C. Train UAT testers on the new functionality
- D. Issue change orders for all incidents that arise during testing
- E. Finalize test plans before the build Phase completes

Answer: B,C,E

NEW QUESTION # 51

A Subscription-based company has a Revenue Cloud user story to replace their legacy system which states

"As a Sales User, I need to see my active deals (Including new and renewals opportunities) from the old system carried over to the new Salesforce CPQ system once we go-live".

What are the relevant objects that will store the extracted information from the legacy system?

- A. Accounts, Opportunities, Quotes, Contracts, Subscriptions, Products
- B. Accounts, Opportunities, Contracts, Subscriptions, Assets, Products
- C. Accounts, Opportunities, Quotes, Contracts, Products, Order Products
- D. Accounts, Opportunities, Orders, Contracts, Order Products

Answer: A

NEW QUESTION # 52

What are the 3 reasons why you would need an appexchange solution to support generating a document is support of a revenue cloud project?

- A. Attachments
- B. Invoice Generation
- C. Contract Redlining
- D. Electronic signature
- E. watermarks

Answer: C,D,E

NEW QUESTION # 53

What is the most Scalable way to set the legal Entity on the Order Product and Order Product Consumption Schedule?

- A. Use a Workflow
- B. Use a Quote Calculator Plugin (QCP)
- C. Use a Flow that is triggered when the record is created and run before the record is saved.
- D. Use a Custom Setting

Answer: C

Explanation:

A Flow is a scalable way to set the legal entity on the order product and order product consumption schedule because it allows you to automate complex business logic without writing code. A Flow can be triggered when a record is created and run before the record is saved, which means that you can assign the legal entity to the order product and order product consumption schedule before they are inserted into the database. This way, you can ensure that the order product and order product consumption schedule have the correct legal entity for the billing, tax, and revenue recognition treatments that are applied to them. A Flow also gives you more flexibility and control over the logic and criteria for setting the legal entity, compared to a workflow or a custom setting. A Quote Calculator Plugin (QCP) is not a scalable way to set the legal entity on the order product and order product consumption schedule because it is a custom code solution that requires development and maintenance. A QCP also runs after the order product and order product consumption schedule are created, which means that you have to update the legal entity after the record is saved, which can cause data validation issues. A workflow or a custom setting are also not scalable ways to set the legal entity on the order product and order product consumption schedule because they have limitations and drawbacks, such as:

A workflow can only run after the record is created and saved, which means that you have to update the legal entity after the record is saved, which can cause data validation issues.

A workflow can only execute simple logic and actions, such as field updates, email alerts, tasks, and outbound messages. It cannot perform complex logic or actions, such as loops, conditions, variables, or invocations of other processes or services.

A custom setting is a type of custom metadata that stores data that can be accessed by formulas, validation rules, flows, Apex, and the SOAP API. However, a custom setting is not a good way to store data that changes frequently or varies by user or profile, such as the legal entity. A custom setting also requires manual configuration and maintenance, which can be error-prone and time-consuming. References:

Legal Entities

Automation Guidelines for Orders and Order Products

Flow Builder

NEW QUESTION # 54

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