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Salesforce Certified Field Service Consultant Sample Questions (Q74-Q79):

NEW QUESTION # 74

Universal Containers (UC) is rolling out InventoryManagement to better manage parts and inventory. UC wants to automatically associate certain parts and products to Work Orders upon creation based on the work to be performed. How should the Consultant meet this requirement?

- A. Add Products to the Work Order Products Related List on the Asset object.
- **B. Add Products to the Products Required Related List on the Work Type object.**
- C. Add Products to the Work Order Products Related List on the Work Type object.
- D. Add Products to the Products Required Related List on the Asset object.

Answer: B

Explanation:

This option allows automatically associating certain products to Work Orders based on the work type selected, and generating Work Order Line Items for those products. References: https://help.salesforce.com/s/articleView?id=sf.fs_work_types.htm&type=5

NEW QUESTION # 75

Universal Containers outsources 100 hours of weekly maintenance to an external Contractor. Jobs are assigned to a Contractor Manager instead of individual external technicians. The Contractor Manager is in charge of updating Service Appointments and Work Orders upon completion.

How should a Consultant implement the requirement?

- A. Create the Contractor Manager as a Crew Service Resource.
- **B. Set the Contractor Manager as a Capacity-Based Service Resource.**
- C. Create the individual Technicians as Service Crew Members.
- D. Set the individual Technicians as Capacity-Based Service Resources.

Answer: B

Explanation:

Capacity-Based Service Resources are service resources that have a limited number of hours available for work per day or week[150]. Setting the Contractor Manager as a Capacity-Based Service Resource would allow Universal Containers to outsource 100 hours of weekly maintenance to an external Contractor by setting up criteria such as capacity hours per week equals 100 and capacity type equals weekly[151]. Creating the individual Technicians as Service Crew Members would not work because Service Crew Members are service resources that belong to a crew and share the same service appointments[152]. Setting the individual Technicians as Capacity-Based Service Resources would not work because Universal Containers does not have visibility into the individual external technicians. Creating the Contractor Manager as a Crew Service Resource would not work because Crew Service Resources are service resources that act as leaders or managers of a crew and can assign crew members to service appointments[153]. References: https://help.salesforce.com/s/articleView?id=sf.fs_service_resources_capacity_based.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.fs_service_resources_capacity_based_create_edit.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.fs_service_crews_overview.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.fs_service_crews_create_edit_delete.htm&type=5

NEW QUESTION # 76

An inventory manager at Universal Containers wants to better understand the distribution of a critical and expensive part across all inventory locations as the part is reused and restocked.

What should the Consultant leverage to meet this requirement?

- A. Assets
- B. Entitlement Plan
- **C. Product Item**
- D. Maintenance Plan

Answer: C

Explanation:

Product Items are records that track the location, quantity, and status of a product in inventory[43]. Product Items can be used to better understand the distribution of a critical and expensive part across all inventory locations as the part is reused and restocked. Maintenance Plan is a feature that defines the recurring service schedule for an asset or a product[44]. Entitlement Plan is a feature that defines the terms of support for customers such as number of cases allowed or response time[45]. Assets are records that represent products that customers have purchased and that require service[46]. References: https://help.salesforce.com/s/articleView?id=sf.fs_product_items.htm&type=5 <https://help.salesforce.com/s/articleView?id=sf>

fs_maintenance_plans_overview.htm&type=5 https://help.salesforce.com/s/articleView?id=sf_entitlements_templates_overview.htm&type=5
https://help.salesforce.com/s/articleView?id=sf_fs_assets.htm&type=5

NEW QUESTION # 77

Universal Containers has a large volume of cancellations occurring on their Work Orders. The COO wants to manage Work Order cancellations and subsequent follow-ups. Which two options should a Consultant recommend? Choose 2 answers.

- A. Change the Work Order with a status of "New."
- B. Change the Work Order with a closed status of "Cancelled."
- C. Re-use the existing Work Order for the follow-up.
- D. Create a child Work Order for the follow-up Work Order.

Answer: B,C

Explanation:

Changing the Work Order with a closed status of "Cancelled" allows tracking Work Order cancellations and subsequent follow-ups using reports or dashboards based on Work Order status field values [23]. Re-using the existing Work Order for the follow-up allows maintaining the relationship between the original customer request and the follow-up action without creating duplicate records [24]. Changing the Work Order with a status of "New" would not indicate that it was cancelled before. Creating a child Work Order for the follow-up Work Order would create an unnecessary hierarchy of Work Orders that could complicate reporting and scheduling. References: [23]. https://help.salesforce.com/s/articleView?id=sf_fs_work_orders.htm&type=5 [24]. <https://trailhead.salesforce.com/en/content/learn/modules/field-service-lightning-basics/field-service-lightning-work-orders>

NEW QUESTION # 78

Technicians earn certifications that must be renewed periodically to ensure their skills remain up to date. How can these certifications be managed on the Resource?

- A. Add the Resource Skill and create Absence once expired.
- B. Add the Resource Skill and track certification using reminder.
- C. Add the Resource Skill and set the End Date.
- D. Add the Resource Skill and remove from the Service Territory once expired.

Answer: C

Explanation:

This option allows the Resource Skill to expire when the certification expires, and prevents the resource from being scheduled for jobs that require that skill. References: https://help.salesforce.com/s/articleView?id=sf_fs_resource_skills.htm&type=5

NEW QUESTION # 79

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