

看Plat-101下載參考 -跟Salesforce Certified Platform Foundations考試困境說再見



順便提一下，可以從雲存儲中下載KaoGuTi Plat-101考試題庫的完整版：<https://drive.google.com/open?id=1qQSbk9t3BOqxCUSBb7BBinoPFK5u6Wqx>

如果您在使用我們的Salesforce Plat-101考古題失敗了，我們承諾給您全額退款，您需要的是像我們發送您失敗的Plat-101考試成績單來申請退款就可以了。經過我們確認之後，就會處理您的請求，這樣客戶擁有足夠的保障放心購買我們的Salesforce Plat-101考古題。選擇我們的Plat-101題庫資料可以保證你可以在短時間內學習及加強IT專業方面的知識，所以信任KaoGuTi是您最佳的選擇！

Salesforce 認證對於具體IT工作職位提供了一個嚴格的技术資格評定方法(筆試或/和操作考試)。對於僱員來說，增加了更多事業機會，對於僱主來說，意味著更強的競爭力。Plat-101 認證的特色在於基於工作職責的技术綱要，該綱要為使你在你的特定IT領域脫穎而出需要掌控的技术提供了明確又合理的標準。Salesforce Plat-101 的認證在業界具有很強的權威性，是IT界認可並仰慕的一種專業技術認證。目前 Salesforce 的熱門認證有 Plat-101 等！

>> Plat-101下載 <<

高質量的Plat-101下載 |第一次嘗試輕鬆學習並通過考試&可靠的Plat-101: Salesforce Certified Platform Foundations

KaoGuTi的IT專家團隊利用他們的經驗和知識不斷的提升考試培訓材料的品質，來滿足每位考生的需求，保證考生第一次參加Salesforce Plat-101認證考試順利的通過，你們通過購買KaoGuTi的產品總是能夠更快得到更新更準確的考試相關資訊，KaoGuTi的產品的覆蓋面很大很廣，可以為很多參加IT認證考試的考生提供方便，而且準確率100%，能讓你安心的去參加考試，並通過獲得認證。

最新的 Platform Foundations Plat-101 免費考試真題 (Q59-Q64):

問題 #59

Get Cloudy Consulting (GCC) wants to ensure the Annual Revenue field is a positive amount and does not exceed \$100. What should GCC use to ensure opportunities meet these standards?

- A. Default Values
- B. Assignment Rules
- C. Validation Rules

答案: C

解題說明:

Validation rules are what GCC should use to ensure that opportunities meet the standards for the Annual Revenue field. Validation rules are a type of metadata that define a condition and an error message to display when the condition is not met. Validation rules can be used to enforce data quality and integrity by preventing users from saving records that do not meet the specified criteria. For example, a validation rule could be set up on the Opportunity object to check that the Annual Revenue field is a positive amount and

does not exceed

\$100. Assignment rules are a type of metadata that define how records are assigned to users or queues based on certain criteria. Assignment rules can be used to automate business processes by distributing records to the appropriate owners or teams. For example, an assignment rule could be set up on the Lead object to assign leads to sales reps based on their territory. Default values are a type of metadata that define a value that is automatically populated in a field when a new record is created, unless the user enters a different value.

Default values can be used to save time and ensure data consistency by prefilling fields with common or expected values. For example, a default value could be set up on the Lead Source field to indicate the most frequent source of leads, such as Web or Phone.

問題 #60

A Salesforce associate wants to learn more about converting Leads to Contacts. They enjoy learning in an asynchronous, gamified way.

Which resource should they use?

- A. Trailblazer Community
- B. Salesforce Help
- C. Trailhead

答案： C

解題說明：

Trailhead is the resource that the Salesforce associate should use to learn more about converting leads to contacts in an asynchronous, gamified way. Trailhead is a learning platform that provides interactive, online, and free courses for anyone who wants to learn Salesforce skills and earn credentials. Trailhead allows the user to learn at their own pace, in their own time, and in their own way. Trailhead also provides gamification features, such as badges, points, and ranks, to motivate and reward the user for their learning progress.

Trailhead has a module called Lead Management that covers the topic of converting leads to contacts, among other topics.

Salesforce Help is a resource that provides documentation, guides, videos, and support for Salesforce users who need assistance with using or troubleshooting Salesforce products and features.

Salesforce Help is not a learning platform, and it does not provide gamification features. The Trailblazer Community is a resource that provides an online platform where Salesforce users, partners, employees, and experts can connect, collaborate, and learn from each other. The Trailblazer Community is not a learning platform, and it does not provide gamification features.

問題 #61

An employee at Get Consulting recently changed their name and received a new username.

Where should these changes be updated?

- A. User Record page from Setup
- B. Contact Record page
- C. User profile page

答案： A

解題說明：

The user record page from Setup is where the changes should be updated. The user record page from Setup allows the user to view and edit the information and settings of a user, such as name, username, email, profile, role, and license. The user record page from Setup can be accessed by clicking the Setup icon in the header, then clicking Users > Users, and then clicking the name of the user. The contact record page is where the user can view and edit the information of a contact, such as name, phone, email, account, and address. The contact record page does not affect the user's username or login access. The user profile page is where the user can view and edit their personal information, such as name, email, password, and language. The user profile page does not allow the user to change their username or license.

問題 #62

A manager can see all of the records owned by their team, but not records owned by other teams.

How is access to the records being controlled?

- A. Permission Sets
- **B. Role Hierarchy**
- C. Profiles

答案： B

解題說明：

The role hierarchy is a way of controlling access to records based on the user's position in the organization. A user can see all of the records owned by themselves and the users below them in the hierarchy, but not records owned by users above them or in a different branch.

問題 #63

An insurance call center is experiencing increased policy support calls which has led to long wait times and disappointed customers. Which cloud will decrease the number of incoming calls, empower customers, and increase satisfaction?

- A. Cloud Sales Cloud
- B. CRM Analytics
- **C. Experience**

答案： C

解題說明：

The cloud that will decrease the number of incoming calls, empower customers, and increase satisfaction for the insurance call center is Experience Cloud. Experience Cloud is a product that allows companies to create digital experiences for their customers, partners, and employees, such as websites, portals, forums, and mobile apps. Experience Cloud helps the insurance call center to provide self-service options, such as FAQs, knowledge articles, chatbots, and case management, to its customers, so that they can find answers and solutions on their own, without having to call the agents. This reduces the call volume and improves the customer satisfaction and loyalty.

問題 #64

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Plat-101 認證題庫讓你順利高分甚至滿分通過 Plat-101 考試，短時間取得應該取得 Salesforce 證照。KaoGuTi 题库网承诺，只要使用本网站的题库去参加 Plat-101 认证考试，我们确保你能一次通过 Salesforce 的 Plat-101 考试，否则退还购买题库的所有费用。同时，网站会根据考试认证厂商的动态变化而及时更新，确保 Plat-101 题库始终是最新最全的。

Plat-101 PDF: https://www.kaoguti.com/Plat-101_exam-pdf.html

您應該尋找那些真實可信的題庫商提供的Plat-101題庫資料，這樣對您通過考試是更有利，可信度高的Salesforce Plat-101題庫可幫助您快速通過認證考試，而KaoGuTi公司就是這樣值得您信賴的選擇，KaoGuTi提供的資料比較全面，包括當前考試題目，是由KaoGuTi的專家團隊利用他們的豐富的經驗和知識針對Salesforce Plat-101 認證考試研究出來的，KaoGuTi Salesforce的Plat-101考試培訓資料是幫助每個想成功的IT人士提供的培訓資料，幫助你們順利通過Salesforce的Plat-101考試認證，目前是經濟衰退的時期，找一份工作不容易，考生應保持積極的態度，但是順利通過了Plat-101考試後，將能夠幫助您穩定您的位置，增加求職的法碼，對於那些沒有充分的時間準備考試的考生來說，Salesforce Plat-101考古題就是您唯一的、也是最好的選擇，這是一個高效率的學習資料，Plat-101可以讓您在短時間內為考試做好充分的準備。

太白劍仙望著凌塵，突然開口道，李運氣哼哼地說道，您應該尋找那些真實可信的題庫商提供的Plat-101題庫資料，這樣對您通過考試是更有利，可信度高的Salesforce Plat-101題庫可幫助您快速通過認證考試，而KaoGuTi公司就是這樣值得您信賴的選擇。

Plat-101下載：Salesforce Certified Platform Foundations考試—100%免費

KaoGuTi提供的資料比較全面，包括當前考試題目，是由KaoGuTi的專家團隊利用他們的豐富的經驗和知識針對Salesforce Plat-101 認證考試研究出來的，KaoGuTi Salesforce的Plat-101考試培訓資料是幫助每個想成功的IT人士提供的培訓資料，幫助你們順利通過Salesforce的Plat-101考試認證。

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此外，這些KaoGuTi Plat-101考試題庫的部分內容現在是免費的：<https://drive.google.com/open?id=1qQSbk9t3BOqxCUSBb7BBinoPFK5u6Wqx>