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Salesforce Energy and Utilities Cloud Accredited Professional Sample Questions (Q11-Q16):

NEW QUESTION # 11
A multinational energy company distributes energy to several countries with different tariffs. For their Energy and Utilities Cloud implementation, they want to allow each country only to have access to its respective price.
How can this be done with Industries CPQ?

- A. One Price Book should be configured for each country, and Advanced Rules need to be configured to make the Price Book eligible only for its respective country.
- B. One Price Book should be configured for each country, and Context Rules need to be configured to make the Price Book eligible only for its respective country.
- C. One Price List should be configured for each country, and Context Rules need to be configured to make the Price List eligible only for its respective country.
- D. One Price List should be configured for each country, and Advanced Rules need to be configured to make the Price List eligible only for its respective country.

Answer: C

NEW QUESTION # 12
What tool should be used to migrate configurations from sandbox to production when a customer has completed configuring OmniStudio components?

- A. Salesforce Export Wizard
- B. OmniStudio DataPacks
- C. DataLoader.io
- D. IDX Workbench

Answer: B

Explanation:
When migrating configurations, especially those related to OmniStudio components from a sandbox to production environment in Salesforce, OmniStudio DataPacks are the recommended tool. OmniStudio DataPacks, part of the Salesforce DevOps toolkit, allow for the bundling and deployment of complex configurations and metadata associated with OmniStudio components. This tool is specifically designed to handle the intricate dependencies and settings of OmniStudio components, ensuring a seamless and error-free migration process. Reference = Salesforce documentation on OmniStudio deployment and migration strategies emphasizes the use of OmniStudio DataPacks for effective configuration migrations. This is outlined in the Salesforce OmniStudio Developer Guide, which provides detailed instructions on using DataPacks for deploying OmniStudio solutions:
https://developer.salesforce.com/docs/atlas.en-us.omnistudio.meta/omnistudio/

NEW QUESTION # 13
An energy company wants to accurately price quotes for new. small and medium businesses, which two scenarios would require integration to a third-party system?

- A. Meter technical data is required from the Distributed System Operator (DSO) m order to confirm supply is possible
- B. Credit ratings are actively used as a pricing input for small and medium business customers
- C. The potential customer began their journey using WhatsApp.
- D. Some customers existed on a legacy billing system from previous contracts

Answer: A,B

Explanation:
For accurately pricing quotes for new, small, and medium business customers, integration with third-party systems is necessary in scenarios where meter technical data is required from the Distributed System Operator (DSO) to confirm supply capability (B), and where credit ratings are used as a pricing input (D). Integrating with the DSO's systems ensures accurate supply feasibility assessments, while integrating with credit rating agencies provides the necessary financial risk insights to inform pricing decisions effectively. Reference = Salesforce Energy and Utilities Cloud documentation on pricing and quoting emphasizes the need for accurate data, which may require integration with external systems for meter data and credit assessments. Information on integrating

Salesforce with external systems for enhanced quoting accuracy can be found in Salesforce's integration and API documentation: https://developer.salesforce.com/docs/atlas.en-us.api.meta/api/

NEW QUESTION # 14

The administrator of an energy company needs to manage the lifecycle of new contracts in Salesforce. After the generation of the contract, it needs to be sent to the customer for eSignature through DocuSign.

Which two features of Contract Lifecycle Management and OmniStudio can be used?

- A. An integration Procedure with a DocuSign Signature action can be called from an Omniscript to email the contract for signature
- B. An Omni script can be configured, and a DocuSign Envelope action can be used to email the contract for signature.
- C. The 'Send for eSignature' Velocity action can be used to send the last version of the contract document to DocuSign
- D. An Integration Procedure with an HTTP action is needed to integrate with DocuSign. which can be called from an Omniscript

Answer: A,B

Explanation:

In managing the lifecycle of new contracts in Salesforce and integrating with DocuSign for eSignatures, the use of OmniStudio tools is pivotal. An OmniScript can be configured to include a DocuSign Envelope action, which facilitates the emailing of the contract for signature. Additionally, an Integration Procedure with a DocuSign Signature action can be called from an OmniScript, providing a streamlined method to integrate Salesforce with DocuSign and automate the contract signature process. These features leverage the capabilities of OmniStudio to offer flexible and customizable solutions for contract management and eSignature processes, enhancing efficiency and user experience. Reference = Salesforce OmniStudio, including OmniScripts and Integration Procedures, provides comprehensive capabilities for integrating Salesforce applications with external services like DocuSign. The Salesforce documentation on OmniStudio tools offers guidance on configuring these features to streamline business processes

NEW QUESTION # 15

When using IDX Workbench and Google Chrome as the default browser, then migrated OmniScripts, integration procedures, and FlexCards will automatically activate in the target org.

How should a consultant manually configure this automatic activation feature in the system if a different browser is used?

- A. By Installing Node.js + Puppeteer module
- B. By Installing Node.js + Visual Studio
- C. By Installing Node.js + SFDX
- D. By Installing Node.js + Velocity Build Tool

Answer: A

NEW QUESTION # 16

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