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SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	• Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.
Topic 2	• Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.
Topic 3	• Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.
Topic 4	• Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S • 4HANA Cloud Public Edition.

Topic 5	• System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S • 4HANA Cloud Public Edition.
Topic 6	• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.
Topic 7	• Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.
Topic 8	• Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q76-Q81):

NEW QUESTION # 76
Which steps are part of the Sales Processing using Third-Party without Shipping Notification (BDK) process?
Note: There are 3 correct answers to this question.

- A. Create inbound delivery
- B. Approve and release purchase order
- C. Create billing document
- D. Create outbound delivery
- E. Enter vendor invoice

Answer: B,C,E

NEW QUESTION # 77
You need to manage a customer down payment. Which action do you perform during sales order entry?

- A. Mark the down payment checkbox at item level.
- B. Enter a specific condition in the pricing procedure of the sales order.
- C. Create a sales order with a dedicated order type.
- D. Enter an appropriate item in the billing plan of the sales order.

Answer: D

NEW QUESTION # 78

How can you migrate data to SAP S/4HANA Cloud Public Edition? Note: There are 2 correct answers to this question.

- A. With a separate SAP HANA database
- B. With XML or CSV templates
- C. With Core Data Services
- D. With the zero downtime service

Answer: A,B

NEW QUESTION # 79

Which business roles are relevant for the SAP Fiori Analytical Apps for Sales (1BS) process? Note: There are 3 correct answers to this question.

- A. Sales Manager
- B. Returns Clerk
- C. Shipping Specialist
- D. Internal sales representative
- E. Billing Clerk

Answer: A,B,D

NEW QUESTION # 80

Which embedded support offerings can you make use of in the SAP Fiori Launchhpad? Note: There are 3 correct answers to this question.

- A. Assessment questions from the SAP Learning Hub
- B. Digital assistance from generative AI (SAP Joule)
- C. Recorded webinars from the SAP Learning Website
- D. Recorded system simulations from the Learning Center
- E. Video tutorials from the SAP Help Portal

Answer: A,B,E

NEW QUESTION # 81

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