2026 Test Revenue-Cloud-Consultant-Accredited-Professional Simulator Free Free PDF | High-quality Minimum Revenue-Cloud-Consultant-Accredited-Professional Pass Score: Salesforce Revenue Cloud Consultant Accredited Professional

While all of us enjoy the great convenience offered by Revenue-Cloud-Consultant-Accredited-Professional information and cyber networks, we also found ourselves more vulnerable in terms of security because of the inter-connected nature of information and cyber networks and multiple sources of potential risks and threats existing in Revenue-Cloud-Consultant-Accredited-Professional information and cyber space. Taking this into consideration, our company can provide the best electronic Revenue-Cloud-Consultant-Accredited-Professional Exam Torrent for you in this website. I strongly believe that under the guidance of our Revenue-Cloud-Consultant-Accredited-Professional test torrent, you will be able to keep out of troubles way and take everything in your stride.

To be eligible for the Salesforce Revenue Cloud Consultant Accredited Professional certification, candidates must have a minimum of six months of experience working with Salesforce Revenue Cloud solutions. Additionally, candidates must complete the Salesforce Revenue Cloud Consultant training course, which covers the fundamentals of the platform and provides candidates with the knowledge they need to pass the certification exam. The training course is available online and can be completed at the candidate's own pace.

The Salesforce Revenue-Cloud-Consultant-Accredited-Professional Exam is divided into various sections that focus on different aspects of Revenue Cloud. Some of the key areas covered in the exam include revenue recognition, pricing and discounting, products and product families, order management, and forecasting. Revenue-Cloud-Consultant-Accredited-Professional exam is designed to test the candidate's knowledge of these areas and their ability to apply them in real-world scenarios.

Minimum Revenue-Cloud-Consultant-Accredited-Professional Pass Score - Latest Revenue-Cloud-Consultant-Accredited-Professional Exam Camp

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Salesforce Revenue Cloud is a robust platform that provides businesses with a comprehensive suite of revenue management tools. The platform enables businesses to manage their sales cycle from lead generation to cash collection. The Salesforce Revenue Cloud Consultant Accredited Professional certification exam tests candidates on their ability to implement and configure the Salesforce Revenue Cloud solution to meet the needs of their clients. Revenue-Cloud-Consultant-Accredited-Professional Exam covers topics such as revenue recognition, pricing and discounting, billing and invoicing, and revenue forecasting.

Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q153-Q158):

NEW QUESTION # 153
Universal Containers is implementing Revenue Cloud for a business unit that already uses a legacy CPQ system, what consideration should be taken as the implementation partner?

- A. Customize Revenue Cloud's user interface so the customer experiences no major interruption to the new system
- B. Transform the customer's business processes, capture new requirements for the new Revenue cloud, technology
- C. Map legacy CPQ system capabilities to ensure there is no loss of logic from the older system
- D. Keep the legacy CPQ system and build to the gaps in Revenue Cloud so the customer can use both systems to satisfy requirements

Answer: A,B,C

Explanation:
When implementing Salesforce Revenue Cloud for a business unit that already uses a legacy CPQ system, the following considerations should be taken:
A Map legacy CPQ system capabilities to ensure there is no loss of logic from the older system: It's important to understand the capabilities of the legacy CPQ system and map these to the new system to ensure that there is no loss of functionality or business logic12.
B) Transform the customer's business processes, capture new requirements for the new Revenue Cloud technology: Implementing a new system like Revenue Cloud often requires a transformation of existing business processes. It's crucial to capture new requirements that align with the capabilities of Revenue Cloud13.
D) Customize Revenue Cloud's user interface so the customer experiences no major interruption to the new system: To ensure a smooth transition, it can be beneficial to customize the user interface of Revenue Cloud to match the look and feel of the legacy system. This can help minimize disruption for end users14.
Reference
Salesforce Introduces Revenue Cloud to Help Businesses Accelerate Revenue Growth Across Any Channel - Salesforce Sales Salesforce Revenue Cloud: A Guide | BillingPlatform CRM Implementation Considerations- Salesforce The Ultimate Guide to Salesforce CRM and CPQ Integration Oracle CPQ Cloud and Salesforce.com Integration

NEW QUESTION # 154
What does the 'safe harbor' slide at the beginning of every salesforce presentation means?

- A. anything presented from salesforce must be kept confidential mergers and acquisitions integrations are immediate
- B. new release capabilities will not have impact to existing implementations
- C. You and or your customer are making scoping,design,planning,purchasing making decisions based on current and available capabilities
- D. roadmap capability will be released exactly as they are demonstrated

Answer: C

NEW QUESTION # 155
A Subscription-based company has a Revenue Cloud user story to replace their legacy system which states
"As a Sales User, I need to see my active deals (Including new and renewals opportunities) from the old system carried over to the new Salesforce CPQ system once we go-live".
What are the relevant objects that will store the extracted information from the legacy system?

- A. Accounts, Opportunities, Orders, Contracts, Order Products
- B. Accounts, Opportunities, Quotes, Contracts, Subscriptions, Products
- C. Accounts, Opportunities, Quotes, Contracts, Products, Order Products

- D. Accounts, Opportunities, Contracts, Subscriptions, Assets, Products

Answer: B

NEW QUESTION # 156
A Revenue Cloud user story for a Subscription-based Company Looking to replace their legacy system states "As a pricing Manager, bulk discounts will include previously purchased quantities for pricing calculations on the quote in order to reward loyal customers"what should be included in the design of this solution?. (Choose 2 options)

- A. Discount schedules with Cross Orders checked.
- B. Custom Action to retrieve Purchased quantities from an external source
- C. Legacy Orders and invoices should be migrated
- D. Use a summary variable targeting the subscription object with a Price Rule.
- E. Contracts,Subscriptions and Assets should be populated with historical data.

Answer: A,E

Explanation:
To implement the user story of rewarding loyal customers with bulk discounts based on previously purchased quantities, the design of the solution should include the following components:
* Contracts, Subscriptions and Assets should be populated with historical data. This is necessary to track the customer's purchase history and determine the appropriate discount tier for each product or service.
Contracts, Subscriptions and Assets are the core objects of Revenue Cloud that store the information about the customer's agreements, recurring charges, and entitlements. By migrating the historical data
* from the legacy system to these objects, the customer can leverage the Revenue Cloud features such as renewal management, usage-based pricing, and revenue recognition. 123
* Discount schedules with Cross Orders checked. This is the feature that enables the bulk discounts based on previously purchased quantities. A discount schedule is a set of discount tiers that apply to a product or a product option based on the quantity or amount ordered. By checking the Cross Orders option, the discount schedule will consider the quantities from all the orders associated with the same account, contract, or subscription. This way, the customer can reward their loyal customers with lower prices for higher volumes. 45 References:
* 1: Revenue Management Platform & CPQ Solution - Salesforce.com US
* 2: Salesforce Introduces Revenue Cloud to Help Businesses Accelerate Revenue Growth Across Any Channel - Salesforce
* 3: Give Discounts for Long Subscriptions Unit | Salesforce Trailhead
* 4: Discount Schedules - Salesforce
* 5: Salesforce Revenue Cloud Trailmix - Trailhead

NEW QUESTION # 157
A Revenue Cloud user story for aSubscription-based Company Looking to replace their legacy system states "As a pricing Manager, bulk discounts will include previously purchased quantities for pricing calculations on the quote in order to reward loyal customers"what should be included inthe design of this solution?. (Choose 2 options)

- A. Use a summary variable targeting the subscriptionobject with a Price Rule.
- B. Discount schedules with Cross Orders checked.
- C. Custom Action to retrieve Purchased quantities from an external source
- D. Legacy Orders and invoices should be migrated
- E. Contracts,Subscriptions and Assets should be populated with historical data.

Answer: B,E

Explanation:
To implement the user story of rewarding loyal customers with bulk discounts based on previously purchased quantities, the design of the solution should include the following components:
Contracts, Subscriptions and Assets should be populated with historical data. This is necessary to track the customer's purchase history and determine the appropriate discount tier for each product or service. Contracts, Subscriptions and Assets are the core objects of Revenue Cloud that store the information about the customer' s agreements, recurring charges, and entitlements. By migrating the historical data from the legacy system to these objects, the customer can leverage the Revenue Cloud features such as renewal management, usage- based pricing, and revenue recognition. 123 Discount schedules with Cross Orders checked. This is the feature that enables the bulk discounts based on previously purchased quantities. A discount schedule is a set of discount tiers

that apply to a product or a product option based on the quantity or amount ordered. By checking the Cross Orders option, the discount schedule will consider the quantities from all the orders associated with the same account, contract, or subscription. This way, the customer can reward their loyal customers with lower prices for higher volumes. 45 References:

1: Revenue Management Platform & CPQ Solution - Salesforce.com US
2: Salesforce Introduces Revenue Cloud to Help Businesses Accelerate Revenue Growth Across Any Channel
- Salesforce
3: Give Discounts for Long SubscriptionsUnit | Salesforce Trailhead
4: Discount Schedules - Salesforce
5: Salesforce Revenue Cloud Trailmix - Trailhead

NEW QUESTION # 158

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