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① যদি $\begin{bmatrix} 0 & 5 & -3 \\ -5 & 0 & y \\ x & 1 & 0 \end{bmatrix}$ বিপরীতমাত্রার ম্যাট্রিক্স হয় তবে $(x, y) = ?$

- A. $(-5, -4)$ B. $(-3, 4)$ C. $(3, -4)$ D. $(3, 4)$

② $2x + 3y = 7$ ও $3ax - 5by + 15 = 0$ সমীকরণ দুটি একই সরলরেখা প্রকাশ করলে $\frac{a}{b}$ এর মান কত?

- A. $\frac{10}{7}$ B. $\frac{5}{7}$ C. $-\frac{10}{7}$ D. $-\frac{5}{7}$

③ $3x - 4y + 4 = 0$ এবং $6x - 8y - 7 = 0$ সরলরেখাদ্বয় একই সরলরেখা নয়, সুতরাং তাদের ছেদবিন্দু কতটি আছে?

- A. $\frac{3}{5}$ B. $\frac{5}{7}$ C. $\frac{3}{4}$ D. $\frac{5}{6}$

④ $\triangle ABC$ এর কোণ $\angle C + \angle A - \angle B - \angle A = 0$ হয়, $\angle B$ এর পরিমাণ?

- A. 30° B. 45° C. 60° D. 120°

⑤ $x = a$ বিন্দুতে $f(x)$ ফাংশনটি ক্রমবর্ধমান হবে যদি-

- A. $f'(a) = 0$ B. $f'(a) < 0$
C. $f'(a) \neq 0$ D. $f'(a) > 0$

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SAP C-OCM-2503 Exam Syllabus Topics:

| Topic | Details |
|---------|---|
| Topic 1 | <ul style="list-style-type: none"> Change Communication: This section of the exam measures the skills of a Change Manager and focuses on the communication plans and methods necessary for successful change. It involves designing communication strategies that engage stakeholders, promote transparency, and address concerns during the transition. |
| Topic 2 | <ul style="list-style-type: none"> Change Effectiveness: This section of the exam measures the skills of a Transformation Consultant and evaluates how well the change has been adopted and integrated into the organization. It involves tracking metrics, gathering feedback, and assessing outcomes to continuously improve the change approach. |

| | |
|---------|--|
| Topic 3 | <ul style="list-style-type: none"> • Change Leadership: This section of the exam measures the skills of a Transformation Consultant and emphasizes the leadership skills required to champion change. It involves fostering commitment among stakeholders, guiding teams through transformation, and maintaining momentum throughout the change journey. |
| Topic 4 | <ul style="list-style-type: none"> • Change Enablement: This section of the exam measures the skills of a Change Manager and deals with the tools, training, and support systems that empower employees to adopt and sustain the change. It ensures that people are equipped with the right capabilities to thrive in the new environment. |
| Topic 5 | <ul style="list-style-type: none"> • Organizational Change Management Methodology: This section of the exam measures the skills of a Change Manager and covers the foundational principles and structured approach used in managing organizational change effectively. It highlights the importance of aligning change efforts with business goals while providing a framework for guiding transformation initiatives. |
| Topic 6 | <ul style="list-style-type: none"> • Change Strategy: This section of the exam measures the skills of a Change Manager and centers on formulating the right strategy for managing organizational change. It includes defining the direction, scope, and impact of change efforts while ensuring alignment with strategic business objectives. |
| Topic 7 | <ul style="list-style-type: none"> • Change Realization: This section of the exam measures the skills of a Transformation Consultant and includes the practical execution of change initiatives. It covers how change plans are implemented in real-world scenarios, ensuring that the intended benefits are realized and reinforced throughout the organization. |

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SAP Certified Associate - Organizational Change Management Sample Questions (Q27-Q32):

NEW QUESTION # 27

What advice promotes the successful implementation of change enablement activities? Note: There are 3 correct answers to this question.

- A. Ensure that the enablement team actively participates in the fit-to-standard workshops to derive learning needs for impacted user groups
- B. Establish an enablement team with clear roles, responsibilities, skills and time to carry out enablement well
- C. Provide a comprehensive enablement strategy guiding the impacted business areas through all enablement activities
- D. Integrate key enablement activities into the overall project plan to increase attention and to avoid critical activities being overlooked
- E. Assign an enablement lead that reports into the steering committee to foster high management attention on enablement activities

Answer: B,C,D

Explanation:

Successful change enablement in SAP OCM ensures users adopt the system effectively. Option B is correct because an enablement team with defined roles (e.g., trainer), skills (e.g., content creation), and time ensures professional execution, avoiding ad-hoc efforts. Option C is correct as a comprehensive strategy (e.g., outlining training phases, tools) guides business areas systematically, aligning enablement with project goals.

Option D is correct because integrating enablement into the project plan (e.g., scheduling training before go-live) ensures visibility and prioritization alongside technical tasks.

Option A is incorrect-reporting to the steering committee overcomplicates governance; the enablement lead coordinates with project management, not executives directly. Option E is incorrect; fit-to-standard workshops (Explore phase) involve process owners/SMEs, not the enablement team, whose role is delivery, not needs derivation. SAP OCM emphasizes structure and integration for enablement success.

"Promote enablement success with a skilled team, a comprehensive strategy, and integration into the project plan to ensure effective user preparation" (SAP Activate, Enablement Best Practices).

NEW QUESTION # 28

What is the added value of a change plan? Note: There are 2 correct answers to this question.

- A. It allows you to coordinate and monitor the progress of all change management activities.
- B. It helps to identify required resources for the change management execution and to ensure their availability.
- C. It facilitates the ranking of change management activities according to their importance.
- D. It provides important input for updating the overall project plan.

Answer: A,B

Explanation:

A change plan in SAP's Organizational Change Management framework is a structured tool that outlines the scope, activities, and timeline for managing the people side of a project, such as an SAP cloud implementation. Option A is correct because coordinating and monitoring progress is a core function of the change plan-it ensures that all change management activities (e.g., communication, training, stakeholder engagement) are executed in sync with the project timeline. Option D is also correct because identifying and securing resources (e.g., change agents, trainers, or tools) is critical for effective execution, and the change plan serves this purpose by mapping out resource needs. Option B is incorrect because ranking activities by importance is not a primary function of the change plan; prioritization may occur, but it's not the focus.

Option C is also incorrect-while the change plan aligns with the project plan, its primary value is not to update the overall project plan but to support the change management effort specifically.

Extract from SAP OCM Concepts: The change plan aligns with SAP Activate's emphasis on structured preparation and execution, ensuring resources and activities are managed effectively (SAP Activate Methodology, Change Management Workstream).

NEW QUESTION # 29

Which advice fosters a successful delivery of change communication activities? Note: There are 2 correct answers to this question.

- A. Go for a good communication mix.
- B. Develop a compelling, comprehensive change story.
- C. Focus on digital communication channels.
- D. Don't overcommunicate.

Answer: A,B

Explanation:

Effective change communication in SAP projects balances reach and clarity. Option A is correct because a mix of channels (e.g., emails, workshops, videos) ensures broad coverage and suits different preferences.

Option D is correct as a compelling change story articulates the "why" and "what" of the project, fostering buy-in. Option B is incorrect-while overcommunication can overwhelm, the advice to "not overcommunicate" lacks specificity and isn't a proactive strategy. Option C is also incorrect; over-reliance on digital channels may exclude non-digital users and isn't universally effective.

Extract from SAP OCM Concepts: SAP OCM emphasizes a varied communication approach and a strong narrative to drive engagement (SAP OCM Framework).

NEW QUESTION # 30

How would you carry out a high-level change impact analysis?

- A. Define and assess key change impact metrics
- B. Conduct interviews and workshops with key project stakeholders
- C. Analyze the differences between as-is and to-be processes
- D. Set up a survey within the project team

Answer: B

Explanation:

A high-level change impact analysis (CIA) in SAP OCM gathers broad insights early on. Option C is correct because interviews and workshops with stakeholders (e.g., business leads) provide a comprehensive view of impacts across units. Option A is incorrect—surveys are too narrow and project-team focused. Option B is part of detailed CIA, not high-level. Option D is a follow-up, not the method itself. SAP emphasizes stakeholder engagement for high-level CIA.

"Conduct high-level change impact analysis through stakeholder interviews and workshops to assess broad impacts" (SAP Activate, OCM Workstream, Prepare Phase).

NEW QUESTION # 31

What are the benefits of different communication channels for the change communication in an SAP cloud project?

- A. Using already existing channels helps to point out what remains stable, and establishing new channels contributes to preventing an information overload.
- B. Using already existing channels reduces costs and effort, and establishing new channels helps to draw attention to the communicated content.
- C. Using already existing channels allows to communicate generic information, and establishing new channels helps to convey messages to younger users.
- D. Using already existing channels allows a fast internalization of conveyed messages, and establishing new channels reduces the alignment effort with the project lead.

Answer: B

Explanation:

Effective communication in SAP OCM leverages a mix of channels. Option A is correct because existing channels (e.g., company intranet) save resources, while new channels (e.g., project-specific newsletters) highlight critical updates, grabbing attention. Option B is incorrect—channel choice isn't age-specific, and

"generic information" isn't a key benefit. Option C is flawed; existing channels don't inherently signal stability, and new channels don't prevent overload. Option D is incorrect—internalization speed and alignment effort aren't primary benefits tied to channel type. SAP OCM advocates balancing efficiency and impact, making A the best fit.

"Utilize existing channels to minimize effort and cost, and introduce new channels to emphasize key messages and enhance visibility" (SAP OCM Framework, Communication Dimension).

NEW QUESTION # 32

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