

Valid Exam MB-800 Practice | Microsoft MB-800 Valid Mock Exam: Microsoft Dynamics 365 Business Central Functional Consultant Pass Certainly



P.S. Free 2026 Microsoft MB-800 dumps are available on Google Drive shared by TestsDumps: <https://drive.google.com/open?id=1xMTD0rf56TmxE5xsksZJzc6eZWjdvOwJ>

The Microsoft Dynamics 365 Business Central Functional Consultant (MB-800) is one of the popular exams of MB-800. It is designed for Microsoft aspirants who want to earn the Microsoft Dynamics 365 Business Central Functional Consultant (MB-800) certification and validate their skills. The MB-800 test is not an easy exam to crack. It requires dedication and a lot of hard work. You need to prepare well to clear the MB-800 test on the first attempt. One of the best ways to prepare successfully for the MB-800 examination in a short time is using real Microsoft MB-800 Exam Dumps.

Microsoft Dynamics 365 Business Central Functional Consultant Certification Exam, also known as MB-800, is a globally recognized certification that validates the skills and expertise of professionals in the field of Microsoft Dynamics 365 Business Central. MB-800 exam is designed to test the knowledge of individuals who are responsible for implementing, configuring, and customizing the Dynamics 365 Business Central application.

The MB-800 certification exam covers a range of topics, including configuring financial management, sales and purchase management, inventory management, and production management within Microsoft Dynamics 365 Business Central. It also covers topics such as configuring customer service management, configuring human resources management, and configuring project management.

Microsoft MB-800 Certification Exam is a computer-based test that consists of multiple-choice questions. You will have three hours to complete the exam, and you will need to achieve a passing score of 700 or higher to earn the certification. The cost of the exam is \$165 USD, and you can register for it through the Microsoft certification website.

>> Valid Exam MB-800 Practice <<

Key Features of TestsDumps's Microsoft MB-800 Exam Dumps

After the client pay successfully they could receive the mails about MB-800 guide questions our system sends by which you can download our test bank and use our study materials in 5-10 minutes. The mail provides the links and after the client click on them the client can log in and gain the MB-800 Study Materials to learn. For the client the time is limited and very important and our product satisfies the client's needs to download and use our MB-800 practice engine immediately.

Microsoft Dynamics 365 Business Central Functional Consultant Sample

Questions (Q205-Q210):

NEW QUESTION # 205

You need to configure the new customer creation process.

Which two areas must you configure? Each correct answer presents part of the solution NOTE: Each correct selection is worth one point.

- A. Configuration worksheet
- B. Responsibility center
- C. Permissions
- D. Configuration template

Answer: C,D

Explanation:

Reference:

<https://us.dynamics.com/business-central/sales/create-customer-templates/>

Topic 1, Wide World Importers

Current environment

Cash and carry sales

When a customer makes a purchase at the company's cash and carry desk, the sale is handwritten on a three-part form.

The cash and carry associate retrieves the items listed on the order from the warehouse.

Special prices and discounts are used to move products that will expire soon or that are overstocked.

Cash is accepted for payments.

The cash drawer is balanced at the end of every day. A deposit is created for the cash and given to the accountant.

Brokered sales orders

Brokered sales are called in to customer service by the brokers and sometimes directly by customers. The sales are entered into QuickBooks.

Because inventory is not tracked in QuickBooks, the generic item Brokered Item is used.

Two copies of the packing slip are printed from QuickBooks and sent to the warehouse.

Order picking

The warehouse manager provides a container and the two copies of the packing slip to a picker.

Items that are out of stock are marked on both copies of the packing slip.

The shipping amount is determined and written on the packing slips.

One copy of the completed packing slip is placed in a basket for customer service.

Completed orders are boxed up with a copy of the invoice and shipped to customers.

Order invoicing

Throughout the day, the customer service manager collects the packing slip copies and updates the invoices in QuickBooks.

The customer service manager adds a line for shipping with the amount provided by the packer.

The customer service manager prints a copy of the final invoice and sends it to the warehouse.

The accountant uses Microsoft Word to create weekly invoices for all shipments invoiced in QuickBooks during the week for some customers.

Cash and carry sales

One-line sales invoices are saved in QuickBooks for each cash and carry sale to a miscellaneous customer.

Customer details for cash and carry sales are not kept in QuickBooks.

Deposits

The accountant receives the deposit bag from the cash and carry sales desk at the end of every day.

Receipts are recorded in QuickBooks against cash and carry and brokered sales based on the deposit slips.

Brokers commission

Brokers fees are paid as a percentage of sales.

A Sales by Product/Service Summary report is run in QuickBooks every month for Brokered Item to calculate what is owned.

Requirements

Customers

Users with permission must be able to quickly add new customers.

The original source of all customers in the accounting system must be identified to be from cash and carry or brokered sales.

The company needs to keep a record of special price promotions given to specific customers.

Customers must be identified with a unique general business posting group so that the correct freight G/L account is used in sales transactions.

Sales

The customer source must be used to identify the business line, and the customer source must be indicated on every sales transactions.

Customer service and cash and carry desk associates must be able to enter sales into Dynamics 365 Business Central by customer. Excess paper must be eliminated, and paper management must be reduced.

If a customer is not already listed in the system, a cash and carry associate or customer service associate must be able to quickly add the new customer in the process of recording the first sale.

A point-of-sale system is not needed, but users must be able to record which items are purchased by customers, accept and record their payment, and print receipts indicating paid in full.

Items

The sales manager and warehouse manager must be able to set a specific timeframe for special promotion discounts on items.

For special promotions, discounts must be consistent for all items in a product line using a single discount calculation.

Special pricing may be given to a retail chain or buying group. This pricing must be automatically applied when an order is taken for any of these customers. The original price must be recorded with each sale.

Customers must always be charged the lowest amount for an item at the time of the sale. For example, an overstocked olive oil has a regular price of \$20 per unit. Customers in a buying group for restaurants can buy it for \$18 per unit. There is an autumn promotion price for the item at \$19 per unit. However, on a specific day only, there is an overstock special at a 15 percent discount off the regular price.

Sales invoices

Warehouse workers must be able to indicate the following in the system for each order:

1. the items picked
2. the shipping charges

3. notifications, if any, that customer service needs to provide to the customer. Items sold at a discount must show the original price, discount, and net amount on each line of the invoice. Invoices must be posted at the cash and carry desk at the time of sale. For orders, accounting must post invoices and send them to customers.

Warehouse employees must be able to indicate what has been shipped on an order. They will use the G/L account for shipping charges. They need to use the correct G/L account for sales versus cost through proper assignment of sales and purchase accounts in the general posting setup.

Some of the brokered customers require one invoice per week regardless of the number of orders or shipments.

Accounts

Payment terms vary by customer.

The amount paid to brokers must be calculated from sales after invoice discounts.

Broker vendors must be easily identifiable from other vendors in lists.

Commission paid on sales not collected within 120 days must be deducted from brokers' next compensation payment.

Reporting

Wide World Importers requires reporting on the following:

the overall profitability of each line of business at any time for any given period the cost of outbound shipping in the overall profitability of sales by business line in all related reports freight sales and cost by account in the trial balance the cost of brokers' compensation in reporting the overall profitability of sales by business line the effect of item discount promotions in financial statements.

Issues

Pricing

Spreadsheets are used to maintain special item pricing and discounts. The only source of product line discount information is a whiteboard in the warehouse. The price charged is frequently incorrect.

Customers complain when they think they have not received the best price available. Promotions are sometimes applied in error after a special pricing event ends, for example, when discounts are offered temporarily to reduce overstock.

Management cannot see original versus actual price on all sales. Discounts given by brokers require spreadsheets and comparison between price list and price on sales invoice. Management needs to be able to quickly see the discount given on each sale.

Payment terms

Agreed-upon payment terms are frequently entered incorrectly on orders, causing cashflow issues.

Invoices already paid in full exist on the sales aging reports. The frequent cause of this issue is that sales from the cash and carry desk are not indicated as cash sales and are not posted as paid in full.

Some buying groups require that all invoices sent during a month be due on the 20th of the following month.

Invoicing

Paperwork is frequently misplaced between the warehouse, customer service, and accounting.

Invoices that are posted in the accounting system based on shipments and invoices that are sent to customers weekly do not match due to errors transferring the data from one document to another.

Users are selecting the incorrect freight type (expense versus sales) on purchase and sales transactions, making it difficult to reconcile freight costs.

Sales placed from the cash and carry desk by customers originally acquired through a broker are not being recognized with the correct customer source. Reporting by business line is inaccurate.

Accounts

Users often forget which fields to use to enter information when they add new customers to QuickBooks. This results in errors and inconsistencies in data and affects sales reporting. Confidence in sales reporting accuracy is low.

Adding new brokers is a different process than adding other purchase vendors. Users often forget which fields to select and how to correctly assign the vendor number to add new brokers.

Manual entries to certain G/L accounts cause reconciliation issues.

NEW QUESTION # 206

You need to configure reporting.

What should you do? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Requirement

Set up dimensions

Action
Create a new entry on Dimensions
Select a dimension on Sales & Receivables Setup
Choose a code in the Dimensions FastTab on General Ledger Setup
Add default dimensions to General Ledger Accounts

Configure global dimensions

Change global dimensions on General Ledger Setup
Add a global dimension on General Ledger Setup
Assign a dimension value of Global to Dimensions
Select Global Dimensions on all Setup pages

Configure shortcut dimensions

Choose a shortcut dimension code on General Ledger Setup
Assign a dimension value of Shortcut to Dimensions
Add default dimensions to Master Records
Choose dimensions on an Analysis View

Answer:

Explanation:

Actions	Requirement	Actions
Cancel	Automatically create and post a corrective purchase credit memo to void the initial posted purchase invoice.	Correct
Correct	Enable users to manually post credit memos.	Create Corrective Credit Memo
Create Corrective Credit Memo	Create a new purchase invoice to replace a canceled invoice.	Cancel

Explanation

Requirement	Action
Set up dimensions	<p>Create a new entry on Dimensions</p> <p>Select a dimension on Sales & Receivables Setup</p> <p>Choose a code in the Dimensions FastTab on General Ledger Setup</p> <p>Add default dimensions to General Ledger Accounts</p>
Configure global dimensions	<p>Change global dimensions on General Ledger Setup</p> <p>Add a global dimension on General Ledger Setup</p> <p>Assign a dimension value of Global to Dimensions</p> <p>Select Global Dimensions on all Setup pages</p>
Configure shortcut dimensions	<p>Choose a shortcut dimension code on General Ledger Setup</p> <p>Assign a dimension value of Shortcut to Dimensions</p> <p>Add default dimensions to Master Records</p> <p>Choose dimensions on an Analysis View</p>

NEW QUESTION # 207

You need to train the sales department how to correct posted sales invoices.

Which action should you use for each scenario? To answer, drag the appropriate actions to the correct scenarios. Each action may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Actions	Answer Area	Action
Cancel	Scenario	
Correct	Use this action when the posted invoice has not been paid and the original invoice was posted from a sales order.	
Sales return order	Use this action when the posted invoice has not been paid and the original invoice was not posted from a sales order.	
Create corrective credit memo	Use this action when the posted invoice has been paid and warehouse documents are not required.	

Answer:

Explanation:

Actions
Cancel
Correct
Sales return order
Create corrective credit memo

Answer Area

Scenario

Use this action when the posted invoice has not been paid and the original invoice was posted from a sales order.

Use this action when the posted invoice has not been paid and the original invoice was not posted from a sales order.

Use this action when the posted invoice has been paid and warehouse documents are not required.

Action

Correct

Cancel

Create corrective credit memo

Explanation:

Actions
Cancel
Correct
Sales return order
Create corrective credit memo

Answer Area

Scenario

Use this action when the posted invoice has not been paid and the original invoice was posted from a sales order.

Use this action when the posted invoice has not been paid and the original invoice was not posted from a sales order.

Use this action when the posted invoice has been paid and warehouse documents are not required.

Action

Correct

Cancel

Create corrective credit memo

NEW QUESTION # 208

You need to set up a new fiscal year and restrict posting.

Which options should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Requirement	Action
Set up a new fiscal year.	<ul style="list-style-type: none">Select Close YearSelect Create YearSelect Fiscal Year BalanceSelect Inventory Period
Define the fiscal year start date.	<ul style="list-style-type: none">Accept the default New Fiscal YearCheck Closed for all rows except for June 1Check New Fiscal Year for June 1Clear the default New Fiscal Year
Restrict posting.	<ul style="list-style-type: none">In General Ledger Setup, set the Allow Posting From and Allow Posting To options to current datesIn User Setup, set Allow Posting From and Allow Posting To options to current datesRemove any Permission sets that allow postingSet the Work Date past the prior month ending date

Answer:

Explanation:

Requirement	Action
Set up a new fiscal year.	<ul style="list-style-type: none">Select Close YearSelect Create YearSelect Fiscal Year BalanceSelect Inventory Period
Define the fiscal year start date.	<ul style="list-style-type: none">Accept the default New Fiscal YearCheck Closed for all rows except for June 1Check New Fiscal Year for June 1Clear the default New Fiscal Year
Restrict posting.	<ul style="list-style-type: none">In General Ledger Setup, set the Allow Posting From and Allow Posting To options to current datesIn User Setup, set Allow Posting From and Allow Posting To options to current datesRemove any Permission sets that allow postingSet the Work Date past the prior month ending date

Explanation:

Requirement	Action
Set up a new fiscal year.	<ul style="list-style-type: none">Select Close YearSelect Create YearSelect Fiscal Year BalanceSelect Inventory Period
Define the fiscal year start date.	<ul style="list-style-type: none">Accept the default New Fiscal YearCheck Closed for all rows except for June 1Check New Fiscal Year for June 1Clear the default New Fiscal Year
Restrict posting.	<ul style="list-style-type: none">In General Ledger Setup, set the Allow Posting From and Allow Posting To options to current datesIn User Setup, set Allow Posting From and Allow Posting To options to current datesRemove any Permission sets that allow postingSet the Work Date past the prior month ending date

NEW QUESTION # 209

You have multiple, unpaid posted purchase invoices to reverse. Some invoices require complete reversal while others need partial reversal.

You need to process credit memos from the posted purchase invoices.

Which actions should you perform? To answer, drag the appropriate actions to the correct requirements. Each action may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Actions	Requirement	Actions
Cancel	Automatically create and post a corrective purchase credit memo to void the initial posted purchase invoice.	Action
Correct	Enable users to manually post credit memos.	Action
Create Corrective Credit Memo	Create a new purchase invoice to replace a canceled invoice.	Action

Answer:

Explanation:

Actions	Requirement	Actions
Cancel	Automatically create and post a corrective purchase credit memo to void the initial posted purchase invoice.	Correct
Correct	Enable users to manually post credit memos.	Create Corrective Credit Memo
Create Corrective Credit Memo	Create a new purchase invoice to replace a canceled invoice.	Cancel

Explanation

Requirement	Actions
Automatically create and post a corrective purchase credit memo to void the initial posted purchase invoice.	Correct
Enable users to manually post credit memos.	Create Corrective Credit Memo
Create a new purchase invoice to replace a canceled invoice.	Cancel

Reference:

<https://docs.microsoft.com/en-gb/dynamics365/business-central/purchasing-how-process-purchase-returns-cancel>

<https://docs.microsoft.com/en-gb/dynamics365/business-central/purchasing-how-correct-cancel-unpaid-purchase>

NEW QUESTION # 210

.....

For a long time, our company is insisting on giving back to our customers. Also, we have benefited from such good behavior. Our MB-800 exam prep has gained wide popularity among candidates. Every worker in our company sticks to their jobs all the time. No one complain about the complexity of their jobs. Our researchers and experts are working hard to develop the newest version MB-800 Study Materials. So please rest assured that we are offering you the most latest MB-800 learning questions.

MB-800 Valid Mock Exam: https://www.testsdumps.com/MB-800_real-exam-dumps.html

- Study MB-800 Tool Dump MB-800 File MB-800 Test Pass4sure Open [www.exam4labs.com] and search for ➔ MB-800 to download exam materials for free MB-800 Latest Test Labs
- Microsoft MB-800 Unparalleled Valid Exam Practice Pass Guaranteed Quiz Open “ www.pdfvce.com ” enter ➔ MB-800 and obtain a free download MB-800 Valid Exam Vce Free

P.S. Free & New MB-800 dumps are available on Google Drive shared by TestsDumps: <https://drive.google.com/open?id=1xMTD0rf56TmxE5xkszJZjc6eZWjdvOwJ>