

# Certified-Business-Analyst最新受験攻略、Certified-Business-Analyst教育資料



BONUS!!! Xhs1991 Certified-Business-Analystダンプの一部を無料でダウンロード: [https://drive.google.com/open?id=1EO4tfYr4Y-HbIx\\_okF6jmYRLYL4BROBF](https://drive.google.com/open?id=1EO4tfYr4Y-HbIx_okF6jmYRLYL4BROBF)

我々のCertified-Business-Analyst問題集を購入したすべての受験生は一年の無料更新サービスを得られています。弊社の資料は最新ですが、あなたの合格を保証することができます。大部分の受験生は我々のCertified-Business-Analyst資料に自信がありますが、あなたは躊躇うなら、我々の無料サンプルをダウンロードして試すことができます。

Salesforce Certified-Business-Analyst認定試験は、Salesforceテクノロジーの経験を持ち、ビジネス分析の分野でスキルを向上させたいと考えているプロフェッショナルを対象としています。この認定試験は、Salesforceテクノロジーとそのビジネス分析における応用の包括的な理解を提供します。

>> Certified-Business-Analyst最新受験攻略 <<

## 認定するCertified-Business-Analyst最新受験攻略試験-試験の準備方法-正確なCertified-Business-Analyst教育資料

我々社のSalesforce Certified-Business-Analyst問題集を購入するかどうかと疑問があると、弊社Xhs1991のCertified-Business-Analyst問題集のサンプルをしてみるのもいいことです。試用した後、我々のCertified-Business-Analyst問題集はあなたを試験に順調に合格させると信じられます。なぜと言うのは、我々社の専門家は改革に応じて問題の更新と改善を続けていくのは出発点から勝つからです。

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## Salesforce Certified Business Analyst Exam 認定 Certified-Business-Analyst 試験問題 (Q117-Q122):

### 質問 # 117

A business analyst (BA) uncovered a number of issues communicated by stakeholders in a Sales Cloud discovery session. Which issue should concern the BA most?

- A. The previous implementation partner neglected to do a knowledge transfer of the final solution.
- B. The support organization still needs to be trained on how to use Sales Cloud.
- C. The system admins note a fair amount of technical debt without having the time or expertise to address it.

正解: A

### 質問 # 118

A business analyst (BA) is compiling a list of subject matter experts to consult throughout the discovery for a new Service Cloud implementation.

What is the primary value of the BA speaking with customer service reps?

- A. Validating current processes
- B. Estimating the project cost
- C. Building solution design consensus

正解: A

解説:

Explanation

The primary value of the business analyst (BA) speaking with customer service reps during the discovery for a new Service Cloud implementation is validating current processes. Customer service reps are the end users of Service Cloud and they can provide valuable insights into how they perform their tasks, what challenges they face, and what expectations they have from the new system. The BA can use this information to validate or update the current process maps and identify areas for improvement. Estimating the project cost is not a value of speaking with customer service reps, as this is usually done by project managers or sponsors based on resource allocation and budget constraints. Building solution design consensus is not a value of speaking with customer service reps, as this is usually done by solution architects or developers based on technical feasibility and best practices. References: <https://trailhead.salesforce.com/content/learn/modules/business-analysis-for-salesforce-projects/understand-the-s>

### 質問 # 119

A sales manager at Universal Containers (UC) customized all of their list views on the Account object to include a new field. Although they have multiple list views. The sales manager prefers to keep the recently viewed list as their default list. When the manager realize they are unable to modify the recently viewed list, they reach out to UC's Salesforce team for help? What are the next steps the business analyst should take?

- A. Recommend that the user submit a ticket related to the field creation.
- B. Research AppExchange solution that offer customization options.
- C. Document the desired outcome and research the impact of making a change.

正解: C

解説:

Explanation

This answer states that documenting the desired outcome and researching the impact of making a change are the next steps that the BA should take after receiving feedback from UC's sales manager who customized all of their list views on the Account object to include a new field and realized they are unable to modify the recently viewed list. Documenting the desired outcome means that the BA records what the sales manager wants to achieve or accomplish by modifying the recently viewed list, such as filtering, sorting, or grouping by the new field. Researching the impact of making a change means that the BA investigates how modifying the recently viewed list would affect other aspects of UC's Salesforce environment, such as performance, security, usability, etc. Documenting the desired outcome and researching the impact of making a change are the next steps that the BA should take after receiving feedback from UC's sales manager because they help the BA to understand and validate the business need and expectation of the sales manager, and to evaluate and propose possible solutions or alternatives for modifying the recently viewed list. References:<https://trailhead.salesforce.com/en/content/learn/modules/salesforce-business-analyst-quick-look/use>

### 質問 # 120

The business analyst at Cloud Kicks is using a checklist to assess the quality of user stories for an upcoming Experience Cloud implementation. Which characteristics make a user story successful?

- A. Clean Direct, Concise, Cross Functional, Configurable
- B. Independent, Negotiable, Valuable, Estimable. Small, Testable
- C. Actionable., Concise, Testable, Solution-oriented, Defined

正解: B

解説:

Explanation

these are the characteristics that make a user story successful, according to the INVEST acronym. A user story should be independent of other user stories, negotiable in terms of scope and details, valuable to the user or customer, estimable in terms of effort and time, small enough to fit in a sprint or iteration, and testable with clear acceptance criteria. References: <https://trailhead.salesforce.com/content/learn/modules/user-story-creation/learn-about-user-stories>

## 質問 # 121

A business analyst is working with a new customer on a Sales Cloud implementation. The executive sponsor for the project is new to the company and their role as VP. The sponsor has inherited functional requirements from the previous VP that were gathered 9 months ago. The project start date has yet to be defined. The sponsor wants to use the inherited requirements in lieu of a traditional discovery process.

What is the largest risk with this approach?

- A. The previous VP's requirements may differ from those of the new executive.
- B. The previous VP's requirements fail to meet current formatting standards.
- C. The previous VP's requirements are outside of the Salesforce framework.

正解: A

解説:

Explanation

The largest risk with using the inherited requirements instead of conducting a discovery process is that the requirements may not reflect the current needs and expectations of the new executive sponsor. The sponsor may have different goals, priorities, preferences, or assumptions than the previous VP, and may not agree with or support the inherited requirements. This could lead to misalignment, dissatisfaction, scope creep, or project failure. Therefore, the BA should conduct a discovery process with the new sponsor to validate and update the requirements as needed. References:

<https://trailhead.salesforce.com/en/content/learn/modules/business-analysis-discovery/understand-the-discovery->

## 質問 # 122

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**Certified-Business-Analyst教育資料:** <https://www.xhs1991.com/Certified-Business-Analyst.html>

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