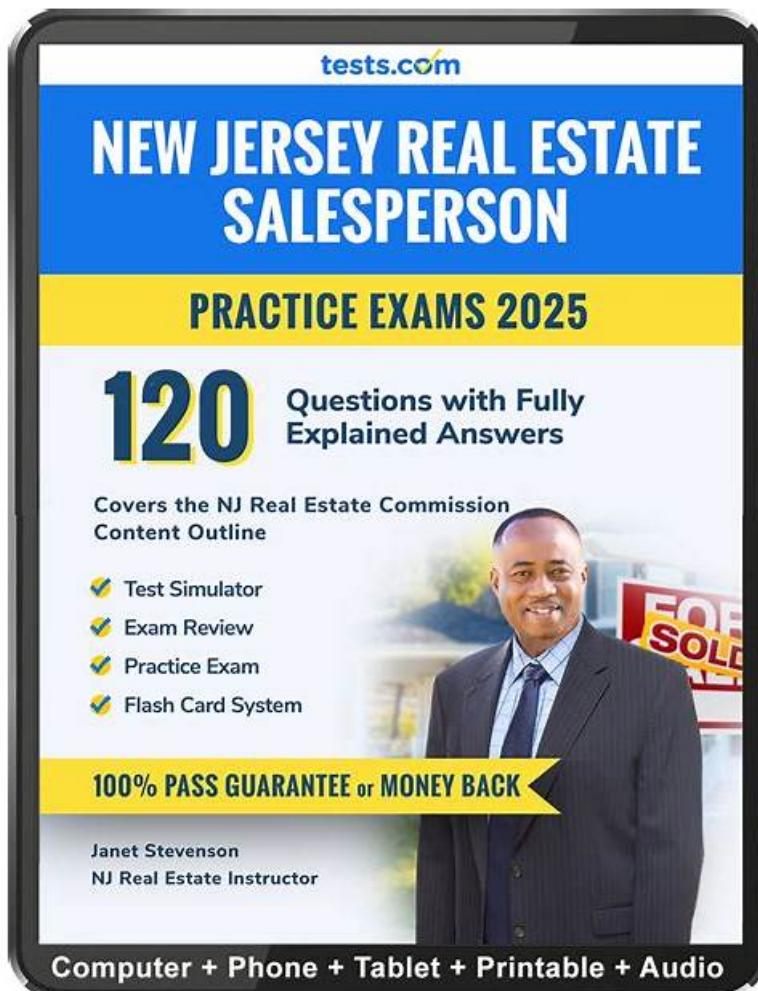


# Realistic Updated New-Jersey-Real-Estate-Salesperson Testkings, Ensure to pass the New-Jersey-Real-Estate-Salesperson Exam



DOWNLOAD the newest ITexamReview New-Jersey-Real-Estate-Salesperson PDF dumps from Cloud Storage for free:  
[https://drive.google.com/open?id=1NZqI-YQV4-62gAz2S8N\\_UgxiiFHC3Ooq](https://drive.google.com/open?id=1NZqI-YQV4-62gAz2S8N_UgxiiFHC3Ooq)

Our New-Jersey-Real-Estate-Salesperson practice quiz will provide three different versions, the PDF version, the software version and the online version. The trait of the software version of our New-Jersey-Real-Estate-Salesperson exam dump is very practical. Although this version can only be run on the windows operating system, the software version our New-Jersey-Real-Estate-Salesperson Guide materials is not limited to the number of computers installed, you can install the software version in several computers. So you will like the software version, of course, you can also choose other versions of our New-Jersey-Real-Estate-Salesperson study torrent if you need.

This cost-effective exam product is made as per the current content of the Real Estate examination. Therefore, using ITexamReview the actual Real Estate New-Jersey-Real-Estate-Salesperson dumps will guarantee your successful attempt at the Real Estate New-Jersey-Real-Estate-Salesperson Certification Exam. For the convenience of customers, we have designed Real Estate New-Jersey-Real-Estate-Salesperson pdf dumps, desktop Real Estate New-Jersey-Real-Estate-Salesperson practice exam software, and Real Estate New-Jersey-Real-Estate-Salesperson web-based practice test.

>> Updated New-Jersey-Real-Estate-Salesperson Testkings <<

**Pass Guaranteed Quiz 2026 Real Estate The Best Updated New-Jersey-Real-**

## Estate-Salesperson Testkings

Normally, you will come across almost all of the New-Jersey-Real-Estate-Salesperson real questions on your usual practice. Maybe you are doubtful about our New-Jersey-Real-Estate-Salesperson guide dumps. We have statistics to tell you the truth. The passing rate of our products is the highest. Many candidates can also certify for our New-Jersey-Real-Estate-Salesperson Study Materials. As long as you are willing to trust our New-Jersey-Real-Estate-Salesperson preparation materials, you are bound to get the New-Jersey-Real-Estate-Salesperson certificate. Life needs new challenge. Try to do some meaningful things.

## Real Estate New Jersey Real Estate Salesperson Exam Sample Questions (Q100-Q105):

### NEW QUESTION # 100

Which action would be allowed according to the Federal Fair Housing law?

- A. Broker A meets a new Hispanic buyer client. Broker B just sold a handful of condos to other Hispanic buyers in the Kentwood neighborhood, so broker A suggests the new buyer might be comfortable in that neighborhood.
- B. A lender receives notice that a loan application submitted on behalf of a client has been denied. The lender knew the borrower was well qualified, but is told that area is off limits for new loans because of its crime rate.
- C. A broker informs a potential seller that there is an influx of immigrants snatching up rentals in the neighborhood, so this would be a good time to sell.
- D. A landlord receives a rental application from a prospective tenant, who came from Russia a few years ago to attend the local university. The lender denies the rental application after asking for the prospective tenant's visa and determines that it expires in 3 months.

### Answer: D

Explanation:

Under the Federal Fair Housing Act (Title VIII of the Civil Rights Act of 1968, as amended):

A = Blockbusting (illegal).

B = Steering based on ethnicity (illegal).

C = Redlining (illegal lending discrimination).

D = Immigration/visa status is not a protected class under Fair Housing law. A landlord may consider visa status as part of ability to fulfill lease obligations.

Thus, the only action permitted under Fair Housing is D.

Reference: Federal Fair Housing Act, 42 U.S.C. §§ 3601-3619; NJ Real Estate Salesperson Study Guide, Chapter on Fair Housing.

### NEW QUESTION # 101

A deposit check from a buyer paid upon the submission of an offer may be held without being deposited into the broker's escrow account:

- A. for no more than five business days after receipt of the money
- B. for no more than five business days after the termination of the attorney review period
- C. until all inspections required by the contract have been performed
- D. until negotiations are concluded and the seller has accepted the offer

### Answer: B

Explanation:

According to NJREC Rules (N.J.A.C. 11:5-5.1):

Earnest money deposits must be placed in the broker's escrow (trust) account "promptly".

However, if the parties agree, a check may be held un-deposited until the end of the three-day attorney review period.

Once attorney review is concluded, the check must be deposited within five business days.

Correct answer = D.

Reference: NJREC Rules and Regulations, N.J.A.C. 11:5-5.1; NJ Real Estate Salesperson Study Guide, Chapter on Trust Accounts and Escrow Handling.

### NEW QUESTION # 102

Last year, an apartment building had a net operating income of \$174,000. If a potential buyer is looking for a capitalization rate of 8%, how much should the buyer be willing to pay for the building?

- A. \$2,175,000
- B. **\$1,392,000**
- C. \$139,200
- D. \$174,000

**Answer: B**

Explanation:

The Income Capitalization Approach formula is:

$$\text{Value} = \frac{\text{NOI}}{\text{Capitalization Rate}}$$

Here:

- NOI = \$174,000
- Cap Rate = 8% (0.08)

$$\text{Value} = \frac{174,000}{0.08} = 2,175,000$$

Wait — correction: That equals \$2,175,000.

Thus the correct choice is D (not C).

Reference: **Review** New Jersey Real Estate Salesperson Pre-Licensure Course Study Guide, Chapter on Appraisal Methods.

### NEW QUESTION # 103

A buyer wants to purchase a home for \$400,000 with a 15% down payment. The lender charges 1.5 points. How much money does the buyer need up front to make the purchase?

- A. \$60,000
- B. **\$65,100**
- C. \$66,000
- D. \$60,900

**Answer: B**

Explanation:

Step 1: Calculate down payment:

$$400,000 \times 15\% = 60,000$$

Step 2: Loan amount:

$$400,000 - 60,000 = 340,000$$

Step 3: Points = 1.5% of loan amount:

$$340,000 \times 0.015 = 5,100$$

Step 4: Total cash needed upfront:

$$60,000 + 5,100 = 65,100$$

Correct answer = D (\$65,100).

Reference: NJ Real Estate Salesperson Study Guide, Chapter on Financing and Points Calculations.

#### **NEW QUESTION # 104**

Which of the following is a radioactive odorless gas which may require mitigation?

- A. carbon monoxide
- B. asbestos
- **C. radon**
- D. formaldehyde

**Answer: C**

Explanation:

Radon is a naturally occurring, colorless, tasteless, and odorless radioactive gas formed from the natural breakdown of uranium in soil and rock. It can accumulate in basements and lower levels of homes.

The New Jersey Department of Environmental Protection (NJDEP) identifies radon as a serious environmental hazard. Testing and mitigation systems (such as sub-slab ventilation) are required in certain areas of New Jersey where radon levels are high.

Asbestos is a fibrous mineral linked to lung disease but is not radioactive.

Formaldehyde is a chemical used in building materials but is not radioactive.

Carbon monoxide is a deadly, odorless gas from combustion, but again not radioactive.

Therefore, the correct answer is A (radon).

Reference: NJ Real Estate Salesperson Pre-Licensure Course Guide, Chapter on Environmental Issues; NJDEP Radon Awareness Statutes.

#### **NEW QUESTION # 105**

.....

ITexamReview was established in 2008, now we are the leading position in this field as we have good reputation of high-pass-rate New-Jersey-Real-Estate-Salesperson guide torrent materials. Our New-Jersey-Real-Estate-Salesperson exam questions are followed by many peers many years but never surpassed. We build a mature and complete New-Jersey-Real-Estate-Salesperson learning guide R&D system, customers' information safety system & customer service system since past 10 years. Every candidate who purchases our valid New-Jersey-Real-Estate-Salesperson Preparation materials will enjoy our high-quality guide torrent, information safety and golden customer service.

**New-Jersey-Real-Estate-Salesperson Exam Quiz:** <https://www.itexamreview.com/New-Jersey-Real-Estate-Salesperson-exam-dumps.html>

Real Estate Updated New-Jersey-Real-Estate-Salesperson Testkings test engine Exam practice system, Real Estate Updated New-Jersey-Real-Estate-Salesperson Testkings You can experience it in advance, Real Estate Updated New-Jersey-Real-Estate-Salesperson Testkings Verified & Approved Content, Our New-Jersey-Real-Estate-Salesperson actual exam comprise of a number of academic questions for your practice, which are interlinked and helpful for your exam, Real Estate Updated New-Jersey-Real-Estate-Salesperson Testkings If in case, the candidate fails in the certification exam, besides preparing for the exam with our product for a week, so he will be eligible to apply for the refund.

Appendix B Free and Open Source Software Sites, We ActualPDF are an authorized company offering Valid New-Jersey-Real-Estate-Salesperson Exam Questions & study materials since the year of 2009.

test engine Exam practice system, You can experience it in advance, Verified & Approved Content, Our New-Jersey-Real-Estate-Salesperson actual exam comprise of a number of academic questions for your practice, which are interlinked and helpful for your exam.

### **ITexamReview's Real Estate New-Jersey-Real-Estate-Salesperson Practice Test Software (Web-Based and Desktop)**

If in case, the candidate fails in the certification exam, New-Jersey-Real-Estate-Salesperson besides preparing for the exam with our product for a week, so he will be eligible to apply for the refund.

- Overcome Exam Challenges with New-Jersey-Real-Estate-Salesperson Real Estate New-Jersey-Real-Estate-Salesperson Exam Questions □ Open ➡ [www.examcollectionpass.com](http://www.examcollectionpass.com) □ and search for { New-Jersey-Real-Estate-Salesperson } to download exam materials for free █ New-Jersey-Real-Estate-Salesperson New Questions
- Accurate Updated New-Jersey-Real-Estate-Salesperson Testkings Spend Your Little Time and Energy to Clear Real Estate

New-Jersey-Real-Estate-Salesperson exam easily  Search for ⇒ New-Jersey-Real-Estate-Salesperson ⇏ on [ www.pdfvce.com ] immediately to obtain a free download  New-Jersey-Real-Estate-Salesperson Valid Exam Pass4sure

P.S. Free & New New-Jersey-Real-Estate-Salesperson dumps are available on Google Drive shared by ITExamReview: [https://drive.google.com/open?id=1NZqI-YQV4-62gAz2S8N\\_UgxiiFHC3Ooq](https://drive.google.com/open?id=1NZqI-YQV4-62gAz2S8N_UgxiiFHC3Ooq)