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## SAP C-BCSBN-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.</li></ul>

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## SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Sample Questions (Q23-Q28):

### NEW QUESTION # 23

Which components of an SAP Business Network presentation address COO concerns about supply chain transparency and partner connectivity? Note: There are 2 correct answers to this question.

- A. Focuses on the benefits of local suppliers
- **B. Emphasizes digital relationships to foster collaboration**
- **C. Raises awareness of visibility issues**
- D. Highlights cost-saving opportunities to meet budget considerations

**Answer: B,C**

Explanation:

Solution:

The two correct answers, based solely on content from learning.sap.com about addressing a COO's concerns on supply chain transparency and partner connectivity, are:

\* A. Emphasizes digital relationships to foster collaboration

SAP Business Network enhances collaboration by enabling real-time, digital connections with trading partners-supporting unified communication and document exchange across the supply chain learning.sap.com.

\* B. Raises awareness of visibility issues

The COO narrative prioritizes delivering customer service and full transparency by providing real-time visibility across the network, predicting risks, and simulating scenarios with partners learning.sap.com.

Options C and D are not emphasized in the COO context on learning.sap.com.

### NEW QUESTION # 24

How do AI-driven tools in SAP Business Suite help mitigate supply chain disruptions during global crises? Note: There are 2 correct answers to this question.

- **A. Trend Analysis**
- **B. Risk Assessment**
- C. Product Optimization
- D. Financial Risk Reduction

**Answer: A,B**

Explanation:

Solution:

The two correct answers from learning.sap.com on how AI-driven tools in SAP Business Suite help mitigate supply chain disruptions during global crises are:

\* B. Risk Assessment

SAP Business Suite uses AI-based algorithms to predict and mitigate supply chain disruptions by identifying potential risks in real time, empowering teams to proactively address vulnerabilities.

\* D. Trend Analysis

These AI tools also analyze historical and external data (such as market trends and external factors) to generate accurate forecasts and surface emerging trends-enhancing agility in responding to global crises learning.sap.com.

Options A and C are not mentioned in this context on learning.sap.com.

### NEW QUESTION # 25

How does the integration of product lifecycle management with logistics in SAP Transportation Management accelerate the market entry of new consumer products?

- A. Automates procurement
- B. Aligns financial planning and resource management
- C. Increases production efficiency
- **D. Connects product development and logistics processes**

**Answer: D**

Explanation:

Solution:

The correct answer from learning.sap.com is:

\* B. Connects product development and logistics processes

This integration ensures that logistics considerations-such as packaging requirements, transportation planning, and distribution-are aligned directly with product design and development timelines, enabling faster time-to market for new consumer products.

#### NEW QUESTION # 26

How does SAP Business Suite enhance "Productivity and Speed" in supply chains using artificial intelligence?

- A. By focusing on integrated financial planning
- B. By generating reports for decision-making
- C. By proposing optimized SCM processes
- **D. By automating tasks through integration to minimize intervention**

**Answer: D**

Explanation:

Solution:

The correct answer from learning.sap.com is:

\* A. By automating tasks through integration to minimize intervention

This is emphasized in the section "Increase Productivity and Speed Through Automation", where SAP Business Suite orchestrates supply chain workflows by tightly integrating planning and execution. This automation eliminates traditional gaps and manual touchpoints, enabling agile, rapid, and precise responses across operations.

#### NEW QUESTION # 27

How does the asset management module in SAP Business Suite enhance uptime and predict failures within the energy sector through AI-driven maintenance processes?

- A. Automates procurement
- B. Improves transportation
- C. Tracks financial performance
- **D. CO Integrates maintenance processes**

**Answer: D**

Explanation:

Solution:

The correct answer from learning.sap.com regarding how the asset management module in SAP Business Suite enhances uptime and predicts failures in the energy sector through AI-driven maintenance is:

\* D. CO Integrates maintenance processes

SAP's asset management module (often referred to as SAP Asset Performance Management or SAP Intelligent Asset Management) deeply integrates maintenance workflows-leveraging AI for predictive maintenance. This enables real-time monitoring, anomaly detection, and proactive scheduling, thereby improving asset availability, minimizing unplanned downtime, and optimizing maintenance tasks within energy operations community.sap.comsap.com.

#### NEW QUESTION # 28

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