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## Salesforce Communications Cloud Accredited Professional Sample Questions (Q64-Q69):

### NEW QUESTION # 64

A B2B Communication company is using industries CPQ solution and need to implement attribute- based pricing for its offerings. The company wants to display the total amount or monthly recurring charge of the product as well as sales tax imposed on that product depending on the zip code of the service account as total price in the cpq cart. How shall the consultant achieve this while minimizing the impact to performance?

- A. Write a custom hook class to include the logic to calculate tax and add to the total price using a price calculation matrix
- B. Add a pricing plan step with a custom Apex class to calculate the tax using the price calculation matrix
- C. Add the delivery zip code customer field as a header in the pricing calculation matrix
- D. Configure the tax rate in the price plan and it will be added automatically when added to the cart.

**Answer: C**

Explanation:

If requirement is to have static calculation, then use Hook implementation. If requirement is to have dynamic calculation based on custom fields then use ATB mechanism along with changes in hook to pass custom fields into ATB input map. In this case there is no need to have custom calculations.

#### **NEW QUESTION # 65**

Unified communication is dependent on a large number legacy system that works in virtual product silos. Business capacities are duplicated across multiple systems, requiring manual efforts to complete orders and service requests.

The complex system landscape makes it difficult to support growing business models so UC is planning to upgrade the communication cloud while also considering migration for their existing subscribers to communication cloud. What are three questions a consultant should ask that would directly impact the technical factors of their migration strategy?

- A. What is the quality, structure and frequency of the data migration?
- B. Who will be the main point of contact for migration?
- C. What data and from which system will be migrated?
- D. What will be the overall cost for migration?
- E. What tools and databases will be used to perform the migration?

**Answer: A,C,E**

#### **NEW QUESTION # 66**

UC is a communications service provider using communication cloud. UC has one callout to the activation system per mobile services and then one callout to the billing system per item decomposed. How should a consultant configure the orchestration to meet the requirement?

- A. Create two orchestration plan definitions with single orchestration item definition, each orchestration dependency on an orchestration item. Set the scope of activation orchestration plan to order and scope of the billing orchestration item to order line item.
- B. Create an orchestration plan definition with two orchestration item definitions with an orchestration dependency between activation orchestration item to order item and the scope of the billing orchestration item to global.
- C. Create an orchestration plan definition with two orchestration item definitions with an orchestration dependency between activation orchestration item to main order item and the scope of the billing orchestration item to order.
- D. Create two orchestration plan definitions with single orchestration item definition, each orchestration item. Set the scope of activation orchestration plan to order and scope of the billing orchestration item to global.

**Answer: C**

#### **NEW QUESTION # 67**

Has a commercial attribute called "access Type" on the internet offers with two values, namely DSL and Fiber. UC has a requirement to model routers as technical products and offer either a DSL or a fiber router based on the "access type" value. What kind of decomposition relationship should a consultant recommend to achieve this requirement?

- A. M:M
- B. M:1
- C. 1:M
- D. 1:1

**Answer: C**

#### **NEW QUESTION # 68**

UC telecom has a requirement to allow a customer to upgrade or downgrade from their existing plan from two play pack to three play packs and vice versa. Which three are the key offerings provided by the change of plan feature in communication cloud?

- A. History of subscription updates and traceability

- **B. Service Continuity**
- C. Supported by digital commerce API
- **D. Migrating in/out from bundle offer**
- E. Customer can choose their plan from all pricing books.

**Answer: A,B,D**

## NEW QUESTION # 69

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