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Salesforce Certified Administrator Certification is designed for professionals who are responsible for managing Salesforce implementation and configuration. Salesforce Certified Administrator certification is ideal for those who are responsible for administering and maintaining Salesforce applications, implementing customizations, managing users, and performing system maintenance. Salesforce Certified Administrator certification covers a range of topics such as Salesforce fundamentals, security and access, data management, workflow automation, and more.

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Salesforce is a leading customer relationship management (CRM) platform that helps businesses manage their sales, marketing, and customer service operations. The Salesforce platform has become a major player in the CRM space with a wide range of features and services that help businesses automate their processes and create better customer experiences. To ensure that users are getting the most out of the platform, Salesforce offers a variety of certifications for its users. One of the most popular certifications is the Salesforce Certified Administrator Certification.

Salesforce Certified Administrator Sample Questions (Q20-Q25):

NEW QUESTION # 20

The administrator at Clod Kicks updated the custom object Event to include a lookup field to the primary contact for the event. When running an event report, They want to reference fields from the associated contact record.

What should the administrator do to pull contact fields into the Custom report?

- A. Configure formula fields on event to populate contact information

- B. Create a new report type with event as the primary object and Contact as a related object.
- C. Use a dashboard with filters to show Event and Contact data as requested.
- D. Edit the custom Event report type and add fields related via lookup.

Answer: D

NEW QUESTION # 21

An administrator at Cloud Kicks is building a flow that needs to search for records that meet certain conditions and store values from those records in variable for use later in the flow.

What flow element should the administrator add?

- A. Update Records
- B. Create Records
- C. Assignment
- D. Get Records

Answer: D

NEW QUESTION # 22

Cloud Kicks executives have noticed the opportunity Expected revenue Field displays incorrect values.

How Should the administrator correct this?

- A. Update the expected revenue associated with the stage.
- B. Adjust the forecast category associated with the stage.
- C. Modify the closed won value associated with the stage.
- D. Change the probability associated with the stage.

Answer: D

NEW QUESTION # 23

An analytics user at Cloud Kicks needs Read, Create, and Edit access for objects and Should be restricted from deleting any records.

What should the administrator do to meet this requirement?

- A. Assign the standard System Administrator profile to the analytical user.
- B. Create and assign a custom profile with Delete access removed for each object.
- C. Give the user View all access and assign them to the highest role in the role hierarchy.
- D. Create and assign a permission set that includes Read, Create, and Edit access

Answer: B

Explanation:

Explanation

A custom profile is a profile that can be created and customized by administrators to define what users can see and do in Salesforce based on their job function or role. It can be used by Cloud Kicks to give read, create, and edit access for objects and restrict users from deleting any records by creating and assigning a custom profile with delete access removed for each object in the object settings. Assigning the standard system administrator profile to analytical user, giving user view all access and assigning them to highest role in role hierarchy, or creating and assigning permission set that includes read, create, and edit access are not solutions for giving read, create, and edit access for objects and restricting users from deleting any records; they either give too much access or do not remove delete access.

References: https://help.salesforce.com/s/articleView?id=sf.users_profiles.htm&type=5

NEW QUESTION # 24

The administrator at Ursa Major Solar has Created a new record type for customer warranty cases which two assignments should the administrator use to display the new record type to users?

Choose 2 answers

- A. Profile Assignment
- B. Role Assignment
- C. Page layout Assignment.
- D. App Manager Assignment.

Answer: A,C

Explanation:

Explanation

Profile assignment and page layout assignment are two assignments that should be used to display a new record type to users. Profile assignment determines which profiles can access a record type and which record type is the default for each profile. Page layout assignment determines which page layout is assigned to each record type and profile combination. References:

https://help.salesforce.com/s/articleView?id=sf.customize_recordtype_assign.htm&type=5https://help.salesforce.com/s/articleView?id=sf.customize_recordtype_assign.htm&type=5

NEW QUESTION # 25

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