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SAP C_S4CS_2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.
Topic 2	<ul style="list-style-type: none"> Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.
Topic 3	<ul style="list-style-type: none"> Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.
Topic 4	<ul style="list-style-type: none"> System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S 4HANA Cloud Public Edition.

Topic 5	<ul style="list-style-type: none"> Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.
Topic 6	<ul style="list-style-type: none"> Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S 4HANA Cloud Public Edition.

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New C_S4CS_2508 Learning Materials, Certified C_S4CS_2508 Questions

The third format is desktop C_S4CS_2508 practice exam software that can be accessed easily after installing it on your Windows PC or Laptop. These formats are there so that the students can use them as per their unique needs and prepare successfully for C_S4CS_2508 the on first try. The C_S4CS_2508 mock tests are specially built for you to evaluate what you have studied. These SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C_S4CS_2508) practice exams (desktop and web-based) are customizable, which means that you can change the time and questions according to your needs. Our C_S4CS_2508 practice tests teach you time management so you can pass the SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C_S4CS_2508) certification exam.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q72-Q77):

NEW QUESTION # 72

Which business roles are relevant for the Predictive Analytics Model Training-Sales (2YJ) scope item? Note: There are 2 correct answers to this question.

- A. Analytics Specialist
- B. Order Fulfillment Specialist
- C. Sales Manager
- D. Order-to-Cash Process Manager

Answer: A,C

NEW QUESTION # 73

In a predictive model for sales, what does the quotation conversion rate measure?

- A. The percentage of the number of orders that was converted from quotations
- B. The percentage of the number of order items that was converted from quotation items
- C. The percentage of net values converted from quotations into sales orders
- D. The percentage of net values converted from quotations into billing documents

Answer: A

NEW QUESTION # 74

What are the main steps in the free of charge delivery process? Note: There are 2 correct answers to this question.

- A. Perform delivery split
- **B. Create sales order**
- C. Confirm proof of delivery
- **D. Create outbound delivery**

Answer: B,D

NEW QUESTION # 75

When you execute the Sell from Stock (BD9) process, which criteria determine the shipping point in the sales order? Note: There are 3 correct answers to this question.

- **A. The delivering plant determined or entered in the sales order item**
- **B. The loading group from the material master record**
- C. The transportation zone from the business partner master record of the ship-to party
- **D. The shipping condition from the business partner master record of the sold-to party or ship-to party**
- E. The transportation group from the material master record

Answer: A,B,D

NEW QUESTION # 76

You use the SAP Fiori Analytical Apps for Sales (18S) in SAP S/4HANA Cloud Public Edition.

What information do these analytical apps provide in the Order-to-Cash process? Note: There are 2 correct answers to this question.

- **A. The current status of sales orders, quotations, and back orders**
- B. The current status of the customer's credit limit
- C. The current status of warehouse stock levels
- **D. The current status of sales volumes and profit margins**








Answer: A,D

NEW QUESTION # 77

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