

Exam Nonprofit-Cloud-Consultant Assessment - Vce Nonprofit-Cloud-Consultant File



Nonprofit Cloud Consultant Exam Details

Exam Name	Salesforce Nonprofit Cloud Consultant
Exam Code	Nonprofit Cloud Consultant
Exam Price	Registration fee: USD 200 Retake fee: USD 100
Duration	105 minutes
Number of Questions	60
Passing Score	67%
Recommended Training / Books	Nonprofit Cloud Consultants
Schedule Exam	Kryterion Webassessor
Sample Questions	Salesforce Nonprofit Cloud Consultant Sample Questions
Recommended Practice	Salesforce Certified Nonprofit Cloud Consultant Practice Test

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Salesforce Nonprofit-Cloud-Consultant (Salesforce Certified Nonprofit Cloud Consultant (SP20)) Exam is a certification exam designed for professionals who wish to specialize in Salesforce solutions for nonprofit organizations. Nonprofit-Cloud-Consultant exam evaluates the candidate's skills and knowledge in implementing, configuring, and consulting on Salesforce Nonprofit Cloud solutions. Nonprofit-Cloud-Consultant exam is ideal for those who have experience with Salesforce solutions and a passion for working with nonprofit organizations.

To earn the Nonprofit-Cloud-Consultant Certification, candidates must pass a comprehensive exam that covers a range of topics related to Salesforce's Nonprofit Cloud technology. These topics include managing donor relationships, fundraising and engagement, program management, and reporting and analytics. Nonprofit-Cloud-Consultant exam is designed to test candidates' understanding of how to use Salesforce's Nonprofit Cloud technology to help organizations achieve their goals and improve their impact.

Vce Nonprofit-Cloud-Consultant File | Exam Nonprofit-Cloud-Consultant Format

It can be said that all the content of the Nonprofit-Cloud-Consultant study materials are from the experts in the field of masterpieces, and these are understandable and easy to remember, so users do not have to spend a lot of time to remember and learn. It takes only a little practice on a daily basis to get the desired results. Especially in the face of some difficult problems, the user does not need to worry too much, just learn the Nonprofit-Cloud-Consultant Study Materials provide questions and answers, you can simply pass the exam. This is a wise choice, and in the near future, after using our Nonprofit-Cloud-Consultant training materials, you will realize your dream of a promotion and a raise, because your pay is worth the rewards.

The Nonprofit Cloud platform is designed to help nonprofits manage their operations more efficiently, build stronger relationships with their supporters, and achieve their organizational goals. These goals may include increasing revenue, enhancing community engagement, and better serving program beneficiaries. Because they work with limited resources, nonprofits need to rely on technology and data-driven strategies to streamline operations, grow their support base, and impact positive change. The Salesforce Nonprofit-Cloud-Consultant Certification equips professionals with the knowledge and skills to achieve these objectives effectively.

Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q44-Q49):

NEW QUESTION # 44

A nonprofit wants to convert from Legacy Recurring Donations to Enhanced Recurring Donations. What are two considerations the nonprofit should take into account before making the switch? Choose 2 answers

- A. Enhanced Recurring Donations introduces a new custom object.
- B. All existing integrations should be reviewed for compatibility.
- C. An ETL tool is required to revert to Legacy Recurring Donations.
- D. Reverting to Legacy Recurring Donations is unsupported.

Answer: B,D

Explanation:

Before converting from Legacy Recurring Donations to Enhanced Recurring Donations, nonprofits should consider several factors to ensure a smooth transition. Enhanced Recurring Donations offer improved functionality but may introduce compatibility issues with existing integrations. Additionally, once the switch is made, reverting to Legacy Recurring Donations is not supported, which means careful planning and testing are essential.

Steps:

Review all existing integrations to ensure compatibility with Enhanced Recurring Donations.

Conduct thorough testing in a sandbox environment to identify any potential issues.

Inform stakeholders that reverting to Legacy Recurring Donations is not supported once the switch is made.

Plan for a phased rollout and provide training to users on the new features and processes.

Reference:

CertGod Nonprofit Cloud Consultant Guide: Discusses considerations and steps for transitioning to Enhanced Recurring Donations.

Salesforce Nonprofit Success Pack (NPSP) Documentation: Details the features and limitations of Enhanced Recurring Donations.

NEW QUESTION # 45

Which two objects in the Program Management Module are directly connected to objects in Nonprofit Cloud Case Management? Choose 2 answers

- A. Case
- B. Client Alert
- C. Service Delivery
- D. Program

Answer: A,C

Explanation:

The PMM has two main objects - Programs and Services - and several objects that connect those objects together with contacts and household accounts. In the Program Management Module (PMM), the objects that are directly connected to objects in Nonprofit Cloud Case Management are:

* Case:

* Cases in Nonprofit Cloud Case Management are used to track client issues and support needs.

* They can be directly related to program participants and services provided, allowing for comprehensive case management.

* Service Delivery:

* Service Deliveries represent the specific services provided to clients, such as counseling sessions, classes, or other forms of assistance.

* They are essential for tracking the outcomes and effectiveness of the nonprofit's programs and are directly connected to case management processes.

Salesforce Nonprofit Cloud Case Management Guide

Salesforce Program Management Module (PMM) Documentation

NEW QUESTION # 46

A development director needs to understand which organizations have given to the nonprofit in some year prior to the current, but have not contributed to the nonprofit in the current year. How should the consultant accomplish this task?

- **A. Customize the date range on the NPSP SYBUNT report for Accounts**
- B. Create an Opportunity report that compares Contact donations from the previous fiscal year to the current
- C. Customize the date range on the NPSP SYBUNT report for Contacts
- D. Customize the date range on the NPSP LYBUNT report for Accounts

Answer: A

Explanation:

To identify organizations that have donated to the nonprofit in some year prior to the current year but have not contributed in the current year, the NPSP SYBUNT (Some Year But Unfortunately Not This year) report can be customized. Here's how to do it:

* Navigate to the NPSP SYBUNT Report:

* Go to the Reports tab.

* Find and open the NPSP SYBUNT report template.

* Customize the Date Range:

* Click on the "Filters" pane.

* Adjust the date range filters to include donations from the desired prior years and exclude the current year.

* Modify Report Criteria:

* Ensure the report is filtering by Account to get the organization-level data.

* Add additional filters if necessary to refine the report (e.g., specific campaign or donation types).

* Run the Report:

* Save and run the report to get a list of organizations that have donated in previous years but not in the current year.

By customizing the date range on the NPSP SYBUNT report for Accounts, you can easily identify and target these lapsed donors for re-engagement campaigns.

"Using NPSP Reports" from Salesforce Help: NPSP Reports

"SYBUNT and LYBUNT Reports in NPSP" from Salesforce.org: SYBUNT and LYBUNT

NEW QUESTION # 47

A nonprofit organization has been informed of a deceased donor and wants to ensure that the donor no longer appears on any mailing lists. Which action should the nonprofit organization take on the donor's contact record?

- **A. Select the Deceased field**
- B. Select the Do Not Email, Do Not Contact, and Email Opt Out fields
- C. Delete the Contact record
- D. Delete the values in the phone and email fields

Answer: A

Explanation:

When a nonprofit organization is informed of a deceased donor and wants to ensure that the donor no longer appears on any mailing lists, the appropriate action is to select the "Deceased" field on the donor's contact record. Here's how to do it:

Navigate to the Contact Record:
Go to the Contacts tab in Salesforce.
Search for the donor's contact record and open it.
Select the Deceased Field:
Locate the "Deceased" checkbox on the contact record.
Check the box to mark the contact as deceased.
Additional Actions:
Ensure that any automated processes or workflows related to email and mailing lists exclude contacts marked as deceased.
Update any relevant lists or segments to remove the deceased donor from future communications.
Implications of Marking a Contact as Deceased:
The contact will no longer be included in email or direct mail campaigns.
The contact record is retained in Salesforce for historical and reporting purposes, preserving donation history and other relevant information.
Reference:
Salesforce NPSP Documentation: Managing Contact Records
Salesforce Trailhead: Nonprofit Success Pack (NPSP) Basics

NEW QUESTION # 48

A nonprofit organization needs to frequently import membership renewal data and daily donation data and needs a different configuration for each.

Which tool should the consultant recommend?

- A. Salesforce Import Wizard
- **B. NPSP Data Importer**
- C. Salesforce Data Loader
- D. NPSP Data Import Batch

Answer: B

Explanation:

For frequently importing membership renewal data and daily donation data with different configurations, the NPSP Data Importer is the most suitable tool. Here's how to set it up:

* Prepare Data Files:

* Ensure you have separate data files for membership renewals and daily donations.

* Format each file according to the required fields for the NPSP Data Importer.

* Access NPSP Data Importer:

* Go to the App Launcher.

* Search for and open "NPSP Data Importer".

* Configure Import Settings:

* For membership renewals, configure the data mappings specific to membership fields (e.g., membership type, renewal date).

* For daily donations, configure the data mappings for donation-related fields (e.g., donation amount, donor information).

* Save Import Mappings:

* Save each configuration as a template in the NPSP Data Importer.

* Name the templates clearly (e.g., "Membership Renewals Import", "Daily Donations Import").

* Import Data:

* Upload the respective data files to the NPSP Data Importer.

* Select the appropriate template for each import process.

* Run the import process, ensuring data is correctly mapped and imported.

* Verify and Clean Up:

* Verify the imported data for accuracy.

* Use the NPSP tools to manage any duplicates or discrepancies.

The NPSP Data Importer provides flexibility and efficiency for handling different types of data imports with tailored configurations.

"NPSP Data Importer" from Salesforce Help: NPSP Data Importer

"Managing Data Imports with NPSP" from Salesforce.org: Data Import Management

NEW QUESTION # 49

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