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## IIBA Entry Certificate in Business Analysis (ECBA) Sample Questions (Q19-Q24):

### NEW QUESTION # 19

The business analysis core concept model (BACCM) describes which of the following as "the act of transformation in response to a need"?

- A. Change
- B. Need
- C. Context
- D. Solution

#### Answer: A

Explanation:

In the Business Analysis Core Concept Model (BACCM), Change is defined as "the act of transformation in response to a need". It is central to business analysis, as all efforts revolve around enabling or managing change that delivers value.

Exact Extract from BABOK Guide v3 - BACCM Core Concept: Change:

"Change is the act of transformation in response to a need. The purpose of change is to improve the performance of an enterprise."

### NEW QUESTION # 20

In prioritizing requirements, which of the following factors include difficulty of implementing a requirement, or the likelihood that a requirement cannot deliver its potential value?

- A. Dependency
- B. Cost
- C. Risk
- D. Penalty

#### Answer: C

Explanation:

In the context of prioritizing requirements, risk refers to the difficulty of implementing a requirement or the likelihood that it cannot deliver its potential value. Risk-based prioritization considers uncertainties related to implementation, cost overruns, time delays, or failure to achieve desired outcomes. High-risk requirements may be prioritized lower unless mitigated effectively.

BABOK Reference - Task: Prioritize Requirements (Section 5.2):

"Risk: the chance that the requirement cannot deliver the potential value, or that the solution may not deliver the expected benefit."

### NEW QUESTION # 21

When should prioritization of requirements take place?

- A. After the maintain requirements task has been completed
- B. Continually throughout the initiative
- C. After the maintain requirements and trace requirements tasks have been completed
- D. At the very beginning of an initiative only

#### Answer: B

Explanation:

Prioritization of requirements is not a one-time activity but a continuous process that occurs throughout the initiative. This approach allows for adjustments as new information is discovered, priorities shift, and the project evolves. It ensures that the most current and relevant requirements are being addressed at any given time, aligning with the changing needs and values of the business and stakeholders.

## NEW QUESTION # 22

Who is responsible for identifying the appropriate elicitation communication channels?

- A. Project manager
- **B. Business analyst**
- C. Subject matter expert
- D. Business sponsor

### Answer: B

Explanation:

Business analysts are tasked with gathering requirements and ensuring clear communication between stakeholders and the project team. This includes identifying the most effective communication channels to facilitate elicitation activities such as interviews, workshops, surveys, and document analysis.

## NEW QUESTION # 23

What does a requirement's source, priority, and complexity refer to?

- A. Functions
- B. Types
- **C. Attributes**
- D. Designs

### Answer: C

Explanation:

The source, priority, and complexity of a requirement are considered its attributes. These attributes provide essential information about the requirement, such as where it originated, how critical it is to the project's success, and how difficult it will be to implement. By capturing these attributes, business analysts can better manage requirements, prioritize them effectively, and ensure that the most important requirements are addressed first while understanding the effort required for each.

References:

\*Business Analysis.pdf, Section on "Requirements analysis" where it discusses the traceability and attributes of requirements .

## NEW QUESTION # 24

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