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## **Salesforce Order Management Administrator Accredited Professional Sample Questions (Q99-Q104):**

## NEW QUESTION # 99

A customer orders a product through B2C Commerce but changes the quantity ordered after the Order Summary record is created in Order Management. Later, the customer returns one of the products. Which objects will be created in Order Management?

- A. A Return Order object and Change Order object
- B. A Change Order object and Cancel Order Object
- C. A Cancel Order object and Return Order object
- D. The Order Summary object and Change Order object

### Answer: A

Explanation:

The objects that will be created in Order Management when a customer orders a product through B2C Commerce but changes the quantity ordered after the Order Summary record is created in Order Management, and then returns one of the products are:  
A Return Order object. A Return Order is a record that represents a return request for an order or part of an order. A Return Order has a lookup relationship to both Order Summary and Change Order objects, and it contains information such as the return reason, status, date, etc.

A Change Order object. A Change Order is a record that represents a change request for an order or part of an order. A Change Order has a lookup relationship to the Order Summary object, and it contains information such as the change type, status, date, etc.

Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_return\\_order.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_return_order.htm&type=5)

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## NEW QUESTION # 100

Which of the following options represent two ways that an administrator can utilize APIs in Workbench to query OrderSummaries?

- A. Platform API and Composite API
- B. Connect API and Platform API
- C. Composite API and Invocable API
- D. Invocable API and Apex API
- E. Apex API and Connect API

### Answer: A

Explanation:

The Platform API and the Composite API are two ways that an administrator can use APIs in Workbench to query Order Summaries. The Platform API allows querying, creating, updating, deleting, and searching records in Salesforce. The Composite API allows combining multiple requests into a single call, which can improve performance and reduce complexity<sup>12</sup>

## NEW QUESTION # 101

When can an Invoice be created?

- A. At any point before the Fulfillment Order is created, by customizing flow "Create invoice"
- B. At any point after the Fulfillment Order is created, by customizing flow "Create Invoice"
- C. At any point after the Fulfillment Order is created, by customizing flow 'Create Invoice and Ensure Funds'\*
- D. At any point before the Fulfillment Order is created, by customizing flow "Create Invoice and Ensure Funds"

### Answer: B

Explanation:

The correct time and way for creating an Invoice is at any point after the Fulfillment Order is created, by customizing flow "Create Invoice". This flow is a core action that creates an Invoice record from a Fulfillment Order record, and updates the status of both records accordingly. The administrator can customize this flow to suit their business needs, such as adding conditions, actions, or subflows. Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.flow\\_ref\\_elements\\_om\\_actions\\_create\\_invoice.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_om_actions_create_invoice.htm&type=5)

## NEW QUESTION # 102

Universal Containers (UC) has a flow which performs some custom logic in order to determine a least-cost shipping location. Some of the variables should be reset at the beginning of each loop iteration. Which design element in Flow allows the Admin to do this?

- A. Preset
- B. Reassignment
- C. Reset
- D. Assignment

**Answer: D**

Explanation:

The design element in Flow that allows the admin to reset some variables at the beginning of each loop iteration is Assignment. An Assignment element lets the admin assign new values to one or more variables or sObject fields in a flow. The admin can use an Assignment element before a Loop element to initialize the variables that are used in the loop, and then use another Assignment element inside the loop to reset the variables for each iteration. Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.flow\\_ref\\_elements\\_assignment.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_assignment.htm&type=5)

**NEW QUESTION # 103**

Which practice should an admin consider when working with the Ensure Funds Async action?

- A. The invoice ID should be assigned somewhere in the flow before calling the action
- B. The invoice object should be cloned to a custom object before calling the action
- C. The invoice object should be logged and cloned to a custom object before calling the action
- D. The Invoice ID should be logged before passing it to the Ensure Funds Async action

**Answer: A**

Explanation:

The Ensure Funds Async action requires the invoice ID as an input parameter. The action checks if there are enough funds available for the invoice and updates the invoice status accordingly. The invoice ID should be assigned somewhere in the flow before calling the action, otherwise the action will fail. Reference: Salesforce Payments and Order Management

**NEW QUESTION # 104**

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