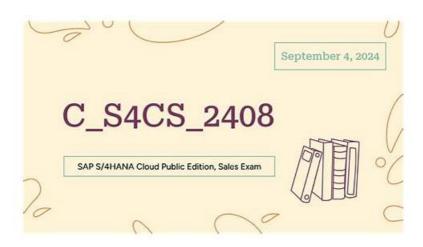
# SAP C\_S4CS\_2508 Dump File | C\_S4CS\_2508 Frequent Updates



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## SAP C\_S4CS\_2508 Exam Syllabus Topics:

Topic	Details
Торіс 1	<ul> <li>Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S</li> <li>4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.</li> </ul>
Topic 2	<ul> <li>Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.</li> </ul>
Topic 3	Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.
Topic 4	<ul> <li>Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.</li> </ul>
Торіс 5	<ul> <li>System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S</li> <li>4HANA Cloud Public Edition.</li> </ul>
Торіс 6	<ul> <li>Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.</li> </ul>

Topic 7	Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.
Topic 8	<ul> <li>Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales         Administrators and explains how to set up organizational units and manage system data best practices. The         focus is specifically on how sales-related configurations are handled in SAP S</li> <li>4HANA Cloud Public Edition.</li> </ul>
Торіс 9	<ul> <li>Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales         Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure         related business functions to ensure smooth and efficient sales operations in SAP S</li> <li>4HANA Cloud Public Edition.</li> </ul>

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# SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q26-Q31):

#### **NEW QUESTION #26**

Which business roles are relevant for the SAP Fiori Analytical Apps for Sales (1BS) process? Note: There are 3 correct answers to this question.

- A. Returns Clerk
- B. Sales Manager
- C. Shipping Specialist
- D. Billing Clerk
- E. Internal sales representative

Answer: A,B,E

#### **NEW QUESTION #27**

How does an implementation consultant support customer experts during Fit-too-Standard workshops? Note: There are 2 correct answers to this question.

- A. Demonstrate SAP Best Practice business processes in the starter system
- B. Highlight areas that require configuration or customization decisions.
- C. Conduct end-user training on active scope items.
- D. Determine set up instructions for customer-driven integrations.

Answer: A,B

#### **NEW QUESTION #28**

Where is the initial list of known integrations documented?

• A. In SAP Cloud ALM

- B. In the Business Driven Configuration Questionnaire
- C. In the Fit-to-Standard Workshops
- D. In the Digital Discovery Assessment

Answer: D

#### **NEW QUESTION #29**

You are working on an Invoice Correction Process with Credit Memo (BKL) process in SAP S/4HANA Cloud Public Edition. What does the Create Credit Memo Request process step indicate?

- A. The customer has made a request for credit
- B. The customer intends to return goods
- C. A credit note has been authorized
- D. The customer will receive replacement goods

Answer: A

#### **NEW QUESTION #30**

What have SAP S/4HANA Cloud Business Workflows been designed for? Note: There are 3 correct answers to this question.

- A. To create standard procedures from SAP Signavio Process Navigator
- B. To create complex, repeated work processes with iterative cycles
- C. To create very simple release or approval procedures
- D. To create business processes with a high number of people involved in a pre-defined sequence
- E. To create cross-product workflow procedures

Answer: A,B,D

#### **NEW QUESTION #31**

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