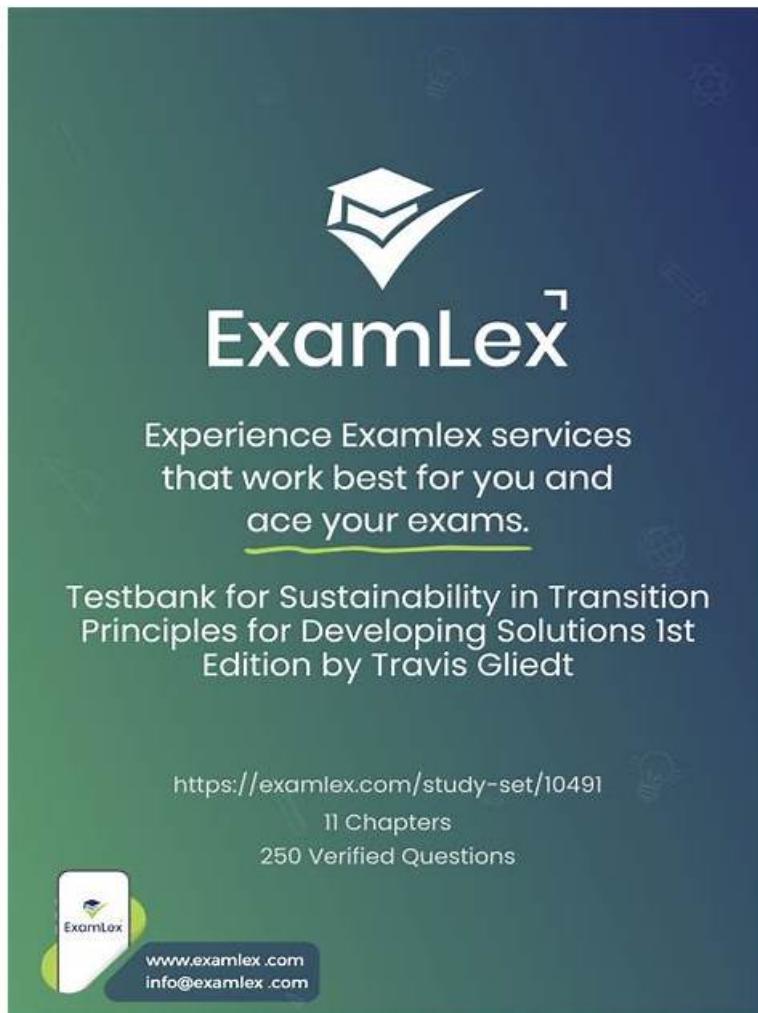


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CFA Institute Sustainable-Investing Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Social Factors: Focused on Social Analysts and Corporate Social Responsibility (CSR) Professionals, this domain reviews social factors impacting investments. It includes systemic relationships and material impacts related to labor practices, diversity, equity, inclusion, and social opportunities at multiple levels.
Topic 2	<ul style="list-style-type: none">Environmental Factors: This section measures skills of Environmental Analysts and Sustainability Specialists by exploring environmental issues such as climate change, resource management, biodiversity, and pollution. It covers systematic relationships, material impacts, and methodologies for environmental analysis at country, sector, and company levels.

Topic 3	<ul style="list-style-type: none"> Integrated Portfolio Construction and Management: Targeting Portfolio Managers and Investment Strategists, this section discusses ESG integration into portfolio construction. It covers ESG screening approaches, benchmarking, the effect on risk-return profiles, and managing ESG portfolios across various asset classes.
Topic 4	<ul style="list-style-type: none"> Engagement and Stewardship: Designed for Asset Managers and Stewardship Professionals, this domain covers investor engagement strategies and stewardship principles. It highlights the purpose, importance, key principles, and practical application of engagement tactics within responsible investing frameworks.

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CFA Institute Sustainable Investing Certificate (CFA-SIC) Exam Sample Questions (Q676-Q681):

NEW QUESTION # 676

Which of the following would credit rating agencies (CRAs) most likely focus on in order to test how well an issuer's management uses the assets under its control to generate sales and profit?

- A. Efficiency ratios
- B. Profitability and cash flow analysis
- C. Capital structure analysis

Answer: A

Explanation:

Credit rating agencies (CRAs) assess the creditworthiness of issuers by evaluating various financial and non-financial factors. To test how well an issuer's management uses the assets under its control to generate sales and profit, CRAs focus on efficiency ratios.

1. Efficiency Ratios: Efficiency ratios measure how effectively a company utilizes its assets and liabilities to generate income. Key efficiency ratios include asset turnover ratio, inventory turnover ratio, and receivables turnover ratio. These ratios provide insights into how well management is using the company's assets to generate revenue and profit, making them a primary focus for CRAs when evaluating operational performance and management effectiveness.

2. Capital Structure Analysis: Option B, capital structure analysis, focuses on the mix of debt and equity used to finance a company's operations. While important for understanding the financial leverage and risk profile of a company, it is not directly related to assessing how efficiently management uses assets to generate sales and profit.

3. Profitability and Cash Flow Analysis: Option C, profitability and cash flow analysis, evaluates a company's ability to generate earnings and manage cash flow. Although critical for assessing overall financial health, profitability and cash flow analysis do not specifically measure the efficiency of asset utilization, which is the focus when testing management's effectiveness in generating sales and profit from existing assets.

References from CFA ESG Investing:

Efficiency Ratios: The CFA Institute highlights the importance of efficiency ratios in assessing management performance. These ratios provide a clear view of how well a company is using its assets to produce revenue, which is a key consideration for credit rating agencies.

Capital Structure and Profitability Analysis: While both capital structure and profitability analyses are integral parts of credit evaluation, efficiency ratios are specifically designed to measure the effectiveness of asset utilization, which directly addresses the question of management's operational efficiency.

In conclusion, efficiency ratios are most likely the primary focus for credit rating agencies when assessing how well an issuer's management uses the assets under its control to generate sales and profit, making option A the verified answer.

NEW QUESTION # 677

Based on the Sustainability Accounting Standards Board's (SASB) materiality map, which of the following is a material ESG risk for healthcare companies?

- A. Customer welfare
- B. Competitive behavior
- C. Greenhouse gas (GHG) emissions

Answer: A

Explanation:

According to the Sustainability Accounting Standards Board (SASB) materiality map, certain ESG issues are deemed material for specific industries. For healthcare companies, customer welfare is a significant material ESG risk. This includes aspects such as patient safety, quality of care, access to healthcare, and patient privacy. These factors are critical in the healthcare sector due to the direct impact on patients' well-being and regulatory scrutiny.

Customer welfare (A): This is a core material issue for healthcare companies as it directly impacts patient safety and quality of care, which are critical aspects of healthcare services.

Competitive behavior (B): While competitive behavior can be material in many industries, it is not the primary material ESG risk for healthcare companies according to SASB's materiality map.

Greenhouse gas (GHG) emissions (C): GHG emissions are more material for industries with significant energy consumption and environmental impact, such as utilities and manufacturing. While healthcare companies do have environmental impacts, customer welfare is more directly relevant to their core operations.

Reference:

Sustainability Accounting Standards Board (SASB) Materiality Map

CFA ESG Investing Principles

NEW QUESTION # 678

ESG engagement is a two-way dialogue to share perspectives between:

- A. asset owners and fund managers
- B. senior executives and board of directors
- C. investors and investees

Answer: C

Explanation:

ESG engagement is a two-way dialogue to share perspectives between investors and investees.

Engagement Definition: ESG engagement involves active communication between investors (e.g., asset managers, shareholders) and investees (e.g., companies) to discuss ESG issues and improve sustainability practices.

Purpose: The goal is to influence company behavior, enhance ESG performance, and align business practices with sustainable investment objectives. This dialogue allows both parties to share perspectives, address concerns, and work towards common goals.

Two-Way Communication: Effective ESG engagement requires open and ongoing communication, ensuring that both investors and investees contribute to the conversation and decision-making process.

CFA ESG Investing Reference:

The CFA Institute's guidance on ESG engagement highlights the importance of two-way dialogue between investors and investees to foster better ESG practices and drive positive change in corporate behavior.

NEW QUESTION # 679

low risk exposure to this factor in the short run

- A. high risk exposure to this factor in the short run.
- B. With reference to data security and customer privacy issues a technology company in the research and development stage with no commercially marketed products is most likely to have:
- C. medium risk exposure to this factor in the short run.

Answer: B

Explanation:

With reference to data security and customer privacy issues, a technology company in the research and development stage with no commercially marketed products is most likely to have low risk exposure to this factor in the short run.

Limited Customer Data: Since the company is still in the R&D stage and has no commercially marketed products, it is less likely to handle significant amounts of customer data, reducing the immediate risk of data security and privacy issues.

Focus on Development: The primary focus during the R&D stage is on product development and innovation rather than on managing and protecting customer data. This stage involves less exposure to operational risks associated with data breaches or privacy violations.

Short-term Horizon: In the short run, the company's activities are centered on creating and testing new technologies. While data security and privacy will become critical as the company moves towards commercialization, the immediate risk exposure is relatively low.

References:

MSCI ESG Ratings Methodology (2022) - Discusses the varying risk exposures to data security and privacy issues based on a company's stage of development.

ESG-Ratings-Methodology-Exec-Summary (2022) - Highlights the lower risk exposure of companies in early development stages regarding customer data security and privacy

NEW QUESTION # 680

With regards to the climate, financial materiality:

- A. only considers climate-related impacts on a company
- B. only considers impacts of a company on the climate
- C. **considers both impacts of a company on the climate and climate-related impacts on a company**

Answer: C

Explanation:

Financial materiality in the context of climate change encompasses both the impacts of a company on the climate and the climate-related impacts on a company.

Double Materiality: This concept involves assessing how a company's operations affect the climate (inside-out perspective) and how climate change affects the company's financial performance (outside-in perspective).

Regulatory Frameworks: Many sustainability reporting frameworks, such as the Global Reporting Initiative (GRI) and the Task Force on Climate-related Financial Disclosures (TCFD), emphasize the importance of understanding both dimensions of climate impact.

Risk and Opportunity Assessment: Considering both perspectives provides a comprehensive view of a company's exposure to climate risks and opportunities, which is crucial for informed decision-making and long-term sustainability.

CFA ESG Investing Reference:

The CFA Institute's ESG Disclosure Standards highlight the importance of double materiality in evaluating ESG factors. By considering both the impacts of the company on the climate and the climate-related impacts on the company, investors can better understand and manage ESG risks and opportunities.

NEW QUESTION # 681

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