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## Salesforce Health Cloud Accredited Professional Sample Questions (Q107-Q112):

### NEW QUESTION # 107

A client wants to store data for patient's smartwatch to display within the Remote Monitoring charts. What .... This information in

- A. Identifiers
- B. Clinical Encounters
- C. Diagnostic Summary
- D. Care Observations

**Answer: D**

### NEW QUESTION # 108

A MedTech company needs to manage its run rare business to ensure contract compliance for its customers. Which two features of Health Cloud should a consultant recommend the company use?

Choose 2 answers

- A. Advanced Account Forecasting
- B. Sales Agreements
- C. MedTech Accelerator
- D. Remote Device Monitoring

**Answer: B,C**

Explanation:

For managing the MedTech company's business operations and ensuring contract compliance, MedTech Accelerator and Sales Agreements are the most relevant Health Cloud features.

1. MedTech Accelerator (Option A):

Purpose:

Provides industry-specific templates and configurations tailored for MedTech companies to manage complex processes such as equipment tracking, service level agreements (SLAs), and customer contract compliance.

Capabilities:

Tracks customer contracts and ensures compliance with regulatory and operational requirements.

Helps streamline processes like inventory management and maintenance scheduling.

2. Sales Agreements (Option C):

Purpose:

Enables companies to define, track, and manage agreements with customers, including product quantities, pricing, and timelines.

Capabilities:

Tracks fulfillment against agreements to ensure compliance with contractual obligations.

Provides visibility into sales performance and adherence to commitments, reducing risks of non-compliance.

Other Options:

Advanced Account Forecasting (Option B):

Focused on revenue prediction and quota management rather than contract compliance.

Remote Device Monitoring (Option D):

While relevant to device tracking, it does not address contract compliance or business process management.

Reference:

MedTech Accelerator Overview

**NEW QUESTION # 109**

Within Health Cloud Console, there are two apps available for use depending on work preferences, which console is available within Lightning Experience?

- A. Health Cloud - Worklist
- B. Health Cloud - Console
- C. Health Cloud - Personal
- D. Health Cloud - Individual

**Answer: A,B**

Explanation:

According to the Health Cloud Implementation Guide, Health Cloud - Console is the console that is available within Lightning Experience. It is a customizable workspace that allows users to view and manage multiple records on a single screen.

**NEW QUESTION # 110**

Which three business process are supported by Salesforce HC utilization Management? (Choose 3)

- A. Admissions
- B. Ticketing
- C. Drug Request
- D. Physician Request
- E. Appeals

**Answer: A,C,E**

Explanation:

Reference and details below.

**NEW QUESTION # 111**

Bloomington Caregivers has more than 1 million patients and each patient has an average of 10 claims a year, which are maintained in an external claims system. Management would like their agents to view all the claims of patients in Salesforce on demand when they open the patient's record.

What should a consultant recommend as the appropriate integration pattern to achieve this?

- A. Make a callout on demand to the external system and store the claims data against the patient record.
- B. Use an Enterprise Service Bus (ESB) to load all the claims data from the external system into Salesforce.
- C. Configure the claims system as an external data source and leverage external objects with the claims data.
- D. Add a nightly job to fetch all the claims from the external system and store them in Salesforce.

**Answer: C**

**NEW QUESTION # 112**

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