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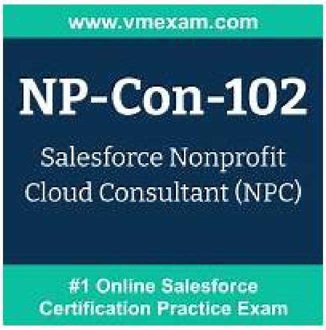


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The most attractive thing about a learning platform is not the size of his question bank, nor the amount of learning resources, but more importantly, it is necessary to have a good control over the annual propositional trend. The NP-Con-102 quiz guide through research and analysis of the annual questions, found that there are a lot of hidden rules are worth exploring, plus we have a powerful team of experts, so the rule can be summed up and use. The Salesforce Certified Nonprofit Cloud Consultant (NPC) prepare torrent can be based on the analysis of the annual questions, it is concluded that a series of important conclusions related to the qualification examination, combining with the relevant knowledge of recent years, then predict the direction which can determine this year's exam. NP-Con-102 test material will improve the ability to accurately forecast the topic and proposition trend this year.

**>> NP-Con-102 Valid Exam Objectives <<**

## Online NP-Con-102 Tests - NP-Con-102 Detailed Study Dumps

We have been always trying to make every effort to consolidate and keep a close relationship with customer by improving the quality of our NP-Con-102 practice materials. So our NP-Con-102 learning guide is written to convey not only high quality of them, but in a friendly, helpfully, courteously to the points to secure more complete understanding for you. And the content of our NP-Con-102 study questions is easy to understand.

## Salesforce Certified Nonprofit Cloud Consultant (NPC) Sample Questions (Q20-Q25):

**NEW QUESTION # 20**
A nonprofit organization has identified that some donations should be directed to one or more program areas in the financial accounting software. This information is identified when an Opportunity is being solicited. In the Nonprofit Cloud Fundraising Data Model, which object should be used to record the donor's intent during solicitation?

- A. Gift Transaction Designation
- B. Gift Default Designation
- C. Gift Designation

**Answer: A**

Explanation:
In the Nonprofit Cloud (NPC) Fundraising model, tracking donor intent-where the money is "designated" to go-is a core requirement for financial transparency. It is important to distinguish between the "Fund" and the "Allocation."
* Gift Designation (The Fund): This object represents the master fund or program area (e.g., "Clean Water Initiative"). It is a static record that holds rollup data for that specific fund.
* Gift Transaction Designation (The Allocation): This is the junction object that records the donor's specific intent for a particular gift. When a consultant identifies that a donation needs to be split across multiple programs, they create multiple Gift Transaction Designation records linked to a single Gift Transaction. This object stores the specific amount or percentage of that transaction that should be credited to a particular program.
Workflow During Solicitation:
During the solicitation of an Opportunity, the consultant or gift officer captures the donor's intent. Even if the money has not yet arrived, the data model for NPC Fundraising (v59 and higher) anticipates that this intent will eventually live on the Gift Transaction Designation record. When an Opportunity is "Won" and converted into a Gift Transaction, the system uses the metadata captured during solicitation to populate these designation records.
Why other options are incorrect:
* Gift Default Designation (Option C): These are used at the Campaign or Org-wide level to define where unrestricted or "unmarked" gifts should go by default. They are templates for inheritance rather than the record that tracks a specific donor's intent for a specific solicitation.
* Gift Designation (Option B): As mentioned, this is the master definition of the fund, not the record of a specific allocation instance.

**NEW QUESTION # 21**
A Fundraising Operations Manager is entering checks into Nonprofit Cloud by using Gift Batches. Some of the checks are payments on recurring gifts. When the Fundraising Operations Manager attempts to match the checks with the donor's current Gift Commitment in the Gift Entry window, no matching records appear.
Which Fundraising setting should be configured to resolve the issue?

- A. Change the Recency score thresholds.
- B. Select a Donor Matching Method value.
- C. Increase the Installment Extension Day Count setting.

**Answer: C**

Explanation:
When processing checks for recurring gifts in the Nonprofit Cloud, the system attempts to find an "expected" payment record to match against the physical check. In the NPC data model, recurring gifts are managed via Gift Commitments and Gift Commitment Schedules.
The system creates "expected" transactions (installments) based on the schedule. However, donors often send checks that arrive slightly before or after the exact scheduled date. If a check arrives outside of the system's
"window of expectation," the Gift Entry interface will not automatically suggest the matching commitment, leading to the "no matching records appear" issue.
The Solution: Installment Extension Day Count
* Function: This setting defines the number of days beyond the scheduled date that the system will look to find a matching installment. For example, if a gift is scheduled for the 1st of the month but the check arrives on the 10th, and the extension is set to 5 days, the system won't see it.
* Configuration: The consultant must go to Fundraising Settings in the Setup menu.
* Adjusting the Value: By increasing the Installment Extension Day Count (e.g., to 14 or 30 days), the consultant widens the "search window."
* Result: The next time the manager enters a check for that donor, the Gift Entry tool will successfully find and display the active Gift Commitment as a suggested match because the check's date now falls within the extended installment window.

Option C is incorrect because "Donor Matching" helps find the person, but the question specifies that the issue is matching the check to a specific Gift Commitment (the recurring gift record). Option B (RFM scoring) is for analytics and has no impact on the technical matching logic of the gift entry engine.

**NEW QUESTION # 22**
A nonprofit organization needs to organize a portfolio of major donation prospects based on the prospect status to engage the most promising relationships. Which Nonprofit Cloud feature should the organization use?

- A. Contact Profiles
- B. Actionable Lists
- C. Action Plans

**Answer: B**

Explanation:
For Major Gift Officers (MGOs), efficiency is driven by the ability to prioritize and segment their donor portfolio. In the modern Nonprofit Cloud, the feature designed specifically for this high-volume, high- priority organization is Actionable Segmentation and the resulting Actionable Lists.
An Actionable List is more than just a standard list view or report; it is a dynamic work queue that allows fundraisers to group prospects based on specific data points, such as Prospect Status, Wealth Tier, or Last Gift Date.
How a Consultant Implements Actionable Lists:
* Define the Dataset: The consultant first identifies the criteria using Actionable Segmentation. For major gift prospects, this might involve filtering Person Accounts who have a "Qualified" prospect status and a high net worth indicator on their Contact Profile.
* Create the List: Once the segment is defined, it is published as an Actionable List.
* Assign and Engage: MGOs can then access this list from their Donor Engagement or Philanthropy & Partnerships app. The list provides an optimized view where the officer can see key details and immediately trigger actions, such as making a phone call, sending an email, or assigning an Action Plan
.
* Real-Time Status Tracking: As the officer engages with a prospect, they can update the status directly within the list view. This allows the organization to track the "Movement" of a prospect through the solicitation pipeline in real time.
While Contact Profiles (Option C) provide the underlying data (wealth and personal attributes), and Action Plans (Option B) provide the tasks once the prospect is engaged, the Actionable List is the foundational "organizing" feature that allows the officer to manage their entire portfolio effectively. It ensures that the "most promising relationships" are always at the top of the officer's daily priority list.

**NEW QUESTION # 23**
A nonprofit wants all Apex error messages to be sent to a specific system admin. How should the consultant configure NPSP to send error notifications only to this admin?

- A. Set the specific admin as the user to receive error notifications on the NPSP Settings tab under System Tools > Error Notifications.
- B. Uncheck the Send Apex Warning Emails checkbox on all admins except for the specific admin.
- C. Set all users except the specific admin as disabled for receiving error notifications on the NPSP Settings tab under System Tools > Error Notifications.
- D. Change the profile for all users except the specific admin to something different than system admin.

**Answer: A**

Explanation:
In the Nonprofit Success Pack (NPSP), error handling is centralized to ensure that critical failures in background processes (like nightly rollups or asynchronous triggers) do not go unnoticed. By default, NPSP may be configured to send notifications to all System Administrators, which can lead to "notification fatigue" or sensitive technical data being sent to users who do not manage the system's backend.
To route these errors to a single, specific individual, a consultant must use the NPSP Settings interface.
Step-by-Step Configuration:
* Navigate to NPSP Settings: Use the App Launcher to find the NPSP Settings tab.
* Access Error Handling: In the sidebar, go to System Tools and then click on Error Notifications.
* Edit Settings: Click the Edit button at the top of the page.
* Change Recipient Type: Look for the field labeled Error Notifications To. By default, this might be set to "All System

Administrators." Change this value to User.
* Select the Admin: A new lookup field will appear. Search for and select the specific System Administrator who should be the point of contact for technical issues.
* Save: Click Save.
Once this is configured, any Apex errors triggered by the NPSP framework (TDTM, Batch jobs, etc.) will generate an email sent exclusively to that selected user. This is a best practice for governance as it ensures a clear line of accountability for troubleshooting.
Why other options are incorrect:
* Option A: Standard Salesforce "Apex Warning Emails" in Setup are different from NPSP-specific framework errors.
* Option B: There is no "disable" checkbox for individual users in the NPSP settings; the system uses a single designated recipient (User, Chatter Group, or Profile).
* Option D: Changing profiles just to manage email notifications is an extreme and unnecessary security change that would disrupt the permissions of other administrators.

**NEW QUESTION # 24**
A nonprofit wants all donations related to a new direct mail appeal to be assigned to a designated restricted fund. How should the consultant advise the nonprofit to achieve this?

- A. Enable Default Allocations and specify the designated fund as the default GAU.
- B. Run Batch Create Default Allocations bulk data process and specify the designated fund as the default.
- C. Create a campaign for the appeal and use the Manage Allocations functionality to assign the fund.
- D. Create a campaign for the appeal and add a lookup field for the GAU for the designated fund.

**Answer: C**

Explanation:
In NPSP, the tracking of restricted funds is managed through the General Accounting Unit (GAU) and GAU Allocations. When a nonprofit launches a specific appeal (like a direct mail campaign) for a restricted fund, the system can automate the allocation of every gift received through that appeal.
Step-by-Step Implementation:
* The GAU: Ensure the restricted fund is created as a General Accounting Unit record.
* The Campaign: Create a Campaign record representing the "Direct Mail Appeal."
* Manage Allocations: On the Campaign record, a consultant uses the Manage Allocations button (a specialized NPSP interface).
* The Link: In this interface, the consultant selects the designated GAU and assigns it to the Campaign (usually at 100%).
* Automation: Because of NPSP's built-in logic, any time a donation is created and linked to this Campaign (as the Primary Campaign Source), the system will automatically create a GAU Allocation record for that donation, linking it to the restricted fund.
Why other options are incorrect:
* Option D: Setting a "Default GAU" is an org-wide setting. If you set the restricted fund as the default, then every gift in the system (even unrestricted ones) would go to that fund.
* Option C: Simply adding a custom lookup field to the Campaign does not trigger the complex NPSP automation needed to create the Allocation records on the Opportunity. You must use the "Manage Allocations" feature to "connect" the campaign to the GAU logic.

**NEW QUESTION # 25**
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