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Salesforce ADX-201 (Essentials for New Lightning Experience Administrators) Certification Exam is a popular credential for individuals looking to establish themselves as experts in Salesforce administration. ADX-201 exam is designed for new administrators who have experience with the Salesforce platform and are looking to expand their knowledge and skills in the Lightning Experience environment. The ADX-201 exam is an excellent way to demonstrate your proficiency in Salesforce administration and enhance your career prospects within the Salesforce ecosystem.

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## Salesforce Essentials for New Lightning Experience Administrators Sample Questions (Q120-Q125):

NEW QUESTION # 120

How many other fields may a custom lead field be mapped to when converting a lead?

- A. One custom field
- B. Custom lead fields cannot be mapped
- C. Two custom fields
- **D. Three custom fields**

**Answer: D**

**NEW QUESTION # 121**

What happens when a user clicks on the Create New Apps option present in the List of Apps section?

- A. User is taken to App Exchange
- B. User is taken to a Create new App Page in salesforce.com
- **C. User is taken to developer.force.com page**
- D. None of the above

**Answer: C**

**NEW QUESTION # 122**

Record type picklist filtering applies to dependent picklists.

- A. False
- **B. True**

**Answer: B**

**NEW QUESTION # 123**

What is true about Lead Assignment Rule?

- A. Virtual storage bin used to group leads based on criteria (e.g., industry, campaign)
- **B. Contains Rule Entries, pre-defined business rules, that determine lead routing**
- **C. Determines how Leads are automatically routed to User or Queue**
- D. Users have visibility into the Lead Queues to which they are members

**Answer: B,C**

**NEW QUESTION # 124**

What is a roll-up summary field?

- A. A roll-up summary fields lets you rollback the data that was changed last week.
- **B. The roll-up summary field is a custom field that aggregates child record information in to parent record**
- C. The roll up summary field gives you a summary of the data type and object relationship
- D. The roll up summary field is only accessible via API.

**Answer: B**

**NEW QUESTION # 125**

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