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SAP C_BCSCX_2502 Exam Syllabus Topics:

| Topic | Details |
|---------|--|
| Topic 1 | <ul style="list-style-type: none"> Understanding the SAP Customer Experience Portfolio: This subtopic assesses the Presales Consultant's ability to grasp the structure and components of the SAP Customer Experience (CX) portfolio. It involves recognizing the key solution areas—commerce, customer data, marketing, sales, and service and understanding how they form a unified offering aimed at enhancing customer relationships. |
| Topic 2 | <ul style="list-style-type: none"> Integration Across CX Solutions: This part focuses on how the various SAP CX solutions work together as an integrated system. It examines the Presales Consultant's understanding of how integration among commerce, customer data, marketing, sales, and service solutions enhances consistency, efficiency, and personalization across customer interactions. |
| Topic 3 | <ul style="list-style-type: none"> Articulating Value and Business Outcomes: This subtopic evaluates the Consultant's skill in communicating the overall value of the SAP Customer Experience portfolio. It includes the ability to demonstrate how the integrated solutions lead to stronger customer engagement and ultimately support the achievement of key business outcomes. |

SAP Certified - Positioning SAP Business Suite via SAP Customer Experience Solutions Sample Questions (Q24-Q29):

NEW QUESTION # 24

What are some of the aspects that help differentiate SAP Customer Experience solutions in the market?

Note: There are 3 correct answers to this question.

- A. Providing expertise in purchase processes
- B. Providing industry expertise**
- C. Offering scalability and flexibility**
- D. Including integration capabilities**

Answer: B,C,D

NEW QUESTION # 25

Which of the following features are available in SAP Service Cloud Version 2?

Note: There are 2 correct answers to this question.

- A. Billing
- B. Omnichannel experience**
- C. Agent Desktop**
- D. Guided selling

Answer: B,C

NEW QUESTION # 26

Which SAP Customer Experience solution helps accelerate sales cycles and boost conversion rates by leveraging a powerful deal prediction engine?

- A. SAP Emarsys
- B. SAP Customer Data Cloud
- C. SAP Customer Data Platform
- D. SAP Sales Cloud Version 2**

Answer: D

NEW QUESTION # 27

How does SAP Service Cloud version 2 help organizations achieve their customer experience targets?

- A. By focusing on back-end service operations
- B. **By connecting and delivering data from the value chain and process flow**
- C. By executing marketing campaigns for product service
- D. By providing a dedicated self-service experience as a forecast

Answer: B

NEW QUESTION # 28

In what ways can SAP CX AI toolkit optimize businesses?

Note: There are 3 correct answers to this question.

- A. **By generating engaging content for banners, social media posts, and blog posts**
- B. By supporting edge computing scenarios
- C. By integrating with non-SAP systems
- D. **By providing visual search options to transform the shopping experience for customers**
- E. **By automatically generating and managing product attributes from existing descriptions**

Answer: A,D,E

NEW QUESTION # 29

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