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Salesforce ADX261 exam is an excellent opportunity for professionals to showcase their expertise in Salesforce Service Cloud administration and maintenance. Administer and Maintain Service Cloud certification validates the candidate's skills and knowledge, making them more marketable and desirable to potential employers. Additionally, the certification provides access to a community of Salesforce professionals, where one can learn from and network with fellow certified professionals.

Salesforce ADX261 (Administer and Maintain Service Cloud) Certification Exam is a valuable certification for professionals who aim to validate their expertise in managing and maintaining Service Cloud instances. Administer and Maintain Service Cloud certification demonstrates the candidate's ability to configure and customize Service Cloud to meet the business requirements and provide excellent customer service. A Salesforce ADX261 Certified professional can help their organization to increase productivity, reduce costs, and improve customer satisfaction.

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The ADX261 certification exam tests the candidate's knowledge of Service Cloud administration and maintenance concepts. It covers a wide range of topics that includes Service Cloud setup, Service Console, Case Management, Entitlements, Service Contracts, and Reports and Dashboards. ADX261 Exam also tests the candidate's knowledge of Service Cloud integration with other Salesforce products and third-party applications.

## Salesforce Administer and Maintain Service Cloud Sample Questions (Q197-Q202):

NEW QUESTION # 197

Universal Containers has decided to implement a Web-to-Case form on its website so customers can submit support requests instead of calling the customer service center. The product owner has asked the consultant to create the implementation plan and research solutions.

What should the consultant do before creating an implementation plan?

- A. **Review guidelines and limits for Web-to-Case.**
- B. Review Einstein Conversation Mining for Web-to-Case.
- C. Review Service Setup Assistant for Web-to-Case.

**Answer: A**

Explanation:

Before creating an implementation plan for Web-to-Case, reviewing the guidelines and limits for this feature is essential. Understanding these constraints ensures that the implementation aligns with Salesforce's capabilities and limitations, facilitating a smooth and effective deployment of the Web-to-Case form.

#### **NEW QUESTION # 198**

Universal Containers wants to let its customers interact in real time with support agents from their computers and mobile devices. Which feature should a consultant recommend to meet this requirement?

- A. Web-to-Case
- B. Knowledge articles
- **C. Einstein Chat Bot**

**Answer: C**

Explanation:

To enable real-time interaction between customers and support agents from computers and mobile devices, implementing an Einstein Chat Bot is recommended. Chatbots provide an immediate, interactive communication channel that can escalate complex issues to live agents, enhancing the customer support experience across devices.

#### **NEW QUESTION # 199**

Cloud Kicks is planning a Service Cloud implementation to reduce the time spent and improve the quality of agent messaging sessions with customers. After discussions with leadership and the customer service team, the consultant determines that the biggest gains with the least amount of effort for configuring a standard Einstein for Service feature are from automating standard responses. Which feature meets this requirement most effectively?

- A. Einstein Article Recommendations
- **B. Einstein Reply Recommendations**
- C. Einstein Case Wrap-Up

**Answer: B**

Explanation:

Einstein Reply Recommendations use AI to suggest responses to agents during messaging sessions, automating standard replies and improving efficiency. This feature helps reduce the time spent by agents on crafting responses, thereby enhancing the quality of customer interactions with minimal configuration effort.

#### **NEW QUESTION # 200**

Universal Containers is training a new set of service agents. Part of the training includes handling messaging from customers. However, it is important that contact center managers monitor the messaging sessions to ensure the service agents' responses are professional and accurate and that the managers are able to assist when needed.

Which Lightning Console feature should a consultant configure to support this need?

- A. Incident Management tab and Whisper Messages
- **B. Omni-Channel Supervisor and Whisper Messages**
- C. Chat Supervisor tab and Whisper Messages

**Answer: B**

### Explanation:

To enable contact center managers to monitor messaging sessions and provide guidance to service agents, configuring the Omni-Channel Supervisor feature along with Whisper Messages is recommended. This setup allows managers to oversee agent-customer interactions in real-time and offer discreet advice to agents during messaging sessions, ensuring professionalism and accuracy in responses.

## NEW QUESTION # 201

The call center manager at Universal Containers wants to generate daily reports to monitor agent productivity trends.

Which primary object should a consultant select to create a new Omni-Channel report type?

- A. Assigned Work
  - B. Agent Detail
  - C. Agent Work

**Answer: C**

### Explanation:

To monitor agent productivity trends, creating a new report type based on the "Agent Work" object is recommended. This object captures detailed information about the work assigned to and completed by agents, enabling the generation of daily reports that provide insights into productivity trends and areas for improvement.

## NEW QUESTION # 202

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