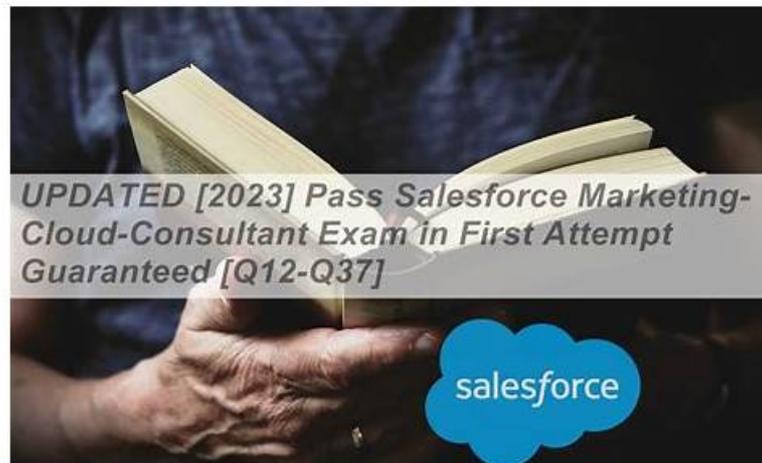


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Salesforce Financial Services Cloud (FSC) Accredited Professional Sample Questions (Q37-Q42):

NEW QUESTION # 37

A commercial loan due diligence process is handled by multiple individuals at Lake Tahoe Bank. Lake Tahoe Bank wants an easy way for managers to distribute the work, to understand the % completion of the due diligence process per client and report on the

performance of the department to show possible bottlenecks.
What FSC feature can Lake Tahoe Bank use to track this process?

- A. Workflow Rules/Process Builder
- **B. Action Plans**
- C. Flows
- D. Apex Triggers on the task object

Answer: B

NEW QUESTION # 38

An insurance company wants to create a car insurance quote process for its website. The process should include the following functionality:

- * The user has to enter contact and address information.
 - * The user has to enter the driver's age and the car model and year.
 - * The process should calculate an insurance quote based on the data the customer provided and save the offer to the client's record.
- Which three OmniStudio tools should the consultant use to design a solution that meets these requirements?

- **A. Integration Procedures**
- B. FlexCards
- C. APEX Code
- **D. OmniScripts**
- **E. Business Rules Engine**

Answer: A,D,E

Explanation:

The following OmniStudio tools should be used to design a solution that meets the requirements for creating a car insurance quote process for the website:

OmniScripts, which are tools that allow users to create guided, interactive, and intuitive scripts that capture data and execute actions. By using OmniScripts, the consultant can create a script that guides the user through the car insurance quote process and captures the contact and address information, the driver's age, and the car model and year.

Integration Procedures, which are tools that allow users to orchestrate data and actions across multiple systems using RESTful APIs. By using Integration Procedures, the consultant can create a procedure that calls the core system service to calculate an insurance quote based on the data provided by the user and returns the quote to the OmniScript.

Business Rules Engine, which is a tool that allows users to define business logic and validation rules using natural language expressions. By using Business Rules Engine, the consultant can create rules that validate the data entered by the user and enforce any business policies or conditions for the car insurance quote process.

NEW QUESTION # 39

Not all life events or business milestones apply to every customer. To create a better customer experience, you can hide the life events or business milestones a customer hasn't achieved or is unlikely to achieve in the future.

Which of the following statements are correct?

- **A. It is possible to hide Sensitive Life Event or Business Milestone Types in the Insurance Agent Portal.**
- B. Life Events can not be displayed on the Household level of the Account Record
- **C. When you hide a life event or business milestone type, it doesn't appear on the component until you add an event or milestone of that type.**
- D. The option to hide life event types or business milestone types is not available in the Communities version of the Life Events or Business Milestones component.

Answer: A,C

NEW QUESTION # 40

The Actionable Relationship Center can display which of the following relationships in the tree pane? Select 3 answers.

- **A. Account-Account Relationships**
- B. Account-Contact Relationships

- C. Any Related List for the selected object record
- D. Up to 5 Related Lists for an Account Record
- E. Up to 5 Related Lists for a non-Account Record

Answer: A,D,E

NEW QUESTION # 41

Which dashboard component can display data from the summary rows of reports? (2 answers)

- A. Gauge
- B. Chart
- C. Table
- D. Metric

Answer: B,C

NEW QUESTION # 42

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