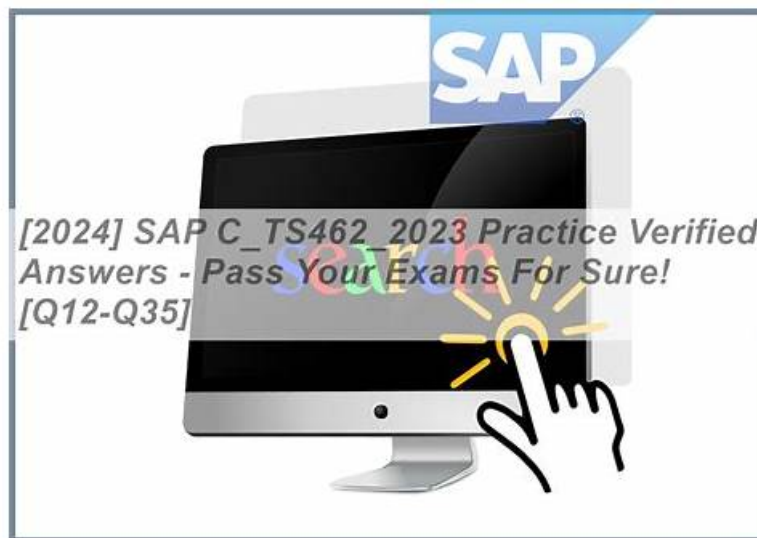# C-TS462-2023 Vce Test Simulator - C-TS462-2023 Guaranteed Passing

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Additionally, students can take multiple SAP C-TS462-2023 exam questions, helping them to check and improve their performance. Three formats are prepared in such a way that by using them, candidates will feel confident and crack the SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales (C-TS462-2023) actual exam. These three formats suit different preparation styles of C-TS462-2023 test takers.

SAP C-TS462-2023 Exam Syllabus Topics:

Topic	Details
Topic 1	• Sales Documents: This topic covers the explanation and performance of tasks related to sales document customization, including pricing and condition techniques. It also encompasses the shipping process and its associated customization settings.
Topic 2	• Billing Process and Customizing: This topic covers the basics of the billing process and the necessary customization settings, ensuring a smooth billing procedure.
Topic 3	• Organizational Structures: This topic discusses the role of organizational structures and how they relate to basic functions within the sales process.
Topic 4	• Managing Clean Core: The topic of Managing Clean Core is about applying principles to ERP to enhance business process agility and reduce adaptation efforts.
Topic 5	• Shipping Process and Customizing: This topic describes the processing of shipping transactions and their integration with sales order management, including the relevant customization settings.
Topic 6	• Basic Functions (Customizing): It focuses on explaining and performing tasks related to basic functions (customizing).

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SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q38-Q43):

NEW QUESTION # 38
You want to evaluate sales discount condition records.
Which tool can you use? Note: There are 2 correct answers to this question.

- A. Pricing reports
- B. Manage Prices - Sales app
- C. Price lists
- D. Listing

Answer: B,C

Explanation:
Pricing and condition technique

NEW QUESTION # 39
Which of the following API types does SAP recommend to use to achieve clean core integrations? Note:
There are 2 correct answers to this question.

- A. RFC
- B. SOAP
- C. OData
- D. IDoc

Answer: B,C

Explanation:
Managing Clean Core

NEW QUESTION # 40
You are a consultant on an SAP S/4HANA Cloud greenfield project.
Which of the following aspects should you focus on to achieve and maintain clean core data quality? Note:
There are 2 correct answers to this question.

- A. Timeliness
- B. Efficiency
- C. Accuracy
- D. Stability

Answer: B,D

NEW QUESTION # 41
When determining a storage location during delivery processing, the system uses a rule defined in which of the following?

- A. Shipping point
- B. Material
- C. Outbound delivery type
- D. Outbound delivery item category

Answer: C

Explanation:
Shipping Process and Customizing

NEW QUESTION # 42
Which business partner categories can you use to create customer master records? Note: There are 2 correct answers to this question.

- A. Organization
- B. Group
- C. Company
- D. Sold-to party

Answer: A,D

Explanation:
Business partner categories used to create customer master records include:
A . Organization: This category is used for legal entities or organizational units within a company.
D . Sold-to party: This is a specific role within the business partner concept, representing the customer who places orders.

NEW QUESTION # 43
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