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Salesforce Manufacturing Cloud Accredited Professional Sample Questions (Q88-Q93):

NEW QUESTION # 88
When discussing the business requirements for a Manufacturing Cloud implementation design, what is a consideration when analyzing data in existing third-party systems?

- A. Identify the capabilities of different data integration tools.
- B. Determine the system of record for each data category required by the business.

- C. Define current processes required by the business.

Answer: B

Explanation:
When designing a Manufacturing Cloud implementation, it is important to consider the data sources and quality of the existing third-party systems that will be integrated with Manufacturing Cloud. One of the key considerations is to determine the system of record for each data category required by the business, such as customer information, product data, order history, inventory levels, and so on. The system of record is the authoritative source of data that is trusted and maintained by the business. By identifying the system of record for each data category, you can ensure data consistency, accuracy, and integrity across the integrated systems.
You can also avoid data duplication, conflicts, and errors that may arise from having multiple sources of data for the same category.
References: What Is Manufacturing Cloud?, Data Integration

NEW QUESTION # 89
An Account Manager edits the account and market growth percentage values and triggers a forecast recalculation. When will these new values be used in forecasting the future periods?

- A. When account and market growth percentages are used in the forecast formula.
- B. When the forecast is calculated for the first time.
- C. When the Account Manager is the Account owner.
- D. When a new forecast is generated for the account.

Answer: A

Explanation:
Account and market growth percentages are values that account managers can enter to indicate the expected growth of their account and the market for their products in the upcoming period. These values are used in the forecast formula to calculate the forecast quantity and revenue for future periods. The new values are used in forecasting the future periods only when the account and market growth percentages are part of the forecast formula. If the forecast formula does not include these values, then editing them will not affect the forecast calculation. References: Create Accurate Account Forecasts, Configure Forecast Metrics and Formulas

NEW QUESTION # 90
Universal Containers is experiencing an increase in manual errors with its repetitive business processes.
Which tool(s) within Manufacturing Cloud should the consultant recommend to help mitigate errors by leveraging automation?

- A. Process Builder and Flow Builder
- B. Flow for Manufacturing
- C. Workflow Rules and Process Builder

Answer: A

Explanation:
To mitigate manual errors in repetitive business processes at Universal Containers, the consultant should recommend leveraging Process Builder and Flow Builder within Manufacturing Cloud. These automation tools allow for the design and implementation of customized workflows and processes that can significantly reduce the likelihood of manual errors, thereby enhancing efficiency and accuracy in the organization's operations .

NEW QUESTION # 91
Before setting up Manufacturing Cloud, Universal Containers must complete certain prerequisites. One of the prerequisites is to set up Objects for Manufacturing.
Which objects must be set up for sales agreements?

- A. Accounts, Contacts, Products, and Price Books
- B. Accounts, Contacts, Products, Orders, and Price Books
- C. Accounts, Contacts, Products, Opportunities, and Price Books

Answer: A

NEW QUESTION # 92
Which two statements are accurate when embedding the Manufacturing agreement Performance and Manufacturing Product Performance dashboards in lightning page?

- A. Can embed in sales agreement page layout only
- B. Can embed in any manufacturing cloud page layout
- C. No filter required.
- D. Must set Component height to 120

Answer: B,D

Explanation:
When embedding the Manufacturing Agreement Performance and Manufacturing Product Performance dashboards in a lightning page, it is recommended to set the dashboard's height to 120 pixels to ensure optimal display. Additionally, these dashboards can be embedded on any manufacturing cloud page layout without the need for setting up filters, offering flexibility in dashboard placement and enhancing user accessibility to critical performance data across various manufacturing cloud components .

NEW QUESTION # 93
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