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Salesforce Process Automation Accredited Professional Sample Questions (Q69-Q74):

NEW QUESTION # 69

The Administrator at Universal Containers (UC) needs to develop a flow to get the Sales reps' feedback on closed Opportunities. The administrator wants to use the Opportunity object's object-specific action to launch it. Which standard feature can help UC accomplish this?

- A. Use Process Builder and Salesforce Survey functionality with object-specific action on the Opportunity object.
- **B. Use Salesforce Flow with object-specific action on the Opportunity object.**
- C. Use Process Builder with custom Apex to capture feedback.
- D. Use Salesforce Survey functionality to help capture feedback.

Answer: B

NEW QUESTION # 70

What does the debug option in Flow Builder allow an Administrator to do?

- A. Enter custom values for input variables and view step-wise details.
- B. Run the most recent saved version of the flow with auto-save mode turned OFF.
- C. Roll back to previously executed actions, callouts, and changes committed to the database.
- D. Version a Flow that can be saved as current version after the Flow has run.

Answer: A

NEW QUESTION # 71

Ursa Major Solar (UMS) works with local installation partners and has a tiered partner structure based on the partner's capacity and coverage radius. UMS wants to automate the entitlement calculation process once a partner switches tiers. A change in entitlement can also result in higher or lower commissions on deals. How can UMS update the Commission field each time the Entitlement field has a new value?

- A. Set "Auto Update Related Fields" to TRUE on Account and Entitlement objects.
- B. Using the flow with "Action and related records."
- C. By configuring "Allowed Dependencies" for record update action in flow
- D. By creating a Master-Detail relationship between Commission and Entitlement fields.

Answer: B

NEW QUESTION # 72

Universal Containers (UC) Administrator wants to integrate a new external data object with Salesforce. In Salesforce Flow, they are not able to see the External Object. What could be the possible reason?

- A. The External Object is not under "Deployed" status
- B. There should be pre-existing data in the External Object
- C. The service referenced by the External Object is down
- D. The user has not properly configured OAuth

Answer: A

NEW QUESTION # 73

Which three of the following are the key components to build a process in Process Builder?

- A. Timer
- B. Trigger
- C. Node
- D. Scheduler
- E. Criteria Node
- F. Action

Answer: B,E,F

NEW QUESTION # 74

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