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To become a Salesforce Consumer Goods Cloud Accredited Professional, candidates must pass a proctored exam. Consumer-Goods-Cloud-Accredited-Professional Exam consists of 60 multiple-choice questions, and candidates have 90 minutes to complete it. To pass the exam, candidates must score at least 68%, and the exam fee is \$200.

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## Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q57-Q62):

### NEW QUESTION # 57

A Consumer Goods Cloud user wants to create a new custom Task Type to support the auditing of coolers installed at retail store locations. Which Assessment Task Definition Task Type should be used?

- A. Inventory Check
- B. Other
- C. Planogram Check
- D. Custom

**Answer: D**

Explanation:

For auditing coolers, a new custom Task Type would be most appropriate, as it allows the creation of a task specifically tailored to the unique requirements of cooler audits.

#### NEW QUESTION # 58

Which field is required for setting up Retail Store KPIs?

- A. Retail Store Group
- **B. KPI Type**
- C. Promotions
- D. Effective to

**Answer: B**

Explanation:

KPI Type is a required field for setting up Retail Store KPIs. Retail Store KPIs are key performance indicators that measure how well a retail store is performing against a specific goal or target. The KPI Type defines the type of metric that is being measured, such as share of shelf, out of stock, or promotion compliance. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 30.

#### NEW QUESTION # 59

ABC Telecom wants to enable Experience Cloud for their partners. They want Communications Cloud to communicate with external systems during an order capture journey for their partners. Users should go through a guided journey and connect with an external system seamlessly.

Which two features must a Consultant use to meet their needs?

- **A. Integration Procedures**
- B. FlexCards
- C. DataRaptors
- **D. OmniScripts**

**Answer: A,D**

Explanation:

For partner-facing guided journeys in Experience Cloud that must communicate with external systems during order capture, Salesforce recommends using OmniScripts and Integration Procedures together.

OmniScripts (A) provide the guided user journey-highly configurable, step-by-step flows where partners can configure products, enter customer data, and trigger backend processes. OmniScripts are the front-end orchestration layers for Communications Cloud CPQ and order capture in portals.

Integration Procedures (C) are the server-side execution engine that handle:

Calling external systems

Orchestrating multiple APIs

Handling transformations

Reducing client-server chattiness

They are specifically optimized for Experience Cloud, where minimizing round trips and improving performance is critical.

DataRaptors (B) handle simple CRUD and transformations but are not well suited for multi-step external integrations.

FlexCards (D) are for display/UI components, not guided journeys or external API orchestration.

#### NEW QUESTION # 60

At which three levels can Store Action Plan Templates for recommended tasks for a visit be defined?

- A. Account
- **B. In-Store Location**
- **C. Retail Store**
- **D. Retail Store Group**
- E. Location

**Answer: B,C,D**

Explanation:

Store Action Plan Templates for recommended tasks can be defined at various levels including Retail Store Group, Retail Store, and In-Store Location, allowing for granular and effective task management.

#### NEW QUESTION # 61

Which two standard fields on the Retail Store KPI object are required when doing an inventory check?

- **A. Assessment Indicator Definition**
- B. Inventory Count
- C. Custom Context
- D. KPI Type
- **E. Retail Store Group**

**Answer: A,E**

#### NEW QUESTION # 62

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