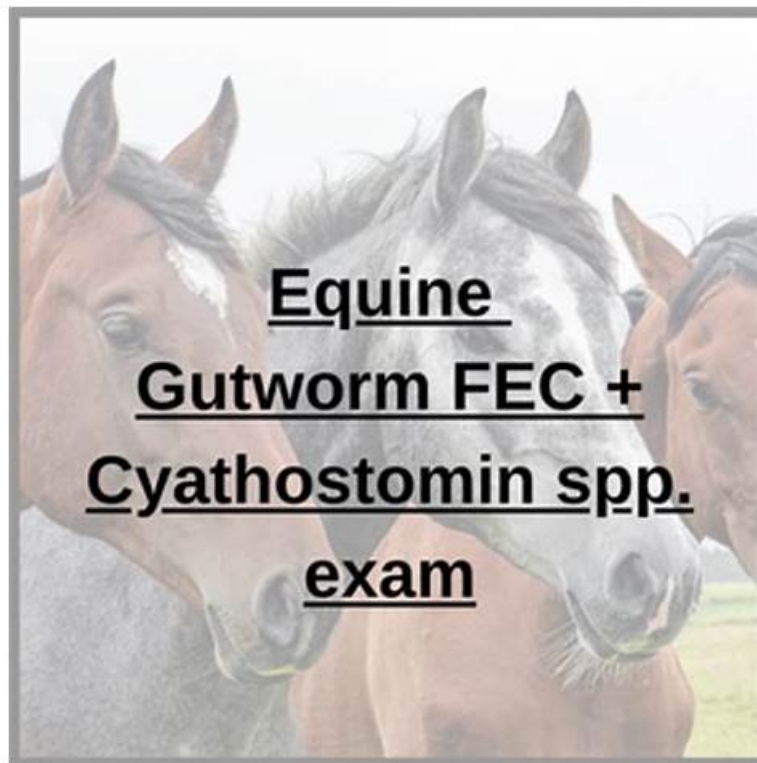


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IASPStrategy Planning Professional Exam Sample Questions (Q30-Q35):

NEW QUESTION # 30

Which of the following is the most important tool when considering uncertainty in the external environment?

- A. Consensus building
- B. Embedded corporate culture
- C. Decision tree analysis
- D. Scenario planning

Answer: D

Explanation:

Scenario planning is widely regarded as a critical tool to address uncertainty in external environments. It involves developing and analyzing multiple plausible future scenarios to help organizations prepare flexible strategies. This tool enhances awareness of risks and opportunities beyond linear forecasts. Consensus building and decision tree analysis have roles in strategy but do not directly address the complexity of uncertain futures. The IASP SPP curriculum identifies scenario planning as key for robust environmental scanning and strategic adaptability. #IASP SPP Study Guide - Environmental Analysis##Schoemaker, P., "Scenario Planning"##

NEW QUESTION # 31

The art of stress-free productivity depends on MANAGING which of the following?

- A. Finances
- **B. Actions**
- C. Technology
- D. Customers

Answer: B

Explanation:

Stress-free productivity hinges on managing actions effectively-prioritizing tasks, controlling time, and maintaining focus on critical goals. This includes planning, delegation, and minimizing distractions. The IASP SPP curriculum highlights that personal productivity and stress management depend more on behavioral management than on finances, technology, or customer-related factors. Leaders and employees who master managing their own actions experience better performance and lower stress. #IASP SPP Study Guide - Leadership and Productivity##Allen, Getting Things Done#

NEW QUESTION # 32

Which of the following are steps to success in a project life cycle?

- **A. Define, plan, implement, and evaluate**
- B. Assign, budget, plan, and implement
- C. Plan, change, evaluate, and monitor
- D. Budget, plan, evaluate, and monitor

Answer: A

Explanation:

Successful project life cycles typically follow the sequence define, plan, implement, and evaluate, ensuring clarity of objectives, thorough preparation, execution, and assessment for learning and improvement. The IASP SPP curriculum identifies this structured approach as foundational for managing strategic initiatives effectively. #IASP SPP Study Guide - Project Management##PMI, PMBOK Guide#

NEW QUESTION # 33

Which of the following is the BEST approach to getting buy-in and continuous engagement from stakeholders?

- A. Find ways to bypass the support of stakeholders
- B. Invite key stakeholders to attend an initial planning session to discuss the change
- **C. Ask stakeholders who are against the change what is needed to get their support**
- D. Tell stakeholders who are against the change that they do not have a choice

Answer: C

Explanation:

The best approach to secure buy-in and sustained engagement is to ask stakeholders who oppose the change what would be needed to gain their support. This inclusive and collaborative approach uncovers concerns, facilitates dialogue, and fosters ownership. The IASP SPP curriculum emphasizes that engaging dissenting voices and addressing their needs strengthens commitment and reduces resistance. Authoritarian or exclusionary approaches risk alienation and failure of change initiatives. #IASP SPP Study Guide -

NEW QUESTION # 34

An organization's choice to lower quality standards via budget cuts, rather than investing so as to achieve higher quality standards, is an example of

- A. motivation.
- **B. eroding goals.**
- C. escalation.
- D. shifting the burden.

Answer: B

Explanation:

Eroding goals refers to the gradual lowering of performance or quality standards to cope with challenges or budget constraints, which undermines long-term strategic success. Rather than investing to improve quality, the organization reduces expectations to fit limited resources. This can become a dangerous cycle leading to deteriorated products, services, and competitiveness. The IASP SPP curriculum highlights eroding goals as a common pitfall in strategy implementation, emphasizing the need to maintain high standards or innovate rather than compromise quality. #IASP SPP Study Guide - Strategy Risks and Pitfalls##Senge, The Fifth Discipline#

NEW QUESTION # 35

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