

# Free PDF Quiz Salesforce - AP-201 Accurate Passguide

**SALESFORCE ADMIN-201 EXAM PRACTICE QUESTIONS WITH  
ACCURATE ANSWERS**

1) What should a system administrator use to disable access to a custom application for a group of users?

- A) Profiles
- B) Sharing rules
- C) Web tabs
- D) Page layouts -- Correct Answer ✓✓ A. Profiles

2) Universal Containers needs to track the manufacturer and model for specific car companies. How can the system administrator ensure that the manufacturer selected influences the values available for the model?

- A) Create the manufacturer field as a dependent picklist and the model as a controlling picklist.
- B) Create a lookup field from the manufacturer object to the model object.
- C) Create the manufacturer field as a controlling picklist and the model as a dependent picklist.
- D) Create a multi-select picklist field that includes both manufacturers and models. -- Correct Answer ✓✓ C. Create the manufacturer field as a controlling picklist and the model as a dependent picklist.

3) Sales representatives at Universal Containers need assistance from product managers when selling certain products. Product managers do not have access to opportunities, but need to gain access when they are assisting with a specific deal. How can a system administrator accomplish this?

- A) Notify the product manager using opportunity update reminders.
- B) Enable opportunity teams and allow users to add the product manager.

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## Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q11-Q16):

### NEW QUESTION # 11

A company sells products to industrial customers and only wants the customers to purchase products in increments of five. Which two steps must an Administrator complete to implement this?

- A. Create Purchase Quantity Rules.
- B. Create a cart validation.
- C. Enable Purchase Increment Rules.
- D. Connect the product to a Quantity Rule.

**Answer: A,D**

Explanation:

To ensure customers can only purchase products in increments of five, an Administrator must complete the following steps: B. Create Purchase Quantity Rules and C. Connect the product to a Quantity Rule. Purchase Quantity Rules define the increments in which products can be purchased, and connecting these rules to specific products enforces the desired purchasing increments.

### NEW QUESTION # 12

In order to have the most efficient process for Administrators, what two Related Lists should be added to the Account page layout as part of the setup process?

- A. Contact Points
- B. Carts
- C. Contact Point Address
- D. Community Membership

**Answer: B,D**

Explanation:

For the most efficient process, the following Related Lists should be added to the Account page layout:

B) Community Membership: This provides visibility into the user's access and roles within the commerce community, facilitating management and support.

D) Carts: This allows for quick access to the user's current and past shopping carts, enabling support and analysis of shopping behavior.

These additions enhance the administrative capabilities, providing quick access to essential information for managing accounts and supporting users within the B2B Commerce platform.

### NEW QUESTION # 13

An Administrator needs to migrate the Store configurations from the development sandbox to the QA sandbox. Which two steps should the Administrator take to migrate the changes to the new server?

- A. Publish the Store.
- B. Apply Store Configuration.
- C. Use Data Migration.
- D. Export Store Configuration.

**Answer: C,D**

Explanation:

To migrate Store configurations from a development sandbox to a QA sandbox, an Administrator should Use Data Migration (A) to transfer configuration data and related records between environments. Export Store Configuration (D) is also a crucial step as it allows the Administrator to create a deployable package of the store's settings, which can then be imported into the QA environment. Apply Store Configuration (B) and Publish the Store (C) are actions taken after the configurations have been successfully migrated and are part of the setup process in the new environment, rather than the migration process itself.

### NEW QUESTION # 14

An Administrator would like for their content collections to automatically update when new content is added. Which two steps should the Administrator take to implement this?

- A. Create an Automated Collection.
- B. Create criteria rules to filter content.
- C. Create a Dynamic Content Collection.
- D. Create Content Rule records and associate them to a collection.

**Answer: C,D**

Explanation:

To ensure content collections automatically update with new content, an administrator should:

A) Create Content Rule records and associate them to a collection: Content Rules define criteria for content inclusion, ensuring that new content meeting these criteria is automatically added to the collection.

B) Create a Dynamic Content Collection: Unlike static collections, dynamic collections automatically update based on predefined rules or criteria, ensuring the collection stays current with the latest content without manual intervention.

This setup allows for a more dynamic and responsive content management approach, where collections reflect the most current content relevant to the defined criteria, enhancing the user experience and content relevance.

### NEW QUESTION # 15

How can an Administrator stop welcome emails from being sent when a customer joins the store as a new member?

- A. Uncheck the Send Email setting under Self-Registration in the Administration tab in Experience Builder.
- B. Add Welcome Emails to the Filtered Emails field in the Emails section of Setup.
- C. Disable the Send welcome email setting in the Administration tab in Experience Builder.
- D. Disable the Welcome Email setting in the B2B Commerce section of Setup.

**Answer: C**

Explanation:

To stop welcome emails from being sent to new members joining the store, an Administrator can Disable the Send welcome email setting in the Administration tab in Experience Builder (D). This setting controls the automatic dispatch of welcome emails upon new user registration, and disabling it prevents these emails from being sent. This action offers a direct way to manage communication preferences within the Experience Builder, aligning the store's engagement strategies with business needs and user expectations. Unchecking Send Email settings (A) and modifying email configurations in Setup (B, C) are also relevant to email management, but the specific control for welcome emails is found within the Experience Builder's Administration settings.

### NEW QUESTION # 16

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