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Have you ever noticed that people who prepare themselves for Salesforce Certified-Business-Analyst certification exam do not need to negotiate their salaries for a higher level, they just get it after they are Salesforce Certified-Business-Analyst Certified? The reason behind this fact is that they are considered the most deserving candidates for that particular job.

The Salesforce Certified-Business-Analyst Exam consists of 60 multiple-choice questions that must be completed in 105 minutes. It covers a wide range of topics including Salesforce data model, Salesforce security model, Salesforce automation, and Salesforce reporting. Salesforce Certified Business Analyst Exam certification is valid for three years and requires candidates to pass a maintenance exam to keep it current. The Salesforce Certified Business Analyst certification is a valuable asset for professionals who want to advance in their careers and increase their earning potential within the Salesforce ecosystem.

Salesforce Certified Business Analyst certification is recognized by employers worldwide and can help you stand out in a competitive job market. Salesforce Certified Business Analyst Exam certification demonstrates your commitment to your profession and your ability to work with Salesforce. It can also lead to new career opportunities and higher salaries.

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To become a certified Salesforce Business Analyst, candidates must have a thorough understanding of the Salesforce platform and its various features. They must also have experience in translating business requirements into technical specifications and working closely with stakeholders to deliver effective solutions. Preparing for the certification exam involves a combination of hands-on experience, self-study, and training courses offered by Salesforce and its partners.

Salesforce Certified Business Analyst Exam Sample Questions (Q224-Q229):

NEW QUESTION # 224

Universal Containers has just been notified by authorities that govern the shipping industry of new regulatory requirements. To comply, they are several existing processes built on Salesforce that will need to change. A business analyst (BA) will help describe the additional business needs imports by the new regulations.

Which type of document should the BA prepare?

- A. Gap analysis
- B. Audit log
- C. Current state analysis

Answer: A

NEW QUESTION # 225

The Business analyst (BA) at Northern Outfitters (NTO) has gathered preliminary functional requirements for an upcoming Salesforce implementation project. Before translating these requirements into user stories, the BA wants to gain additional perspective, feedback, and detail on the requirements from the NTO team.

Which document should help the BA gather this information?

- A. Stakeholder analysis
- B. Business analysis plan
- C. Current state analyst

Answer: A

Explanation:

The business analyst should use a stakeholder analysis to gather additional perspective, feedback, and detail on the requirements from the NTO team. A stakeholder analysis is a technique to identify and understand the needs, expectations, interests, influence, and power of the stakeholders involved in a project. A stakeholder analysis can help the business analyst communicate effectively with the stakeholders, manage their expectations, address their concerns, involve them in decision making, and obtain their feedback and approval.

A business analysis plan is not a document to gather additional perspective, feedback, and detail on the requirements from the NTO team. A business analysis plan is a document that describes how the business analysis activities will be conducted, such as what techniques, tools, deliverables, roles, and responsibilities will be used. A business analysis plan can help the business analyst plan and manage their work, but it does not help them gather information from the stakeholders. A current state analysis is not a document to gather additional perspective, feedback, and detail on the requirements from the NTO team. A current state analysis is a technique to understand and document how the current situation or process works, what are its strengths and weaknesses, what are the problems or opportunities for improvement, and what are the root causes of the issues. A current state analysis can help the business analyst identify gaps and needs, but it does not help them gather information from the stakeholders. References:
https://trailhead.salesforce.com/en/content/learn/modules/business-analyst_skills-strategies/explore-techniques-i

NEW QUESTION # 226

A business analyst (BA) is reviewing the risks associated with a proposed solution leveraging Cases and Support Queues, and the effect that those risks might have on the project timeline.

Which type of analysis is the BA performing?

- A. Enterprise Analysis

- B. Stakeholder Analysis
- C. Strategy Analysis

Answer: C

NEW QUESTION # 227

Northern Trail Outfitter is eliciting feedback from a small number of key stakeholders within the organization for improvements to the current opportunity pipeline process. One of the stakeholders has a tendency to dominate the conversation which takes the group off topic and interfaces with meeting the objective.

How should the business analyst collaborate with the key stakeholder's?

- A. Conduct individual interviews to gather input.
- B. Conduct a focus group to identify pain points.
- C. Conduct a group brainstorming session to generate ideas.

Answer: A

NEW QUESTION # 228

Which method should a business analyst use to show current state business flows in Salesforce?

- A. Universal Process Notation
- B. Entity Relationship Diagramming
- C. Storyboarding

Answer: A

Explanation:

Explanation

Universal Process Notation (UPN) is a method to show current state business flows in Salesforce. UPN is a process modeling technique that shows the flow of activities and decisions using simple symbols and plain language. It can help document existing processes in a clear and concise way that can be easily understood by anyone involved in the project. Entity Relationship Diagramming (ERD) is not a method to show current state business flows in Salesforce. ERD is a data modeling technique that shows the relationships among entities using symbols and attributes. It can help design database schemas or data structures for an application.

Storyboarding is not a method to show current state business flows in Salesforce. Storyboarding is a technique to help stakeholders visualize how a solution will work by creating sketches or mockups of the user interface and interactions. It can help elicit feedback and validate requirements for a proposed solution. References: 1

<https://trailhead.salesforce.com/en/content/learn/modules/salesforce-business-analyst-certification-prep/business>

NEW QUESTION # 229

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