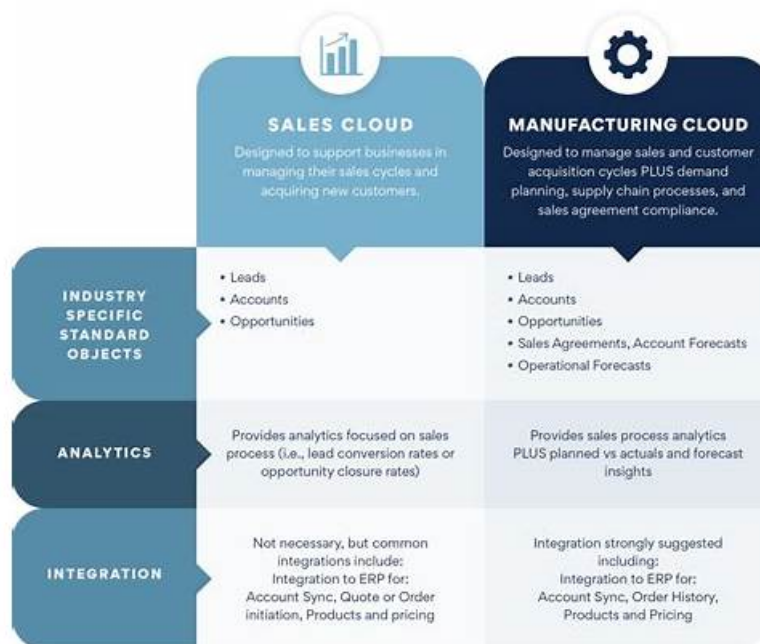


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## Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q112-Q117):

### NEW QUESTION # 112

The admin at badger power is trying to setup a Rebate type that is valid for transactions completed in January. Which option reflects by the admin?

- A. Set Rebate type to active on Jan1 and inactive on Jan31
- B. Use the effective date on Rebate Type
- **C. Set up an eligibility criteria for this rebate type with activity Date  $\geq$  Jan1 and  $\leq$  Jan31**
- D. Setup anew rebate program with that volume rebate type and a single payout period for Jan

**Answer: C**

Explanation:

The admin at badger power can set up an eligibility criteria for this rebate type with activity Date  $\geq$  Jan1 and  $\leq$  Jan31. This option allows the admin to specify the date range for which the rebate type applies to the transactions. The other options are either not possible or not sufficient to achieve the desired result. For example, setting up a new rebate program with a single payout period for Jan does not ensure that the rebate type is valid only for transactions completed in January. Setting the rebate type to active on Jan1 and inactive on Jan31 does not prevent the rebate type from being applied to transactions that occurred before or after January. Using the effective date on rebate type does not specify the end date for the rebate type validity. References: Eligible and Applied Rebate Types on a Transactional Object, Common Rebate Types

### NEW QUESTION # 113

When an Admin is configuring Account Forecast Calculation Settings, what is the consequence if Sales Agreement List View is NOT selected?

- A. Only sales agreements with approved adjustments in the Salesforce org will be considered.
- **B. All active and expired sales agreements will be considered.**
- C. All sales agreements within the generation period will be considered.
- D. No sales agreements will be considered.
- E. Only approved sales agreements in the Salesforce org will be considered.

**Answer: B**

### NEW QUESTION # 114

A Salesforce consultant built an integration that calls an external endpoint via an Apex callout. However, the callout is failing with the following error: "System.CalloutException: Unauthorized endpoint".

What should the consultant do to fix this error?

- **A. Register the URL in Remote Site Settings.**
- B. Create a connected app for the external system.
- C. Ensure that the integration user has the necessary permissions to perform the callout.

**Answer: A**

Explanation:

Explanation

Remote Site Settings let you specify the external domains that your Apex code can access. If you don't register the URL of the external endpoint in Remote Site Settings, you will get an unauthorized endpoint error when you try to make a callout. You can also use named credentials to store the URL and authentication settings for the external system. References: Remote Site Settings, Named Credentials

### NEW QUESTION # 115

Which two statements are correct about sales agreement cloning?

- A. The product details are copied over from the original sales agreement
- B. The new sales agreement is created in activated status
- C. The agreement term details are copied over from the original sales agreement
- D. The default start date of the new sales agreement is equal to the start date of the original sales agreement
- E. The new sales agreement is created in draft status

**Answer: A,E**

Explanation:

Sales agreement cloning is a feature that allows users to create a new sales agreement by copying the details from an existing one. This can save time and effort when creating similar sales agreements for different accounts or time periods. When cloning a sales agreement, the product details, such as product name, quantity, price, and discount, are copied over from the original sales agreement. The new sales agreement is created in draft status, which means it can be edited and submitted for approval. The default start date of the new sales agreement is the current date, not the start date of the original sales agreement. The agreement term details, such as metrics, actuals, and forecasts, are not copied over from the original sales agreement, as they are specific to each sales agreement and time period. Reference: Clone a Sales Agreement, Sales Agreement Cloning

#### NEW QUESTION # 116

A new custom field is created on the Account Product Forecast (APF) Table. Account Managers have already been assigned the standard Manufacturing Account Forecast permission set.

Which two actions can be taken to give the Account Managers 'Read' access to this new field?

- A. Create a new custom permission set of license type 'Salesforce'. Grant Read access to the field. Assign the newly created permission set to the Account Managers
- B. Give 'Read' access to the field on the standard 'Manufacturing Account Forecast' permission set.
- C. Clone the standard permission set 'Account Forecast' to a new permission set with license type 'Salesforce'. Grant 'Read' access to the field on the new permission set. Assign the cloned permission set to the Account Managers
- D. Clone the standard permission set 'Manufacturing Account Forecast' to a new permission set with license type 'Manufacturing Forecast Psl'. Grant Read access to the field on the new permission set. Assign the cloned permission set to the Account Managers.

**Answer: B,D**

Explanation:

Explanation

= These two actions can be taken to give the Account Managers 'Read' access to the new custom field on the APF Table. The first action involves cloning the existing permission set that already grants access to the APF Table and its standard fields, and then modifying the cloned permission set to include the new custom field.

The second action involves editing the existing permission set directly to add the new custom field. Both actions require the same license type, which is 'Manufacturing Forecast Psl', to access the APF Table. The other two actions are not valid because they use a different license type, which is 'Salesforce', that does not support the APF Table. References: = Assign the Permission Set for Advanced Account Forecast Product Category, Create Custom Fields for Account Product Forecast and Account Product Period Forecast Objects, Permission Sets and Licenses for Manufacturing Cloud

#### NEW QUESTION # 117

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