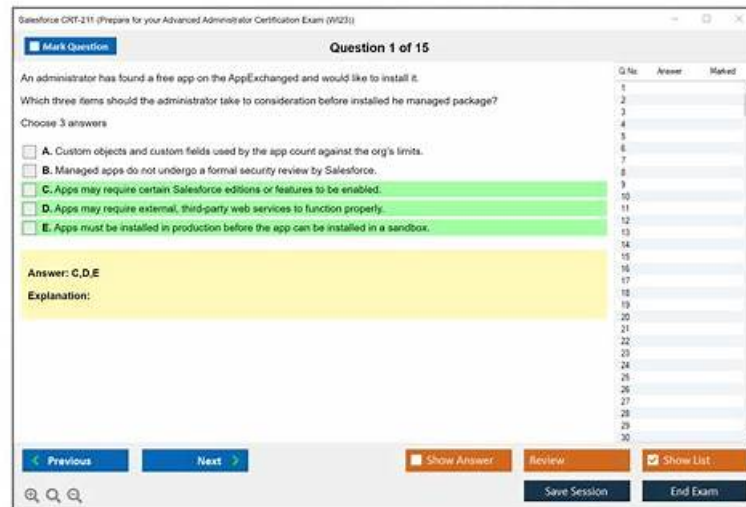# Accurate Valid Braindumps CRT-211 Questions | Valid for Certification Preparation for Advanced Administrator

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Salesforce is one of the most popular and widely used customer relationship management (CRM) platforms in the world. The platform is used by businesses of all sizes to manage their customer interactions, sales processes, and marketing campaigns. As the use of Salesforce continues to rise, the demand for skilled and certified Salesforce professionals is also increasing. The Salesforce CRT-211: Certification Preparation for Advanced Administrator exam is designed to validate the knowledge and skills of advanced Salesforce administrators.

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Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q180-Q185):

NEW QUESTION # 180

Which two tools should an administrator use to required data to be entered in a field and improve data quality on a record in Salesrorce?

Choose 2 answers

- A. Page Layouts
- B. validation Rules
- C. Workflow Rules
- D. Dashboards

Answer: A,B

NEW QUESTION # 181

Vice President is on Vacation and he needs to approve a big deal more than 250,000$. What should be configured.

- A. Offline User
- B. Approval by Email
- C. Enable Approval by Mobile
- D. Salesforce for Outlook

Answer: B

NEW QUESTION # 182

Universal Container (UC) is considering using Communities. Each partner is associated with a product and will need a separate community?

Some partners will need to access to more than one community.

What are two consideration an administrator should be aware of?

Choose 2 answers

- A. The org limit of 100 community does not include inactive or preview communities.
- B. Community license choice of member-based or login-based.
- C. Communities licenses are associated with a specific community.
- D. The org limit of 100 communities includes active, inactive, and preview communities.

Answer: B,D

NEW QUESTION # 183

The VP of sales at AW Computing utilizes a Lead report grouped by Country and Lead Source to show where the leads are coming from. The number of leads vanes greatly for each Country.

What should the administrator configure on the report to show the Lead Source effectiveness for each country?

- A. PREVGROUPVAL function
- B. The 'Show Unique Count*
- C. PARENTGROUPVAL Function
- D. Bucket fitters

Answer: C

Explanation:

The PARENTGROUPVAL function is a formula function that returns the value of a parent group in a report. It can be used to compare values across different groupings and show relative performance. In this case, the administrator can use this function to show the lead source effectiveness for each country by calculating the percentage of leads from each lead source divided by the total number of leads for each country. Reference: https://help.salesforce.com/s/articleView?id=sf.reports_formulas_parentgroupval.htm&type=5

NEW QUESTION # 184

Northern Trail Outfitters requires the sales user to input a use case before moving the opportunity stage to qualified. A consultant has reviewed the business requirement and ran a report to check the state of data completion. When pulling a report for opportunities in the qualified stage or beyond, it appears that only 30% of records have a use case filled out with varying text strings.
What should the administrator recommend?

- A. Write a record-triggered flow that populates the Use Case field when an opportunity is closed.
- B. Create a validation rule and add the Use Case field to the Stage Guidance in Path.
- C. Use a quick action with the Use Case field in the layout, and add it as a Lightning component.
- D. Make the Use Case field required on the master Opportunity layout.

Answer: B

Explanation:
A validation rule and a stage guidance in Path are two features that can help ensure that users input a use case before moving the opportunity stage to qualified.
A validation rule is a formula that validates the data entered by users and prevents records from being saved if they do not meet certain criteria. In this case, a validation rule can be used to check if the Use Case field is blank when the Stage field is changed to Qualified, and display an error message if so.
A stage guidance in Path is a feature that displays helpful information or tips for each stage of a sales process on an opportunity record page. In this case, adding the Use Case field to the stage guidance in Path can remind users to fill out this field before moving to the next stage.

NEW QUESTION # 185

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