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Salesforce Certified Nonprofit Success Pack Consultant Sample Questions (Q70-Q75):

NEW QUESTION # 70
How should a consultant install NPSP in an existing Salesforce org?

- A. Install each NPSP component from the Trailblazer Community.
- B. Install from the NPSP Installer page.
- C. Install each NPSP component from the AppExchange.
- D. Install using the NPSP Conversion Utility tool.

Answer: B

Explanation:
https://powerofus.force.com/s/article/NPSP-Install
The recommended method to install NPSP in an existing Salesforce org is to use the NPSP Installer page. This installer simplifies the process by guiding users through the necessary steps and ensuring that all components are correctly installed.
Steps:
Navigate to the NPSP Installer page on Salesforce.org.
Click the "Install NPSP" button to start the installation process.
Follow the prompts to authenticate and select the Salesforce org where NPSP will be installed.
The installer will automatically download and configure all required NPSP components.
Verify the installation by checking the NPSP settings and ensuring all components are functional.
CertGod Nonprofit Cloud Consultant Guide: Details the installation process for NPSP using the NPSP Installer page.
Salesforce Documentation on NPSP Installation: Provides step-by-step instructions for installing NPSP in a Salesforce org.

NEW QUESTION # 71
A nonprofit wants to manage incoming donations, and provide a portal for its constituents and staff members. The nonprofit also wants to create a new web experience for constituents.
Which solution should a consultant recommend?

- A. NPSP with Accounting Subledger
- B. NPSP with Experience Cloud
- C. NPSP with Account Engagement
- D. NPSP with Program Management Module

Answer: B

Explanation:
To manage incoming donations, provide a portal for constituents and staff members, and create a new web experience for constituents, a consultant should recommend:
NPSP with Experience Cloud:
Experience Cloud (formerly known as Community Cloud) enables nonprofits to build branded portals for their constituents and staff.
It facilitates creating a self-service portal, donation management, and community engagement all in one platform.

NEW QUESTION # 72
A nonprofit wants to manage a new program In Salesforce.
What should the consultant recommend as the first step before embarking on a new implementation project?

- A. Identify the challenges the nonprofit is currently experiencing.
- B. Review data in a .csv file and begin mapping to existing fields.
- C. Audit existing standard and custom objects and fields.
- D. Set up an implementation timeline and delivery plan.

Answer: A

Explanation:
Before embarking on a new implementation project, it is crucial to first identify the challenges the nonprofit is currently experiencing. This ensures that the new solution will address the specific needs and pain points of the organization. Understanding these challenges will guide the implementation strategy and help in configuring Salesforce to meet the nonprofit's goals effectively.
Steps:
Conduct stakeholder interviews to gather information on current processes and challenges.
Analyze the data collected to identify common themes and pain points.
Document the identified challenges and prioritize them based on their impact on the organization's mission and operations.
Use these insights to define the scope and objectives of the new implementation project.
NGO Ebook CRM For Good: Emphasizes the importance of understanding current challenges before starting new projects.
Nonprofit Cloud Implementation Guide: Provides best practices for identifying and documenting challenges to inform implementation strategy.

NEW QUESTION # 73
A nonprofit organization has a large volume of donation and payment data that it wants to migrate to its NPSP org. Which two large volume data considerations should the consultant discuss with the nonprofit organization? Choose 2 answers

- A. Data skew
- B. Code coverage
- C. API call limits
- D. Data storage limits

Answer: A,D

Explanation:
When migrating a large volume of donation and payment data into an NPSP org, the consultant should discuss the following considerations with the nonprofit organization:
Data Storage Limits:
Salesforce has data storage limits based on the type and edition of the Salesforce instance.
It is important to calculate the volume of data being imported and ensure it does not exceed the available storage.
If necessary, consider purchasing additional data storage or archiving old records to free up space.
Data Skew:
Data skew occurs when a large number of child records are associated with a single parent record.
This can impact performance and cause issues with sharing rules and data visibility.
Plan the data import to distribute records evenly and avoid creating data skew, particularly with high-volume objects like Contacts and Accounts.
By addressing these considerations, the nonprofit can ensure a smooth and efficient data migration process while maintaining optimal system performance and compliance with Salesforce limits.
Salesforce Documentation: Data Storage Allocations
Salesforce NPSP Documentation: Data Import Best Practices

NEW QUESTION # 74
A nonprofit is loading 5 million donation history records into Salesforce from a payment processing system.
What should the consultant do to ensure the data load Is successful?

- A. Disable Data Validation Rules.
- B. Deploy a Custom Apex Class with TDTM.
- C. Temporarily disable TDTM Trigger Handlers.
- D. Create an Apex Test Class.

Answer: C

Explanation:
When loading a large volume of data, such as 5 million donation history records, into Salesforce, it is essential to temporarily disable TDTM (Trigger Handler Framework) to ensure the data load is successful. TDTM triggers can slow down or interrupt the data load process due to the large volume of records being processed.
Steps:
Go to Setup > Custom Metadata Types.
Select "Trigger Handlers."

For each trigger handler, uncheck the "Active" checkbox to temporarily disable it.
Perform the data load using Data Loader or another data import tool.
Once the data load is complete, re-enable the TDTM Trigger Handlers by checking the "Active" checkbox for each trigger handler.
CertGod Nonprofit Cloud Consultant Guide: Advises on the importance of managing TDTM triggers during large data loads.
Salesforce Documentation on TDTM: Provides instructions on managing and disabling TDTM triggers.

NEW QUESTION # 75

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