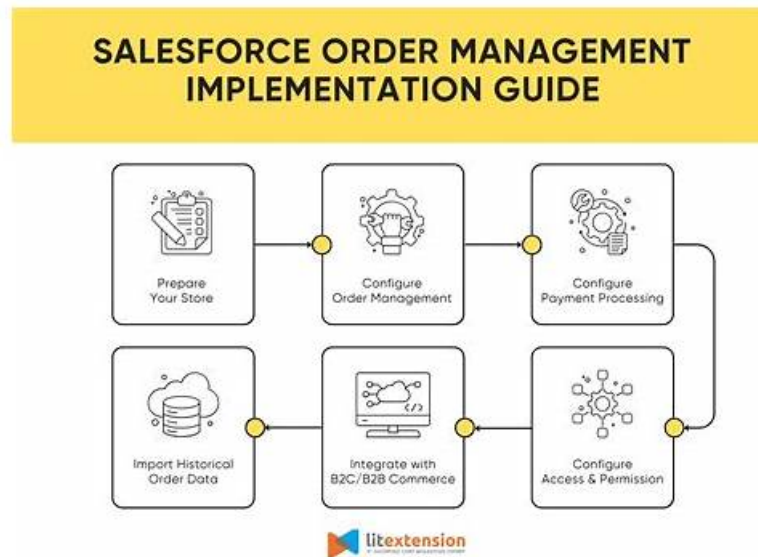


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## Salesforce Order Management Administrator Accredited Professional Sample Questions (Q54-Q59):

### NEW QUESTION # 54

Where are the gift message and gift flag stored by default as it relates to an Order Summary?

- A. Order Delivery Item
- B. Order Item
- C. Gift Checkbox on OrderSummary

- **D. Order Delivery Group Summary**

**Answer: D**

#### NEW QUESTION # 55

Some admins are exploring the optimal Data Model for their QMS Org. What should be considered when choosing between Person Accounts vs Contacts?

- A. Person Accounts once enabled can be rolled back
- **B. Person Accounts are appropriate for B2C transactions while Account-Contact model is appropriate for B2B transactions**
- C. Person Accounts are appropriate for B2B transactions while Account-Contact model is appropriate for B2C transactions
- D. Person Accounts once enabled cannot be rolled back and makes changes to the data model

**Answer: B**

Explanation:

The correct statement about Person Accounts and Contacts is that Person Accounts are appropriate for B2C transactions while Account-Contact model is appropriate for B2B transactions. A Person Account is a type of account that represents an individual consumer, rather than a business or organization. A Person Account combines the features and fields of both the Account and Contact objects, and it does not require a Contact record to be associated with it. A Person Account is suitable for B2C transactions, where the customers are individual consumers who purchase products or services for personal use. An Account-Contact model is a type of data model that represents a business or organization as an account, and its employees or affiliates as contacts. An account can have many contacts associated with it, but a contact can only belong to one account. An Account-Contact model is suitable for B2B transactions, where the customers are businesses or organizations that purchase products or services for professional use. Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.accounts\\_person.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.accounts_person.htm&type=5)[https://help.salesforce.com/s/articleView?id=sf.accounts\\_contacts.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.accounts_contacts.htm&type=5)

#### NEW QUESTION # 56

An administrator has created a flow but during testing they encounter an unhandled fault error. Which three can the administrator do to get more details for debugging?

- A. Add a screen node
- **B. Create a fault connector**
- **C. Create an errorconnector**
- D. Add an error node
- **E. Add a Display Text component which includes `{! SFIow.FaultMessage}`**

**Answer: B,C,E**

Explanation:

Three things that the administrator can do to get more details for debugging when encountering an unhandled fault error are:  
 Create a fault connector. A fault connector is a special type of connector that handles errors that occur in a flow element, such as an assignment, a loop, or an action. A fault connector can route the flow to another element or end the flow with an error message.  
 Add a Display Text component which includes `{! SFIow.FaultMessage}`. A Display Text component is a screen component that displays text on a screen element in a flow. The `{! SFIow.FaultMessage}` is a system variable that contains information about the error that occurred in the flow, such as the element name, error type, and error message.  
 Create an error connector. An error connector is a special type of connector that handles errors that occur in a screen element, such as invalid user input or required fields being left blank. An error connector can route the flow to another screen element or end the flow with an error message.  
 Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.flow\\_ref\\_elements\\_connector\\_fault.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_connector_fault.htm&type=5)  
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#### NEW QUESTION # 57

An Order Summary has three Fulfillment Orders and two Credit Memos associated with it. How many Invoices will be created when using the Create Invoice Apex action in a flow?

- A. 2.0

- B. 3.0
- C. 5.0
- **D. 1.0**

**Answer: D**

Explanation:

One invoice will be created when using the Create Invoice Apex action in a flow. The Create Invoice Apex action is a custom action that creates an invoice for an order summary. An invoice is a document that requests payment from a customer for an order. An invoice can include one or more fulfillment orders and one or more credit memos. A fulfillment order is a record that represents a part of an order that is fulfilled by a specific location. A credit memo is a record that represents a partial or full refund for an order or a fulfillment order. An order summary can have multiple fulfillment orders and credit memos associated with it, but only one invoice will be created for the entire order summary. Reference: Order Management Objects, [Create Invoice Apex Action]

#### **NEW QUESTION # 58**

Order Allocation should work on Order Items in which status?

- A. Ordered
- **B. Awaiting Allocation**
- C. Pending
- D. created

**Answer: B**

Explanation:

Order Allocation should work on Order Items in Awaiting Allocation status. This status indicates that the Order Item has been confirmed by the customer and is ready to be allocated to a Fulfillment Order based on routing rules and inventory availability. Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_order\\_item\\_status.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_order_item_status.htm&type=5)

#### **NEW QUESTION # 59**

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