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AP score	Interpretation	College course grade equivalent	Example: percentage test charge (per-credit-year)	Ratio (as a % of the top)
5	Extremely well qualified	A+,A	104-108	10-20%
4	Well qualified	A-,B+,B	92-103	20-30%
3	Qualified	B-,C+,C	74-91	30-50%
2	Possibly qualified	No credit	50-73	Bottom half
1	No recommendation	No credit	0-49	Bottom half

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Salesforce Financial Services Cloud Accredited Professional Sample Questions (Q130-Q135):

NEW QUESTION # 130

Cumulus Insurance has created a Delegated Administrator group for its franchise users to reduce the workload on head office support staff.

Which three functions should be added to the Delegated Administrator group?

- A. Create and manage membership of specified public groups.
- B. Unlock users.
- C. Modify permission sets.
- D. Assign or remove permission sets for users in their delegated groups.
- E. Set organization-wide sharing defaults on custom objects.

Answer: A,B,D

Explanation:

The following functions should be added to the Delegated Administrator group for its franchise users:

Unlock users, which is a function that allows delegated administrators to unlock users who have been locked out due to incorrect

login attempts or password expiration.

Assign or remove permission sets for users in their delegated groups, which is a function that allows delegated administrators to grant or revoke additional permissions for users in their delegated groups by using permission sets.

Create and manage membership of specified public groups, which is a function that allows delegated administrators to create public groups for sharing purposes and add or remove users from those groups.

NEW QUESTION # 131

An asset management firm that is moving to Salesforce from its old CRM wants to be able to bring over its client data on drivers' licenses and passports. 55m 058 Which Financial Services Cloud object should a consultant recommend?

- A. Received Document
- **B. Identification Document**
- C. Document Checklist Item
- D. Identity Document

Answer: B

Explanation:

Identification Document is the Financial Services Cloud object that should be recommended for storing client data on drivers' licenses and passports. Identification Document is a standard object that represents a document that verifies a person's identity, such as a driver's license, passport, or national ID card. You can create identification document records for individual clients and link them to their person accounts. You can also store information such as document type, number, issue date, expiration date, and country of issuance.

References: [Identification Document Object], [Manage Identification Documents]

NEW QUESTION # 132

Lake Tahoe Bank's financial advisors are complaining that they can't see an accurate summary of their clients financial data as clients often change households. How can an Admin set up Financial Services Cloud to provide financial advisors with an accurate summary of their client's financial data?

- A. Create a roll-up field on the Opportunity object to track client's Financial Account balance and display the summary amount on the Person Account object.
- B. Use Process Builder to create a workflow to summarize data at the Person Account level.
- **C. Set clients financial data to be rolled up using Financial Services Cloud Primary Group.**
- D. Create a custom object to track client's financial data

Answer: C

Explanation:

A Primary Group is a construct in Financial Services Cloud that allows you to define the main group for a client. You can use Primary Group to roll up financial data from all the financial accounts that are related to the client or the group. This way, you can get an accurate summary of the client's financial data regardless of how often they change households. Verified References: : Salesforce Financial Services Cloud Implementation Guide, page 69.

NEW QUESTION # 133

A Salesforce administrator updating a record page to add a Chatter component to the Action Plan Lightning record page is unable to find the Chatter components for selection.

What is the reason for this?

- **A. Feedtracking has to be enabled for the Action Plan object.**
- B. Salesforce is yet to roll out Chatter for the Action Plan object.
- C. Chatter has to be enabled for Action Plans via Chatter settings in setup.
- D. Admin users have to be assigned the Action Plans permission set.

Answer: A

Explanation:

Feed tracking has to be enabled for the Action Plan object in order to add a Chatter component to the Action Plan Lightning record

page. Feed tracking allows you to see updates on records in Chatter feeds. You can enable feed tracking for custom objects, such as Action Plan, from the setup menu. Once feed tracking is enabled, you can add Chatter components, such as Feed or Publisher, to the record page using the Lightning App Builder. References: [Feed Tracking], [Chatter Components]

NEW QUESTION # 134

A consultant is working with a new customer and has gained a firm understanding of their business processes and systems in preparation for implementing Salesforce Financial Services Cloud.

What should the consultant create as a deliverable for the current state business process?

- A. A Powerpoint deck w/lscreenshots of the current systems and callouts to what is happening on each slide
- B. An Excel spreadsheet with steps of the process as rows, and systems and personas in columns
- C. Word document telling the story of the process from the user's perspective
- D. An end-to-end visual map of the process using personas, systems, inputs, and outcomes

Answer: D

Explanation:

To document the current state business process for implementing Salesforce Financial Services Cloud, the consultant should create an end-to-end visual map of the process using personas, systems, inputs, and outcomes. A visual map is a tool that can help illustrate the flow of a business process from start to finish, showing the steps, decisions, and dependencies involved in each stage. A visual map can also include personas, systems, inputs, and outcomes to provide more context and detail for each step of the process. Personas are fictional characters that represent the different roles or users that participate in or interact with the process. Systems are the tools or applications that are used to perform or support the process. Inputs are the data or information that are required or provided for each step of the process. Outcomes are the results or outputs that are achieved or delivered by each step of the process. Verified References: : Salesforce Help Article 3 : Salesforce Help Article [4]

NEW QUESTION # 135

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