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APICS CPIM-8.0 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Sales and Operations Planning: This module assesses the skills of Operations Planners in terms of sales and operations planning processes. It includes understanding the purpose of S&OP, creating aggregate demand plans, and reconciling these plans to ensure alignment between sales forecasts and operational capabilities. A crucial skill measured is "reconciling supply-demand gaps."
Topic 2	<ul style="list-style-type: none">Detailed Schedules: This section assesses the skills of Production Planners by focusing on detailed scheduling processes for production or service delivery environments. It includes methods like PAC (Programmable Automation Controller) scheduling techniques to manage detailed production timelines efficiently across different materials required for manufacturing or service delivery processes.
Topic 3	<ul style="list-style-type: none">Supply Chains and Strategy: This section of the exam measures the skills of Supply Chain Managers and covers various aspects related to supply chains, including their interaction with the environment and strategic objectives. It delves into developing organizational strategies, functional strategies, performance monitoring using KPIs, risk management, capital equipment management, and sustainability strategies. A key skill assessed here is "analyzing market trends."

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APICS Certified in Planning and Inventory Management (CPIM 8.0) Sample Questions (Q127-Q132):

NEW QUESTION # 127

Which of the following statements correctly describes the relationship between the strategic plan and the business plan?

- A. The strategic plan constrains the business plan.
- B. The two plans are the output of a single process.
- C. The two plans are developed independently.
- D. These are two names for the same plan.

Answer: A

Explanation:

A strategic plan is a document that outlines the long-term vision, goals, and direction of an organization. It defines the scope and purpose of the organization, identifies the key stakeholders and customers, analyzes the external and internal environment, and sets the strategic priorities and initiatives¹. A business plan is a document that describes the details of a specific business venture, product, or service. It covers the market analysis, marketing strategy, financial plan, operational plan, and risk assessment². The relationship between the strategic plan and the business plan is that the strategic plan constrains the business plan, meaning that the business plan must align with and support the strategic plan. The strategic plan provides the overall framework and guidance for the business plan, which must be consistent with the vision, goals, and direction of the organization. The business plan must also consider the opportunities and threats identified in the strategic plan, and show how the business venture, product, or service will contribute to the strategic objectives and performance indicators³⁴. References: 1 Strategic Plan vs. Business Plan: What's the Difference? 4 2 Business Plan Definition - Entrepreneur Small Business Encyclopedia 5 3 Difference between a Business vs Strategic Plan | OnStrategy 6 4 CPIM Exam References - Association for Supply Chain Management 1

NEW QUESTION # 128

What is the PRIMARY secure protocol used by a Content Delivery Network (CDN)?

- A. Secure shell (SSH)
- B. Transport Layer Security (TLS)
- C. Internet Protocol Security (IPsec)
- D. Secure File Transfer Protocol (SFTP)

Answer: B

NEW QUESTION # 129

A third-party vendor is procured to conduct a non-financial audit. Which report evaluates the effectiveness of the controls?

- A. Statement of Auditing Standards (SAS) 70
- B. System and Organization Controls (SOC) 3
- C. System and Organization Controls (SOC) 2
- D. System and Organization Controls (SOC) 1

Answer: C

NEW QUESTION # 130

A company that uses concurrent engineering is likely to experience which of the following outcomes in the first period of a product's life cycle?

- A. Fewer product design changes
- B. Conflicts between purchasing and engineering
- C. More accurate forecasting
- D. An increase in obsolete inventory

Answer: A

Explanation:

Concurrent engineering is a method of designing and developing products in which the different stages run simultaneously, rather than consecutively. It decreases product development time and also the number of errors and rework. By involving all the relevant stakeholders, such as engineering, manufacturing, marketing, and purchasing, in the design process from the beginning, concurrent engineering reduces the need for product design changes later in the product life cycle. References:

*APICS CPIM Part 2 Exam Content Manual, p. 15

*[APICS CPIM Learning System Version 8.0], Module 2, Section B, p. 2-17

NEW QUESTION # 131

Risk pooling would work best for items with:

- A. low demand uncertainty and long lead times.
- B. high demand uncertainty and short lead times.
- C. high demand uncertainty and long lead times.
- D. low demand uncertainty and short lead times.

Answer: C

Explanation:

Risk pooling is the concept of reducing the variability in demand for raw materials or finished goods by aggregating demand across multiple locations or products¹. By doing so, the demand fluctuations are more likely to cancel out each other, resulting in a lower safety stock and inventory cost. Risk pooling works best for items with high demand uncertainty and long lead times, because these items have the highest risk of stockouts and the highest inventory holding cost. If the demand uncertainty is low, there is less need for risk pooling, as the demand can be easily forecasted and met. If the lead time is short, the replenishment orders can be placed more frequently and adjusted to the actual demand, reducing the need for safety stock and risk pooling². References: 1 Inventory risk pooling definition - AccountingTools 3 2 Supply Chain Management:

Risk pooling - UNB 4

NEW QUESTION # 132

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