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IIC Principles and Practice of Insurance Sample Questions (Q96-Q101):

NEW QUESTION # 96

A large commercial brokerage is approached by a new client who owns a spacecraft and wants liability insurance. What solution should the brokerage recommend?

- A. Government insurance company
- B. Health and life insurer
- C. Lloyd's Insurance Market
- D. Specialized captive insurer

Answer: C

Explanation:

Spacecraft liability is an extremely specialized, high-severity, low-frequency risk requiring underwriting expertise not found in standard insurers. The Lloyd's market is internationally known for insuring unique, complex, and unusual risks—from satellites and spacecraft to

aviation and marine exposures. Lloyd's operates as a marketplace of syndicates, allowing multiple underwriters to participate in a single risk, making it ideal for large and unusual exposures.

A health/life insurer (B) is irrelevant; they do not underwrite commercial liability exposures.

A captive insurer (C) could theoretically insure such a risk but requires the client to create and fund their own insurance company—impractical unless they are very large and sophisticated.

Government insurers (D) generally insure auto, workers' comp, or agricultural risks—not spacecraft.

Thus the best recommendation is A: Lloyd's Insurance Market.

NEW QUESTION # 97

What type of wording is written on a custom basis for a specific situation?

- A. Standard
- B. Treaty
- C. Manuscript
- D. Chattel

Answer: C

Explanation:

A manuscript wording is a policy or endorsement crafted specifically for an individual client or an unusual risk exposure. It is custom-written and negotiated between the insurer and the insured (or their broker). These wordings are used when standard forms do not adequately describe or protect a particular exposure, usually for large commercial clients, unique operations, or highly specialized risks.

Option A refers to standard wordings, which are pre-written, commonly used forms approved by insurers or industry bodies.

Option B (chattel) refers to movable personal property, not policy wording.

Option C (treaty) refers to reinsurance agreements between insurers and reinsurers, not client-facing policy forms.

Therefore, the only option describing a custom-written policy wording is D: Manuscript.

NEW QUESTION # 98

Which problem could arise with an oral binder?

- A. It is illegal in some provinces
- B. The insurer did not secure privacy documentation
- C. The intermediary may not have authority to bind coverage
- D. It may override a policy warranty

Answer: C

Explanation:

An oral binder is a legally recognized temporary contract that provides immediate insurance coverage before a written policy is issued. While oral binders are valid in all Canadian provinces, their reliability depends entirely on whether the intermediary actually has binding authority from the insurer. If the broker or agent who gives the oral binder does not have the authority to commit the insurer, then the binder may not be valid, and coverage may not exist. This makes lack of authority the primary risk associated with oral binders.

Option A is incorrect—oral binders are legal across Canada.

Option B is incorrect—a binder cannot override policy warranties; it simply provides temporary coverage.

Option C is unrelated; privacy documentation is not what makes a binder valid or invalid.

Thus, the key problem is that the intermediary may not have binding authority, making D the correct answer.

NEW QUESTION # 99

Which risk could be insured by chattel coverage?

- A. Trip cancellation for a honeymoon
- B. Errors and omissions for a lawyer's office
- C. A half-court shot contest at a basketball game
- D. A mobile home belonging to a family

Answer: D

Explanation:

Chattel refers to movable personal property (as opposed to real property/land). Insurance policies that cover chattels protect items such as furniture, machinery, mobile homes, and other movable property.

A mobile home is specifically recognized as chattel because it is transportable and not permanently affixed to land. Therefore, a mobile home qualifies for chattel insurance coverage.

Option A is a travel insurer risk.

Option C is an event prize indemnity risk, not related to chattel.

Option D is professional liability (errors & omissions), which covers negligence, not movable property.

Thus, the risk insurable under chattel coverage is a mobile home, making B the correct choice.

NEW QUESTION # 100

Tame Insurance Company recently decided to terminate its broker agreement with XYZ Insurance Brokers.

Which situation would likely have resulted in this termination?

- A. Tame Insurance Company set a standard deductible for certain classes of business
- B. Tame Insurance Company provided quotes on all applications received from the broker
- C. XYZ Insurance Brokers did not keep handled premiums in a trust account and instead used them to pay expenses
- D. XYZ Insurance Brokers did not remit commissions owed to the insurer immediately after issuing a policy

Answer: C

Explanation:

Brokers are legally and ethically required to keep premiums in a trust account, separate from operating funds.

These trust monies belong to insurers (or insureds, depending on the context) until remitted. Misusing trust funds—such as using them to pay operating expenses—is considered a serious breach of fiduciary duty and a violation of insurance regulatory requirements. Such conduct jeopardizes financial integrity and can lead to immediate termination of the broker contract, regulatory sanctions, or license revocation. Therefore, option D reflects a valid and serious reason for terminating the agreement.

Option A concerns underwriting rules, not broker misconduct. Option B actually reflects good insurer service, not grounds for termination. Option C is incorrect because brokers do not owe commission to insurers—insurers pay commission to brokers. The broker's responsibility is to remit collected premiums, not commissions.

Thus, the only option representing a breach serious enough to terminate an agency contract is D.

NEW QUESTION # 101

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