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Salesforce Certified Administrator Sample Questions (Q69-Q74):

NEW QUESTION # 69

Universal Containers (UC) customers have provided feedback that their support cases are not being responded to quickly enough. UC wants to send all unassigned Cases that have been open for more than 2 hours to an urgent Case queue and alert the support manager.

which feature should an administrator configure to meet this requirement?

- A. Case Escalation Rules.

- B. Case Dashboard Refreshes.
- C. Case Assignment Rules.
- D. Case Scheduled Reports.

Answer: A

Explanation:

Explanation

Case escalation rules are a way to automatically escalate cases that meet certain criteria, such as being open for more than a specified time or having a certain priority. Escalation rules can assign cases to a different owner or queue and send email notifications to the support manager or other recipients.

References: https://help.salesforce.com/s/articleView?id=sf.case_escalation.htm&type=5

NEW QUESTION # 70

The Marketing team at Cloud Kicks uses campaigns to generate product interest. They want custom picklist values for the campaign member Status field for each campaign they run, currently, they ask the administrator to add or delete values, but this is very time consuming.

Which two user permission should allow the Marketing team to customize the campaign member status picklist values themselves?

Choose 2 answers

- A. Customize Application permission
- B. Create and Edit for Campaign Member
- C. Marketing user feature license
- D. Edit permission for campaigns

Answer: C,D

Explanation:

Explanation

To customize the campaign member status picklist values themselves, marketing users need two things: a marketing user feature license and edit permission for campaigns. A marketing user feature license enables users to create, edit, and delete campaigns; manage campaign members; and update campaign history via the import wizards or API. Edit permission for campaigns allows users to modify existing campaigns and their related records such as campaign members and campaign member statuses. References:

https://help.salesforce.com/s/articleView?id=sf.campaigns_enable.htm&type=5 <https://help.salesforce.com/s/artic>

NEW QUESTION # 71

An administrator at Northern Trail Outfitters is unable to add a new user in salesforce.

What could cause this issue?

- A. The Username is not a corporate email address
- B. The Username is already in use.
- C. The Username is a fake email address.
- D. The username is less than 80 characters.

Answer: B

NEW QUESTION # 72

Universal container has a contact Lightning record Page with a component that shows LinkedIn data. The sales team would like to only show this component to sales users when they are on their mobile phones.

Choose 2 Answers.

- A. Filter the component visibility with Form Factor = phone
- B. Filter the component visibility with User > Profile > name = sales User.
- C. Filter the component visibility with User > Role > Name = Sales User.
- D. Filter the component visibility with view = Mobile/Tablet.

Answer: A,D

NEW QUESTION # 73

What data loss considerations should an administrator keep in mind when changing a custom field type from Text to Picklist?
Choose 2 answers

- A. Auto updates will be made to Visualforce references to prevent data loss.
- B. There will be no data loss with use of a global value set.
- C. Assignment and escalation rules may be affected.
- D. Any list view based on the custom field is deleted.

Answer: C,D

Explanation:

Explanation

Two data loss considerations when changing a custom field type from Text to Picklist are:

Assignment and escalation rules may be affected, because the values in the picklist may not match the values that were previously entered in the text field, and the rules may not trigger as expected.

Any list view based on the custom field is deleted, because the filter criteria for the list view may not be valid for the new field type, and the list view cannot be displayed. There will be no data loss with use of a global value set or auto updates to Visualforce references, because these are not related to changing a custom field type from Text to Picklist. References:

https://help.salesforce.com/s/articleView?id=sf.fields_changing_type_considerations.htm&type=5

NEW QUESTION # 74

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