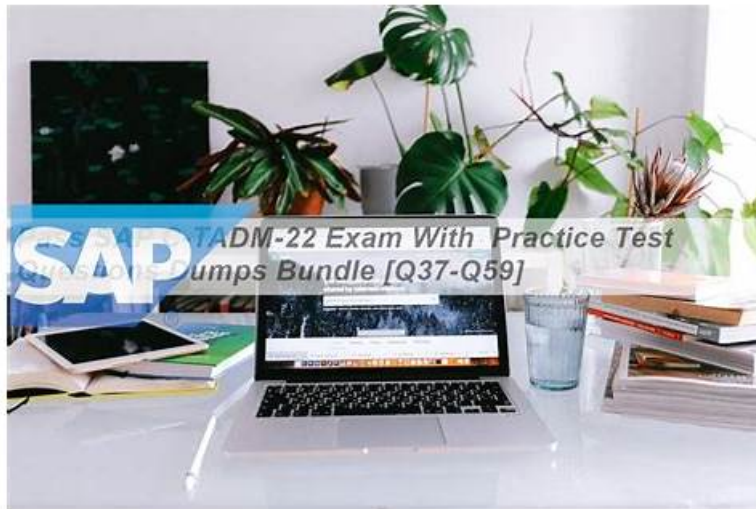


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SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q17-Q22):

NEW QUESTION # 17

What are some characteristics of the process flow in SAP S/4HANA? Note: There are 2 correct answers to this question.

- A. Color coding is used to indicate the status of a document.
- B. The process flow supports direct navigation to applications that can be used to solve problems.
- C. The status of a document is updated using artificial intelligence (AI) algorithms.
- D. Issue solving is supported by a wizard based on machine learning (ML).

Answer: B,C

NEW QUESTION # 18

Which business partner categories can you use to create customer master records? Note: There are 2 correct answers to this question.

- A. Organization
- B. Group
- C. Company
- D. Sold-to party

Answer: A,B

NEW QUESTION # 19

You are a consultant on an SAP S/4HANA Cloud brownfield project. In a meeting the customer decides to remodel an existing business process in accordance with clean core principles.

Which of the following SAP Signavio solutions can be used for the remodeling?

- A. SAP Signavio Process Insights
- B. SAP Signavio Process Manager
- C. SAP Signavio Process Intelligence
- D. SAP Signavio Process Governance

Answer: B,D

NEW QUESTION # 20

Which documents can only be created with reference to a billing document? Note: There are 2 correct answers to this question.

- A. Returns order
- B. Debit memo request
- C. Invoice correction request
- D. Invoice cancellation

Answer: C,D

NEW QUESTION # 21

Which channels are supported by SAP S/4HANA output management? Note: There are 3 correct answers to this question.

- A. Fax
- B. ALE
- C. XML
- D. Print
- E. E-mail

Answer: A,D,E

NEW QUESTION # 22

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