

2026 Realistic SAP C-TB120-2504 Latest Exam Questions



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SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 2	<ul style="list-style-type: none"> Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 3	<ul style="list-style-type: none"> Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q14-Q19):

NEW QUESTION # 14

Your company manufactures electronic devices.

How would you define a technician employee and a calibration machine in order to plan capacity in the production process?

- A. A technician employee is an overhead cost, and a calibration machine is considered a tool in the production process.
- B. A technician employee is a resource that impacts product quality, and a calibration machine is a resource used solely for quality control.
- C. A technician employee is a resource with a variable capacity based on skills and experience, and a calibration machine is a resource with a fixed capacity based on its calibration frequency.
- D. A technician employee is a resource with fixed working hours, and a calibration machine is a resource that requires periodic maintenance.

Answer: C

NEW QUESTION # 15

In a perpetual inventory system, what is the effect of posting an A/P Invoice that is copied from a Goods Receipt PO (GRPO)?

Note: There are 2 correct answers to this question.

- A. Vendor's balance increases.
- B. Allocation account from GRRPO clears.
- C. Stock value increases.
- D. Journal entry reduces cash account.

Answer: A,B

NEW QUESTION # 16

A company wants to track the performance of the caterers who they use for special events. They use a service contract with each caterer for the delivery of food at these events. Each caterer is set up as a vendor and one item master is used for the service. An invoice is used to pay for each event.

After each event they want to record the freshness, presentation, and quality and provide a report on each event in the purchasing manager's dashboard. You have decided to add a user-defined field for each metric.

Where would you add the user-defined fields?

- A. Vendor master data
- B. A/P invoice
- C. Item master data
- D. Service contract

Answer: D

NEW QUESTION # 17

You want the system to automatically split the amounts posted to the printing expense account between the sales and the support departments. Which definition should you link to the printing expense account?

- A. A distribution rule for each department
- B. A distribution rule allocated to both departments
- C. A manual distribution rule with a direct allocation

Answer: B

NEW QUESTION # 18

Your customer wants to calculate the amount of paper wrap needed for an item, based on the volume of the item. This amount

