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Salesforce Order-Management-Administrator Exam Overview:

Certification Vendor:	Salesforce
Exam Name:	Salesforce Order Management Administrator Accredited Professional
Exam Number:	Order-Management-Administrator
Related Certifications:	Salesforce Order Management Administrator Accredited Professional
Exam Duration:	75 minutes
Exam Price:	USD 150
Available Languages:	English

Passing Score:	65%
Exam Format:	Multiple Choice, Multiple Select
Real Exam Qty:	60
Sample Questions:	Salesforce Order-Management-Administrator Sample Questions
Exam Way:	Online proctored or Onsite proctored
Pre Condition:	Salesforce Administrator credential is recommended but not required.
Official Syllabus URL:	https://trailhead.salesforce.com/en/help?article=Salesforce-Order-Management-Administrator-Accredited-Professional

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Salesforce Order-Management-Administrator Exam Syllabus Topics:

Topic	Details
Topic 1	Order Management Basics: In this topic, the Salesforce Order Management Administrator Consultant learns to position Order Management effectively within Salesforce's core architecture. By articulating the extensible platform capabilities, the ability to integrate with third-party systems, and the overall value proposition, this knowledge helps highlight Order Management's seamless adaptability and efficiency. These insights are crucial for demonstrating business value during client engagements.
Topic 2	Process Automation and Integrations: This section helps the Salesforce Order Management Administrator Consultant demonstrate the capability to deliver business value by integrating Order Management with external systems using clicks rather than code. Mastery of navigation within Order Management processes, connecting nodes, and integrating systems efficiently ensures understanding of how to implement effective solutions.
Topic 3	Advanced Topics: This topic challenges the Salesforce Order Management Administrator Consultant to diagnose and resolve configuration issues that hinder the launch or operation of Order Management processes. Proficiency includes troubleshooting integration problems and articulating how various processes interact to support successful deployments and system functionality.
Topic 4	Data Model: This topic equips the Salesforce Order Management Administrator Consultant to showcase knowledge of critical objects such as Order, Order Summary, Fulfillment Orders, and Return Orders. It involves establishing and tracing integrations with B2C Commerce or other systems, including custom attributes. Proficiency here is pivotal for ensuring seamless data flow and robust Order Management operations within complex business environments.

Salesforce Order Management Administrator Accredited Professional Sample Questions (Q65-Q70):

NEW QUESTION # 65

A company has an external system that stores client accounting data but they want to be able to search for this data within Salesforce. What three steps should the administrator take to implement this functionality?

- A. Create an Indirect Lookup field to connect to the Account
- B. Create an External Data Source pointing to the external system's database

- C. Create an External Object for each table of accounting data in the external system
- D. Create an automated data capture (or the external system)
- E. Create an automated import of the external data using the Job Scheduler

Answer: A,B,C

Explanation:

Three steps that the administrator should take to implement this functionality are:

Create an External Data Source pointing to the external system's database. An External Data Source is a type of metadata that defines the connection and authentication information for an external system that stores data outside of Salesforce. The administrator can create an External Data Source using the Lightning Connect OData 2.0 or 4.0 adapters, which support read-only access to data in relational databases.

Create an External Object for each table of accounting data in the external system. An External Object is a type of custom object that maps to a table in an external system. The administrator can create an External Object for each table of accounting data that they want to access from Salesforce, and define its fields and relationships accordingly.

Create an Indirect Lookup field to connect to the Account. An Indirect Lookup field is a type of custom field that links a child External Object record to a parent standard or custom object record. The administrator can create an Indirect Lookup field on the External Object that references the Account object, and specify the external column name and value that match the Account ID.

Verified References: https://help.salesforce.com/s/articleView?id=sf.external_object_overview.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.external_object_relationships.htm&type=5

NEW QUESTION # 66

A developer is creating a flow to generate Fulfillment Orders for Order Summaries. What object is used to generate the Fulfillment Groups?

- A. Products
- B. Order Product Summaries
- C. Order Fulfillment Summaries
- D. Fulfillment Summaries

Answer: B

NEW QUESTION # 67

An administrator has created a flow but during testing they encounter an unhandled fault error. Which three can the administrator do to get more details for debugging?

- A. Add an error node
- B. Create a fault connector
- C. Create an error connector
- D. Add a Display Text component which includes `{! $Flow.FaultMessage}`
- E. Add a screen node

Answer: B,C,D

Explanation:

Three things that the administrator can do to get more details for debugging when encountering an unhandled fault error are:

Create a fault connector. A fault connector is a special type of connector that handles errors that occur in a flow element, such as an assignment, a loop, or an action. A fault connector can route the flow to another element or end the flow with an error message.

Add a Display Text component which includes `{! $Flow.FaultMessage}`. A Display Text component is a screen component that displays text on a screen element in a flow. The `{! $Flow.FaultMessage}` is a system variable that contains information about the error that occurred in the flow, such as the element name, error type, and error message.

Create an error connector. An error connector is a special type of connector that handles errors that occur in a screen element, such as invalid user input or required fields being left blank. An error connector can route the flow to another screen element or end the flow with an error message.

Verified References: https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_connector_fault.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_screen_component_display_text.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_connector_error.htm&type=5

NEW QUESTION # 68

What type of relationship exists between FulfillmentOrder and Order Delivery Method?

- A. Master-Detail (Order Delivery Method)
- B. Junction (Many to Many)
- C. One-to-One Lookup (Location) FulfillmentFrom LocationId
- **D. Lookup (Order Delivery Method)**

Answer: D

Explanation:

The type of relationship that exists between FulfillmentOrder and Order Delivery Method is Lookup (Order Delivery Method). A Lookup field is a type of custom field that creates a relationship between two objects, but does not support rollup summary fields. In this case, a FulfillmentOrder has a Lookup field named Order Delivery Method that references an Order Delivery Method record. An Order Delivery Method is a record that represents a delivery option for fulfilling orders, such as standard shipping, express shipping, in-store pickup, etc. An Order Delivery Method can have many FulfillmentOrders associated with it, but a FulfillmentOrder can only have one Order Delivery Method. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.custom_field_types.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.order_management_order_delivery_method.htm&type=5

NEW QUESTION # 69

Based on some changes in Universal Containers' Commerce engine, new Orders are expected to have two additional attributes at the header level. In Order Management, which other Object besides Order also needs to be extended?

- A. Change Order
- B. Delivery Groups
- C. Payment Summary
- **D. Order Summary**

Answer: D

Explanation:

Based on some changes in Universal Containers' Commerce engine, new Orders are expected to have two additional attributes at the header level. In Order Management, besides Order, the other object that also needs to be extended is Order Summary. An Order Summary is a record that stores information about an order, such as the total amount, the number of items, and the fulfillment status. An Order Summary is created by a process called Create Order Summary Process, which runs whenever an order is created or updated. The process calls a flow called Create OrderSummary Flow, which calculates the order summary fields and creates or updates the order summary record. To extend an object in Order Management, an administrator can create custom attributes on that object that match the API name and data type of the corresponding attributes in B2C Commerce. Reference: Order Management Objects

NEW QUESTION # 70

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