

New C_BCSCX_2502 Exam Test | C_BCSCX_2502 Reliable Exam Book



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SAP C_BCSCX_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Articulating Value and Business Outcomes: This subtopic evaluates the Consultant's skill in communicating the overall value of the SAP Customer Experience portfolio. It includes the ability to demonstrate how the integrated solutions lead to stronger customer engagement and ultimately support the achievement of key business outcomes.
Topic 2	<ul style="list-style-type: none">• Understanding the SAP Customer Experience Portfolio: This subtopic assesses the Presales Consultant's ability to grasp the structure and components of the SAP Customer Experience (CX) portfolio. It involves recognizing the key solution areas—commerce, customer data, marketing, sales, and service and understanding how they form a unified offering aimed at enhancing customer relationships.
Topic 3	<ul style="list-style-type: none">• Integration Across CX Solutions: This part focuses on how the various SAP CX solutions work together as an integrated system. It examines the Presales Consultant's understanding of how integration among commerce, customer data, marketing, sales, and service solutions enhances consistency, efficiency, and personalization across customer interactions.

Free PDF 2026 Pass-Sure C_BCSCX_2502: New SAP Certified - Positioning SAP Business Suite via SAP Customer Experience Solutions Exam Test

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SAP Certified - Positioning SAP Business Suite via SAP Customer Experience Solutions Sample Questions (Q16-Q21):

NEW QUESTION # 16

What is SAP Customer Data Cloud designed to do?

- A. Provide multiple views of the customer.
- B. Execute end-to-end loyalty campaigns.
- C. Connect information from a single source.
- D. Manage customer identities, consent, and preferences.

Answer: D

NEW QUESTION # 17

Which SAP Customer Experience solution helps accelerate sales cycles and boost conversion rates by leveraging a powerful deal prediction engine?

- A. SAP Sales Cloud Version 2
- B. SAP Customer Data Platform
- C. SAP Customer Data Cloud
- D. SAP Emarsys

Answer: A

NEW QUESTION # 18

Which of the following KPIs are success metrics for the Chief Revenue Officer (CRO) persona?

Note: There are 3 correct answers to this question.

- A. Innovate and stay ahead
- B. Increased profitability
- C. Optimize buying lifecycle
- D. Improved customer satisfaction and retention
- E. Lower customer acquisition costs

Answer: B,C,E

NEW QUESTION # 19

What are the challenges faced by a Chief Revenue Officer (CRO) persona?

Note: There are 3 correct answers to this question.

- A. Organization design
- B. Data privacy and management
- C. Absence of agile technology development
- D. Cross-functional alignment

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