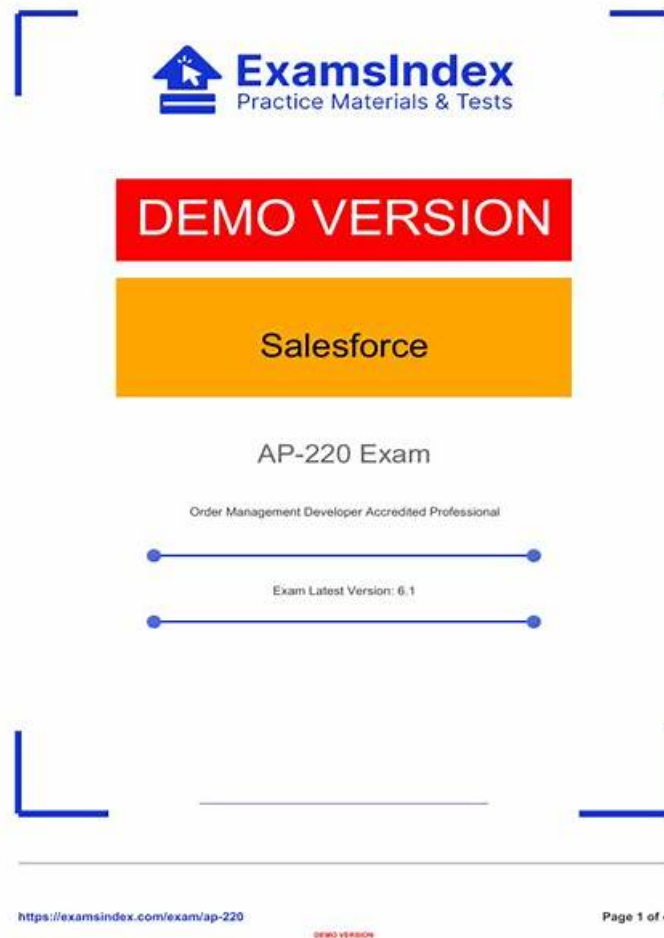


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Salesforce Order Management Developer Accredited Professional Sample Questions (Q14-Q19):

NEW QUESTION # 14

A customer requests an integration with an invoicing system.
What is the first step in implementing this integration?

- A. Automate all workflows without assessment
- B. Avoid using APIs for the integration
- C. Analyze the invoicing system's API capabilities
- D. Migrate historical data into the invoicing system

Answer: C

NEW QUESTION # 15

What are best practices for integrating Salesforce Order Management with third-party systems? (Choose two)

- A. Implement error-handling mechanisms in workflows.
- B. Limit integrations to batch processes exclusively.
- C. Avoid automating workflows to retain manual control.
- D. Use APIs for real-time communication.

Answer: A,D

NEW QUESTION # 16

What considerations are critical when prioritizing proposed integrations in Order Management? (Choose two)

- A. Avoidance of real-time integrations to simplify workflows
- B. Feasibility of implementation within the given timeline
- C. Limiting integrations to Salesforce-native solutions
- D. Alignment with business goals and value realization

Answer: B,D

NEW QUESTION # 17

What is the purpose of converting Order objects to Order Summary Objects in Salesforce Order Management?

- A. To prepare orders for historical reporting and archiving
- B. To ensure real-time synchronization of order data
- C. To enable API-based integration with third-party systems
- D. To reduce data storage costs by compressing order data

Answer: A

NEW QUESTION # 18

Which approaches can be used to detect fraud in Salesforce Order Management? (Choose two)

- A. Integration with external fraud detection systems using APIs
- B. Limiting fraud detection to manual approvals
- C. Avoiding third-party tools for fraud analysis
- D. Leveraging real-time triggers to flag suspicious activities

Answer: A,D

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