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SAP C-BCSCX-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Understanding the SAP Customer Experience Portfolio: This subtopic assesses the Presales Consultant's ability to grasp the structure and components of the SAP Customer Experience (CX) portfolio. It involves recognizing the key solution areas—commerce, customer data, marketing, sales, and service and understanding how they form a unified offering aimed at enhancing customer relationships.
Topic 2	<ul style="list-style-type: none">Articulating Value and Business Outcomes: This subtopic evaluates the Consultant's skill in communicating the overall value of the SAP Customer Experience portfolio. It includes the ability to demonstrate how the integrated solutions lead to stronger customer engagement and ultimately support the achievement of key business outcomes.
Topic 3	<ul style="list-style-type: none">Integration Across CX Solutions: This part focuses on how the various SAP CX solutions work together as an integrated system. It examines the Presales Consultant's understanding of how integration among commerce, customer data, marketing, sales, and service solutions enhances consistency, efficiency, and personalization across customer interactions.

SAP Certified - Positioning SAP Business Suite via SAP Customer Experience Solutions Sample Questions (Q31-Q36):

NEW QUESTION # 31

Which of the following are solution capabilities of SAP Emarsys?

Note: There are 3 correct answers to this question.

- A. Smart Analytics
- B. Automation Programs
- C. Web Page Creation and Generation
- D. Advanced Segmentation
- E. Processing Leads and Opportunities

Answer: A,B,D

NEW QUESTION # 32

What are some of the actions you can perform using SAP Emarsys?

Note: There are 2 correct answers to this question.

- A. Create quotation versions
- B. Deliver personalized content
- C. Route sales orders
- D. Generate product recommendations

Answer: B,D

NEW QUESTION # 33

Which application would you use to execute an email campaign for a target group?

- A. SAP Customer Data Cloud
- B. SAP Commerce Cloud
- C. SAP Service Cloud Version 2
- D. SAP Emarsys

Answer: D

NEW QUESTION # 34

What is SAP Customer Data Cloud designed to do?

- **A. Manage customer identities, consent, and preferences.**
- B. Provide multiple views of the customer.
- C. Execute end-to-end loyalty campaigns.
- D. Connect information from a single source.

Answer: A

NEW QUESTION # 35

How does SAP Service Cloud version 2 help organizations achieve their customer experience targets?

- A. By focusing on back-end service operations
- B. By executing marketing campaigns for product service
- **C. By connecting and delivering data from the value chain and process flow**
- D. By providing a dedicated self-service experience as a forecast

Answer: C

NEW QUESTION # 36

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