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## Salesforce Certified Experience Cloud Consultant Sample Questions (Q155-Q160):

### NEW QUESTION # 155

Universal Containers (UC) works with regional partners to sell localized products. UC is actively accepting new partner applications in certain regions. Partners can only apply using UC's referral program, and the application form in certain regions can potentially contain a varying degree of sensitive information. The list of existing partners must not be shared with the general public. What should the Experience Cloud consultant recommend?

- **A. Create an app for the Internal business development team and allow them to generate token-based referral links for existing partners in their region.**

- B. Create a public site for existing partners and allow them to generate token-based referral links for prospect partners.
- C. Create an authenticated digital experience for partners and allow them to refer other partners in their region.
- D. Create a public site for prospect partners, show them a nondisclosure agreement, and allow them to fill out an application form on the site.

**Answer: A**

Explanation:

This option allows UC to control the access to the partner application form and ensure that only qualified partners can apply. Token-based referral links are unique and expire after a certain time, which adds an extra layer of security. Creating an app for the internal team also allows UC to track the performance of the referral program and reward the existing partners accordingly.

#### **NEW QUESTION # 156**

Cloud Kicks wants to allow site users to tag site content with custom tags or member-created topics.

Which two permissions must be enabled for site users in Setup to accomplish this?

Choose 2 answers

- A. Assign Topics
- B. Create Topics
- C. Member Can Access Topics
- D. Tags Allowed

**Answer: B,C**

Explanation:

To allow site users to tag site content with custom tags or member-created topics, you need to enable two permissions for site users in Setup:

**Create Topics.** This permission allows users to create new topics and assign them to content, such as posts, files, or articles. Users can also edit or delete the topics they created.

**Member Can Access Topics.** This permission allows users to access the topic management features on the site, such as viewing, following, or unfollowing topics. Users can also see the topics assigned to content and filter content by topics.

#### **NEW QUESTION # 157**

Zephyrus Relocation Services (ZRS) plans to build a portal for its partners. The portal needs to show company information and brand details on the Account Management page.

Which templates should ZRS consider to build the portal?

Choose 2 answers

- A. Build Your Own
- B. Customer service
- C. Help Center
- D. Partner Central

**Answer: A,D**

Explanation:

Partner Central and Build Your Own are two templates that ZRS can consider to build the portal for its partners. Partner Central is a template that is designed for managing partner relationships, such as recruiting, onboarding, training, and co-selling. Build Your Own is a template that allows you to create a custom site using Lightning Web Components and other web standards.

#### **NEW QUESTION # 158**

Ursa Major Solar (UMS) wants to give its partners the content, data, and tools they need to sell more solar panels.

Which three Partner Relationship Management features should the system administrator utilize on UMS's site?

Choose 3 answers

- A. Lead Distribution
- B. Market Development Fund
- C. Deal Registration

- D. Service Console
- E. Content Flagging

**Answer: A,B,C**

#### NEW QUESTION # 159

Universal Containers (UC) is looking to create a site that supports channel sales, leads distribution, and deal registration. Which template should UC select?

- A. Customer Account Portal
- B. Build Your Own
- C. Help Center
- **D. Partner Central**

**Answer: D**

#### NEW QUESTION # 160

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