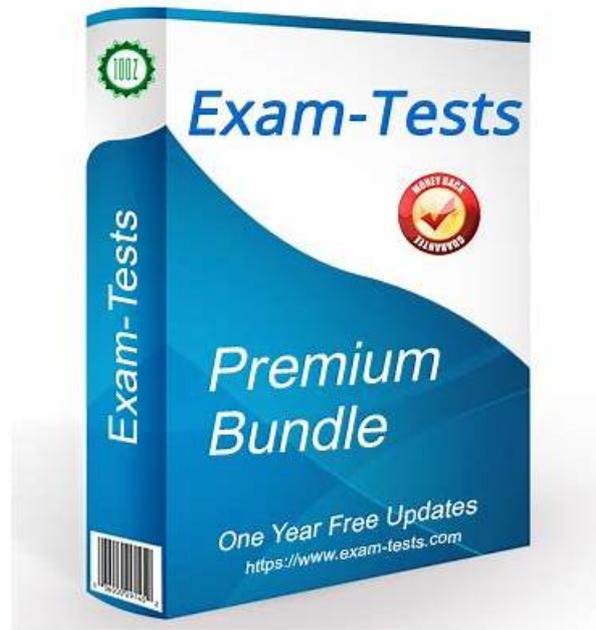


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Oracle CX Sales 2024 Implementation Professional Sample Questions (Q150-Q155):

NEW QUESTION # 150

Which of the following statements is true regarding configuring security in Oracle Profitability and Cost Management Cloud Service

2023?

- A. Roles control the level of access that a user has to an entire application or specific modules and tasks within the application
- **B. You can only assign security by intersection members.**
- C. You cannot configure security at the data segment level.
- D. When you create a custom role, it inherits the permissions of the Application Administrator role.

Answer: B

Explanation:

Option 1: Incorrect. Roles control the level of access that a user has to an entire application or specific modules and tasks within the application. Roles can also be used to control access to specific data segments within a module. Option 2: Incorrect. You can configure security at the data segment level in Oracle Profitability and Cost Management Cloud Service 2023. Option 3: Correct. In Oracle Profitability and Cost Management Cloud Service 2023, you can assign security by intersection members. This allows you to define security based on specific combinations of members within dimensions. Option 4: Incorrect. When you create a custom role, it does not inherit the permissions of the Application Administrator role. Custom roles need to be assigned explicit permissions.

NEW QUESTION # 151

What is the primary purpose of the Oracle Profitability and Cost Management Cloud Service?

- A. To automate billing and revenue recognition processes
- B. To manage financial close processes
- C. To improve management reporting and decision-making
- **D. To provide real-time profitability analysis**

Answer: D

Explanation:

Option 1: This is correct. The primary purpose of Oracle PM This is to provide real-time profitability analysis for an organization's products, customers, and channels. Option 2: This is incorrect. While Oracle PMC may assist in financial close processes, it is not its primary purpose. Option 3: This is incorrect. While Oracle PMC may assist in improving management reporting and decision-making, it is not its primary purpose. Option 4: This is incorrect. While Oracle PMC may assist in automating billing and revenue recognition processes, it is not its primary purpose.

NEW QUESTION # 152

Which security feature in Oracle Profitability and Cost Management Cloud Service allows you to create segregation of duties and reduce the risk of fraud?

- A. Data Encryption
- B. Password Policies
- C. Two-Factor Authentication
- **D. Role-Based Access Control (RBAC)**

Answer: D

Explanation:

Option 1: Correct: Role-Based Access Control (RBA allows you to define roles and assign them to users, ensuring that users only have access to the functions and data that are necessary for their job responsibilities. This reduces the risk of fraud by creating segregation of duties. Option 2: Incorrect: Data encryption protects sensitive data from unauthorized access, but it does not specifically address segregation of duties and reducing the risk of fraud. Option 3: Incorrect: Two-Factor Authentication adds an extra layer of security by requiring users to provide two forms of identification, such as a password and a unique code sent to their mobile device. While this helps protect against unauthorized access, it does not specifically address segregation of duties and reducing the risk of fraud. Option 4: Incorrect: Password policies define rules and requirements for creating and managing user passwords to ensure they are strong and secure. While this helps protect against unauthorized access, it does not specifically address segregation of duties and reducing the risk of fraud.

NEW QUESTION # 153

Which report type should you use to create a report that displays both actual values and budget values?

- A. Balance sheet report
- B. Income statement report
- C. Profitability report
- D. Variance report

Answer: D

Explanation:

Option 1: Incorrect: The balance sheet report typically displays financial information at a specific point in time, not actual and budget values. Option 2: Incorrect: The income statement report typically displays revenue, expenses, and profits over a period of time, not actual and budget values. Option 3: Incorrect: The profitability report typically analyzes the profitability of different products, customers, or regions, not actual and budget values. Option 4: Correct: The variance report compares actual values to budgeted values, making it the ideal report type to display both actual and budget values.

NEW QUESTION # 154

Which feature in Oracle Profitability and Cost Management Cloud Service allows you to estimate future costs?

- A. Driver-Based Modeling
- B. Allocation Rules
- C. Cost Engine
- D. Scenario Management

Answer: A

Explanation:

Option 1: Incorrect. Allocation Rules define the logic used to distribute costs, but they do not directly estimate future costs. Option 2: Correct. Driver-Based Modeling in Oracle Profitability and Cost Management Cloud Service allows you to estimate future costs by defining cause-and-effect relationships between drivers and activities. This enables the system to automatically project future costs based on changes in driver values. Option 3: Incorrect. The Cost Engine calculates costs based on allocated drivers and allocation rules, but it does not directly estimate future costs. Option 4: Incorrect. Scenario Management allows you to create different versions of the model, but it does not directly estimate future costs.

NEW QUESTION # 155

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