Exam Advanced-Administrator questions and answers

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Salesforce Advanced-Administrator Certification Exam covers a wide range of topics, including data management, security and access, automation, reporting, and dashboards. Candidates are expected to have in-depth knowledge of Salesforce features like Workflow, Process Builder, and Lightning App Builder, and be able to configure and customize them to meet business needs. Advanced-Administrator Exam also tests candidates' understanding of best practices for managing and maintaining a Salesforce org, including troubleshooting and resolving issues.

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Salesforce Advanced-Administrator Exam is a certification designed for individuals who want to showcase their expertise in Salesforce Administration. Salesforce Certified Advanced Administrator certification is intended for individuals who have already earned their Salesforce Administrator certification and are looking to take their knowledge and skills to the next level. The Advanced-Administrator Exam covers a wide range of topics, including advanced security settings, data management, and automation tools.

Salesforce Certified Advanced Administrator Sample Questions (Q195-Q200):

NEW QUESTION # 195
What should an administrator use as an alternative to a Process Builder to expedite the time required to update the records?

- A. Batch Update
- B. Before save How Trigger
- C. Screen Row
- D. Workflow Rule Field Change

Answer: B

Explanation:
A before save flow trigger is a type of flow that runs before a record is saved and can update the record without any additional actions or database operations. This can expedite the time required to update the records and improve performance. A before save flow trigger can be used as an alternative to a process builder that updates the same record that triggered it. References: https://help.salesforce.com/s/articleView?id=sf.flow_concepts_trigger.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_triggers.htm&type=5

NEW QUESTION # 196
DreamHouse Realty wants better insights into potential revenue in the next quarter and is considering using Collaborative Forecasts. What should the administrator consider when setting up Collaborative Forecasts?

- A. Opportunity Split data cannot be viewed in a forecast.
- B. A forecast can be either revenue-based or quantity-based.
- C. The default forecast categories cannot be customized.
- D. A single org can have up to six different types of forecasts.

Answer: B

Explanation:
Explanation
A forecast is a projection of how much revenue or quantity you can generate from your sales pipeline for a given period of time. A forecast can be either revenue-based or quantity-based, depending on what you want to measure and track. A revenue-based forecast shows the amount of money expected from closed sales, while a quantity-based forecast shows the number of units expected from closed sales. You can choose the forecast type that best suits your business needs and goals when you set up Collaborative Forecasts in Salesforce.
References: https://help.salesforce.com/s/articleView?id=sf.forecasts3_overview.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.forecasts3_forecast_types.htm&type=5

NEW QUESTION # 197
A sales user is assigned to a permission set group that gives them Modify All access to Accounts. An administrator assigns the same user to a muting permission set that mutes Deletes access on Account.
What level of access will the sales user have on the Account object?

- A. No Access
- B. Modify All
- C. Read, Create, and Edit
- D. Read-only

Answer: B

Explanation:
Modify All is the level of access that the sales user will have on the Account object after being assigned to a muting permission set that mutes Delete access on Account. Muting permissions are a way to reduce or remove access to objects or fields for users who are assigned to permission set groups. Muting permissions can only mute object-level permissions, such as Create, Read, Edit, Delete, View All, or Modify All, but not field-level permissions or other permissions. Muting permissions can only reduce or remove access that is granted by other permission sets or permission set groups within the same permission set group, but not by profiles or other sources of access. Therefore, in this case, the muting permission set will only mute the Delete access on Account that is granted by the permission set group, but not the Modify All access that is also granted by the permission set group.

NEW QUESTION # 198
Which actions can you add to a milestone? (Choose three answers.) * (1 Point)

- A. Success actions
- B. Warning actions
- C. Repeat actions
- D. Violation actions

Answer: A,B,D

NEW QUESTION # 199
A sales rep needs to help cross-sell an opportunity but is unable to make updates on the record or update the opportunity team. Which two options would be required for a sales rep to add a rep to the opportunity team?
Choose 2 answers

- A. Transferred ownership of the Account to the sales rep
- B. Transferred ownership of the Opportunity to the sales rep
- C. A permission with Edit access on the Account object
- D. A role above the Opportunity owner in the role hierarchy

Answer: C,D

NEW QUESTION # 200
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