

100% Pass Quiz SAP - C_S4CS_2508 - SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Latest Test Dates



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SAP C_S4CS_2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> • Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S • 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 2	<ul style="list-style-type: none"> • Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S • 4HANA Cloud Public Edition.
Topic 3	<ul style="list-style-type: none"> • System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S • 4HANA Cloud Public Edition.
Topic 4	<ul style="list-style-type: none"> • Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.
Topic 5	<ul style="list-style-type: none"> • Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.

Topic 6	<ul style="list-style-type: none"> • Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S/4HANA Cloud Public Edition. • 4HANA Cloud Public Edition.
Topic 7	<ul style="list-style-type: none"> • Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q71-Q76):

NEW QUESTION # 71

In a predictive model for sales, what does the quotation conversion rate measure?

- A. The percentage of the net value of billing documents that was converted from quotations
- **B. The percentage of the net value order items that was converted from quotation items**
- C. The percentage of the number of order items that was converted from quotation items
- D. The percentage of the number of orders that was converted from quotations

Answer: B

NEW QUESTION # 72

Which embedded support offerings can you make use of in the SAP Fiori Launchpad? Note: There are 3 correct answers to this question.

- A. Recorded system simulations from the Learning Center
- **B. Assessment questions from the SAP Learning Hub**
- C. Recorded webinars from the SAP Learning Website
- **D. Digital assistance from generative AI (SAP Joule)**
- **E. Video tutorials from the SAP Help Portal**

Answer: B,D,E

NEW QUESTION # 73

What are some characteristics of the SAP S/4HANA Migration Cockpit? Note: There are 2 correct answers to this question.

- A. Combining the local and remote schema approaches into one migration project
- **B. Mapping source values to SAP S/4HANA target values**
- C. Extensibility using the Legacy System Migration Workbench
- **D. Guidance and simulation of the migration process**

Answer: B,D

NEW QUESTION # 74

Which of the following describes the use of return orders in SAP S/4HANA Returns Management? Note: There are 2 correct answers to this question.

- A. The settlement agreed with the customer is recorded in the return order item
- B. An inspection code may be entered in the return order header
- C. A follow-up activity may be entered in the return order item
- D. A return order must be created with reference to a sales order

Answer: A,C

NEW QUESTION # 75

You are working on a Debit Memo Processing (1F1) process in SAP S/4HANA Cloud Public Edition. Which business role creates the debit memo request?

- A. Accounts payable accountant
- B. Billing clerk
- C. Internal sales representative
- D. Sales manager

Answer: C

NEW QUESTION # 76

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